



IN THE DISTRICT COURT OF CLEVELAND COUNTY
STATE OF OKLAHOMA

STATE OF OKLAHOMA, ex rel.,
MIKE HUNTER,
ATTORNEY GENERAL OF OKLAHOMA,

Plaintiff,

v.

PURDUE PHARMA L.P., *et al.*,

Defendants.

Case No. CJ-2017-816

Judge Thad Balkman

STATE OF OKLAHOMA } S.S.
CLEVELAND COUNTY }

FILED

JUN 17 2019

In the office of the
Court Clerk MARILYN WILLIAMS

**DEFENDANTS JANSSEN PHARMACEUTICALS, INC. AND JOHNSON AND
JOHNSON'S MOTION TO STRIKE TESTIMONY OF DR. ANDREW KOLODNY**

“An expert witness should never become one party’s expert advocate.” *Selvidge v. United States*, 160 F.R.D. 153, 156 (D. Kan. 1995). But Dr. Andrew Kolodny, by his own admission, plays just that role for the State. The State has used Kolodny, an embedded member of its legal team rather than a traditional expert, to inject hearsay and speculation into this trial and to offer the State’s gloss on the evidence for nearly every facet of its case. Courts consistently reject expert opinions “that are, in substance, the arguments of counsel.” *Raley v. Hyundai Motor Co.*, 2010 WL 199976, at *4 (W.D. Okla. Jan. 14, 2010). For that reason, the Court should strike Kolodny’s trial testimony as improper expert testimony.

Kolodny is a de facto member of the State’s legal team who is deeply interested in the outcome of this case. The State’s lawyers confirm that they asked Kolodny to “devote

all of [his] time to helping [the State] to prepare for”¹ trial and that Kolodny has been “basically living this case with us while we’ve been here.”² They acknowledge Kolodny has spent “dozens of days” in Oklahoma and across the country “helping our legal team to help attend and prepare for depositions.”³ They admit Kolodny has reviewed document productions alongside the State’s lawyers through seemingly unfettered access to the database “where all of J&J and the other defendants’ documents have been produced.”⁴ Kolodny agreed to serve as the State’s 3230(C)(5) corporate representative despite never having been employed by the State. On the witness stand, Kolodny has proudly displayed his partisanship, using incendiary language to malign the Janssen Defendants: He even described a third-party group as the “opioid mafia.”⁵

A psychiatrist by trade, Kolodny lacks professional expertise in the pain-medicine issues at issue here. But by virtue of his admission as an expert on no fewer than eight topics⁶—and a percipient witness on others—the State has been able to use Dr. Kolodny to pollute the trial record with rampant hearsay, rank speculation, and the State’s own take on the evidence.

For a glaring example of this impropriety, the Court need look no further than Kolodny’s hearsay- and conjecture-laden argument regarding Noramco’s and Tasmanian Alkaloids’ purported ties to OxyContin. In its disclosure of Kolodny’s opinions, the State never mentioned either company. Yet in Kolodny’s deposition—taken two days after the

¹ Ex. 1, June 11, 2019 (AM) Trial Tr. 55:23-56:1.

² Ex. 2, June 12, 2019 Trial Tr. 164:17-20

³ *Id.* 164:17-20; Ex.1, June 11, 2019 (AM) Trial Tr. 55:23-58:5.

⁴ Ex. 1, June 11, 2019 (AM) Trial Tr. 57:25-58:5.

⁵ *Id.* 93:17-94:6.

⁶ *Id.* 48:23-54:9.

State's settlement with Purdue—he conveniently voiced the State's late-coming theory that Noramco and Tasmanian Alkaloids were the true cause of the opioid crisis. At trial, the State has used Kolodny to concoct a timeline—based on pure speculation, not on any expertise or specialized knowledge—suggesting that “Johnson & Johnson and Purdue had been planning for years prior to the launch, probably beginning in 1994, with the development of the thebaine poppy to meet anticipated demand” that would purportedly result from Purdue's “introduction of OxyContin.”⁷

Equally improper, the State has several times used Kolodny to offer speculative and argumentative statements about the Janssen Defendants' intentions and purported culpability. For example, while openly admitting that he “could be wrong,” Kolodny speculated that “Johnson & Johnson invented . . . [t]he idea that if you . . . don't give opioids to someone with acute pain that they will become chronic pain patients.”⁸ Kolodny also offered his unfounded “belie[f]” that pharmaceutical manufacturers viewed a report from the Institute of Medicine “as a business opportunity, and then once they got that report, they wanted to make the most of it.”⁹ And in discussing his access to the database of defendants' produced documents, Kolodny testified—without referencing any particular document, piece of information, or shred of expert analysis—that “Purdue Pharma and the Sacklers . . . have been stealing the spotlight, but Johnson & Johnson, in some ways, has been even worse.”¹⁰ On more than one occasion, the State has simply introduced a document, pointed to a portion of it, and asked Dr. Kolodny, open-endedly, “What do you

⁷ Ex. 3, June 11, 2019 (PM) Trial Tr. 18:23-20:4.

⁸ *Id.* at 133:21-134:4.

⁹ Ex. 4, June 13, 2019 (AM) Trial Tr. 26:16-20.

¹⁰ Ex. 1, June 11, 2019 (AM) Trial Tr. 59:15-60:5.

have to say about that?” Dr. Kolodny has taken this as an invitation to offer longwinded denunciations of Defendants’ allegedly “deceptive” conduct,¹¹ or to contribute lay speculation that certain conduct may not be “legal” and “sounds kind of like bribery.”¹²

This extended, free-form commentary about the State’s evidence over which the witness lacks both personal knowledge and expertise is not testimony at all, much less expert testimony. It is advocacy, nothing more. An expert may not “participate as the alter-ego of the attorney who will be trying the case.” *Occulto v. Adamar of New Jersey, Inc.*, 125 F.R.D. 611, 616 (D.N.J. 1989). And an expert is not allowed to do what Dr. Kolodny has repeatedly done here: “simply rehash otherwise admissible evidence about which he has no personal knowledge,” “construct[] a factual narrative based upon record evidence,” and “address lay matters which [the factfinder] is capable of understanding and deciding without the expert’s help.” *Wells v. Allergan, Inc.*, No. 12-973, 2013 WL 7208221, at *2 (W.D. Okla. Feb. 4, 2013) (citations and quotations omitted).

A courthouse is no place for a partisan advocate to play out speculative theories untethered to evidence for an international audience. And argument masquerading as expert testimony cannot aid the trier of fact. Having had the opportunity to see Kolodny’s testimony for what it is—advocacy by an architect of the State’s case, not dispassionate expertise—this Court should grant the motion and strike his improper expert testimony.

¹¹ *Id.* 70:15-71:15.

¹² Ex. 4, June 13, 2019 (AM) Trial Tr. 100:4-7.

Dated: June 17, 2019

Respectfully submitted,

By: 
Benjamin H. Odom, OBA No. 10917
John H. Sparks, OBA No. 15661
Michael W. Ridgeway, OBA No. 15657
ODOM, SPARKS & JONES PLLC
HiPoint Office Building
2500 McGee Drive Ste. 140
Norman, OK 73072
Telephone: (405) 701-1863
Facsimile: (405) 310-5394
Email: odomb@odomsparks.com
Email: sparksj@odomsparks.com
Email: ridgewaym@odomsparks.com

Larry D. Ottaway, OBA No. 6816
Amy Sherry Fischer, OBA No. 16651
FOLIART, HUFF, OTTAWAY &
BOTTOM
12th Floor
201 Robert S. Kerr Avenue
Oklahoma City, OK 73102
Telephone: (405) 232-4633
Facsimile: (405) 232-3462
larryottaway@oklahomacounsel.com
amyfischer@oklahomacounsel.com

Charles C. Lifland
Sabrina H. Strong
O'MELVENY & MYERS, LLP
400 S. Hope Street
Los Angeles, CA 90071
Telephone: (213) 430-6000
Facsimile: (213) 430-6407
Email: clifland@omm.com
Email: sstrong@omm.com

Stephen D. Brody
David K. Roberts
O'MELVENY & MYERS LLP
1625 Eye Street NW

Washington, DC 20006
Telephone: (202) 383-5300
Facsimile: (202) 383-5414
Email: sbrody@omm.com

*Counsel for Janssen Pharmaceuticals,
Inc., Johnson & Johnson, Janssen
Pharmaceutica, Inc. n/k/a Janssen
Pharmaceuticals, Inc., and Ortho-McNeil-
Janssen Pharmaceuticals, Inc. n/k/a/
Janssen Pharmaceuticals, Inc.*

CERTIFICATE OF MAILING

Pursuant to OKLA. STAT. tit. 12, § 2005(D), this is to certify on June 17, 2019, a true and correct copy of the above and foregoing has been served via email to the following:

Mike Hunter
Attorney General for
The State of Oklahoma
Abby Dillsaver
Ethan Shaner
General Counsel to
The Attorney General
313 NE 21st
Oklahoma City, OK 73105
Telephone: (405)521-3921
Facsimile: (405) 521-6246
Email: mike.hunter@oag.ok.gov
Email: abby.dillsaver@oag.ok.gov
Email: ethan.shaner@oag.ok.gov

Michael Burrage
Reggie Whitten
J. Revell Parrish
WHITTEN BURRAGE
Suite 300
512 North Broadway Avenue
Oklahoma City, OK 73102
Telephone: (405) 516-7800
Facsimile: (405) 516-7859
Email: mburrage@whittenburragelaw.com
Email: rwhitten@whittenburragelaw.com
Email: rparrish@whittenburragelaw.com

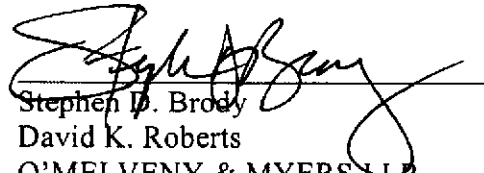
Bradley Beckworth
Jeffrey Angelovich
Lloyd Nolan Duck, III
Andrew Pate
Lisa Baldwin
Brooke A. Churchman
Nathan Hall
NIX, PATTERSON, LLP
Suite 200
512 North Broadway Avenue
Oklahoma City, OK 73102

Telephone: (405) 516-7800
Facsimile: (405) 516-7859
Email: bbeckworth@nixlaw.com
Email: jangelovich@nixlaw.com
Email: tduck@nixlaw.com
Email: dpate@nixlaw.com
Email: lbaldwin@nixlaw.com
Email: bchurchman@nixlaw.com
Email: nhall@nixlaw.com

Robert Winn Cutler
Ross Leonoudakis
Cody Hill
NIX, PATTERSON, LLP
Suite B350
3600 North Capital of Texas Highway
Austin, TX 78746
Telephone: (512) 328-5333
Facsimile: (512) 328-5335
Email: winncutler@nixlaw.com
Email: rossl@nixlaw.com
Email: codyhill@nixlaw.com

Glenn Coffee
GLENN COFFEE & ASSOCIATES, PLLC
915 North Robinson Avenue
Oklahoma City, OK 73102
Telephone: (405) 601-1616
Email: gcoffee@glenncoffee.com

ATTORNEYS FOR PLAINTIFF



Stephen D. Brody
David K. Roberts
O'MELVENY & MYERS LLP
1625 Eye Street NW
Washington, DC 20006
Telephone: (202) 383-5300
Facsimile: (202) 383-5414
Email: sbrody@omm.com

Charles C. Lifland
Sabrina H. Strong
O'MELVENY & MYERS, LLP
400 S. Hope Street
Los Angeles, CA 90071
Telephone: (213) 430-6000
Facsimile: (213) 430-6407
Email: clifland@omm.com
Email: sstrong@omm.com

**ATTORNEYS FOR DEFENDANTS
JANSSEN PHARMACEUTICALS, INC.,
JOHNSON & JOHNSON, JANSSEN
PHARMACEUTICA, INC. N/K/A
JANSSEN PHARMACEUTICALS, INC.,
AND ORTHO-MCNEIL-JANSSEN
PHARMACEUTICALS, INC. N/K/A/
JANSSEN PHARMACEUTICALS, INC.**

EXHIBIT 1

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

IN THE DISTRICT COURT OF CLEVELAND COUNTY

STATE OF OKLAHOMA

STATE OF OKLAHOMA, ex rel.,)
MIKE HUNTER)
ATTORNEY GENERAL OF OKLAHOMA,)

Plaintiff,)

vs.)

Case No. CJ-2017-816

(1) JOHNSON & JOHNSON;)
(2) JANSSEN PHARMACEUTICALS,)
INC.;)
(3) ORTHO-McNEIL-JANSSEN)
PHARMACEUTICALS, INC.,)
n/k/a JANSSEN PHARMACEUTICALS;)
(4) JANSSEN PHARMACEUTICA,)
INC., n/k/a JANSSEN)
PHARMACEUTICALS, INC.,)

Defendants.)

**PORTIONS OF TRANSCRIPT MAY BE COVERED UNDER PROTECTIVE ORDER
TRANSCRIPT OF PROCEEDINGS
HAD ON JUNE 11, 2019 (MORNING SESSION)
AT THE CLEVELAND COUNTY COURTHOUSE
BEFORE THE HONORABLE THAD BALKMAN
DISTRICT JUDGE**

REPORTED BY: ANGELA THAGARD, CSR, RPR

1 publish at Page 3.

2 THE COURT: Yes, you may.

3 MR. BECKWORTH: Thank you.

4 Mr. Medina, could you blow up there, where it says --
5 well, let's just go back a little bit, to the top, Mr. Medina?

6 Q (By Mr. Beckworth) If you'll go to the second paragraph,
7 Dr. Kolodny. You see where it says: The nine-member
8 commission chaired by Attorney General Hunter, conducted a
9 variety -- contained a variety of stakeholders?

10 Do you see that part?

11 A Yes.

12 Q And it discusses, in the next one, that over the course of
13 six public meetings, members focused on the scope of the
14 epidemic and specifically on problems Oklahoma's facing?

15 A Yes.

16 Q And then below that, it says: Numerous medical
17 professionals, victims, state and federal agencies delivered
18 presentations and provided information.

19 Do you see that?

20 A Yes.

21 Q Now, you were one of those professionals, correct?

22 A Yes.

23 MR. BECKWORTH: And if we can blow up the part that
24 says, The epidemic, Mr. Medina.

25 Q (By Mr. Beckworth) Here, it says: Dr. Andrew Kolodny, a

1 nationally recognized expert on the opioid epidemic, spoke to
2 the Commission and explained that in 1996, the culture of
3 prescribing opioids began to change dramatically.

4 You with me?

5 A Yes.

6 Q And that is something that you, in fact, talked about,
7 right?

8 A Yes.

9 Q And is it true that you have spent much of the last decade
10 investigating and researching and learning about this opioid
11 crisis and what you believed to be are the causes, the origin,
12 and, potentially, the remedies for dealing with it?

13 A That's correct.

14 Q Okay. Sir, do you believe that you have expertise,
15 specialized skill, education, training, and knowledge regarding
16 addiction, prescription opioids, the prescription opioid
17 crisis, the pharmaceuticals industry, pharmaceutical industry's
18 marketing practices, and the role of key opinion leaders and
19 industry-funded advocacy groups in causing this crisis and what
20 also we may do to solve it?

21 A I do.

22 Q Okay.

23 MR. BECKWORTH: Your Honor, at this time, I would
24 like to tender Dr. Kolodny as an expert on the following
25 issues. I'll just list them. One, defendants' multifaceted

1 campaign to influence the medical community, policy makers, and
2 the public about the risk and benefits of opioids.

3 Two, the impact of defendants' campaign to increase
4 prescription opioid prescribing.

5 Three, actions taken by Janssen, Johnson & Johnson, to
6 preserve the status quo of aggressive in its excessive opioid
7 prescribing.

8 Four, the nature and science of opioids and prescription
9 opioids.

10 Five, adverse effects of opioid use, including
11 physiological dependents, tolerance, opioid use disorder,
12 addiction, dysfunction, immune suppression, withdrawal
13 symptoms, and hyperalgesia.

14 Six, the appropriate treatment of opioid use or substance
15 use disorder, and opioid addiction.

16 Seven, the lack of high quality evidence supporting the
17 effectiveness of long-term opioid use and the likelihood of
18 iatrogenic addiction.

19 And eight, certain measures that we believe will be
20 required to abate the opioid crisis in Oklahoma and the amount
21 of time it will take to take those steps and have them be
22 effective.

23 And at this time, we would tender Dr. Kolodny and all
24 these issues, which we've already dealt with in a motion
25 in limine.

1 THE COURT: Mr. Yoder?

2 MR. YODER: Yes, your Honor. I would definitely
3 renew the objections and issues we raised in our pretrial
4 motion. With the Court's permission, though, there are just a
5 couple of points I would like to make that really follow both
6 from what we've heard so far from Dr. Kolodny, and then the
7 areas identified by Mr. Beckworth.

8 THE COURT: Why don't we have you go to the podium?

9 MR. YODER: Thanks so much.

10 THE COURT: Okay.

11 MR. BECKWORTH: Your Honor, should we approach?

12 THE COURT: No. Just -- that's fine.

13 MR. YODER: I don't plan to say much, your Honor.
14 But the main point that I would make is that we've certainly
15 heard that Dr. Kolodny has looked at the opioid issue,
16 certainly, has thoughts about it, has been asked to share those
17 thoughts to various bodies, as best I could tell from what I
18 heard three times in Oklahoma, he's been asked to come and
19 talk.

20 But we are in a court of law. And although the
21 descriptions of the areas in which counsel has offered
22 Dr. Kolodny give us some guidance, as your Honor knows from the
23 briefing and argument on the pretrial motions, one of the real
24 questions is whether Dr. Kolodny really has any expertise and
25 whether he has done the type of work that would be required to

1 present, in a court of law, which is where we are now. There's
2 different rules than testifying before a senate or a state
3 commission on causation, to be able to tie observations he made
4 that may well be within his expertise, to an ultimate
5 conclusion that the cause of this crisis are items that he
6 observed.

7 And I think Dr. Kolodny has been very candid about things,
8 in terms of he's not a statistician, he's done no type of
9 statistical analysis. He relies primarily on correlation,
10 which is not the same as causation. And it's just not his
11 area. And so we do object to questions that would go beyond
12 observations and opinions that really are based upon his
13 expertise as a psychiatrist and as a public health specialist.

14 And there's no question that he has a background in that,
15 and I'm confident there are things he can say that would be of
16 assistance to the Court. But we do think it inappropriate to
17 try to go beyond that and to do try to take those observations
18 into opinions on causation as to what caused some of the things
19 that I'm sure that he'll be talking about.

20 So on that basis, we would object to the offer because
21 several of those items, I think, potentially, invite the
22 witness to offer that type of testimony, notwithstanding that
23 he doesn't have the qualifications to do that, and equally
24 important, he really hasn't done the work that a true causation
25 expert would do in order to offer those opinions. So thank

1 you, your Honor.

2 THE COURT: Thank you, Mr. Yoder.

3 You want to respond to that?

4 MR. BECKWORTH: Sure, I'll respond very -- as short
5 as I can. We did have a hearing, lasted an hour, hour and a
6 half. I think they were telling you to please make me stop, I
7 talked so long on that where this exact issue was raised.

8 I would bring up one thing that we have developed in
9 evidence, that you didn't have to your benefit at that hearing,
10 which was that this company or these companies, actually took
11 bachelors of arts and bachelor of science majors and trained
12 them online and in person for like six to eight weeks, and then
13 put them into doctor's offices in the state of Oklahoma and
14 held them out to be, literally, pain experts.

15 So if that's the standard for qualification for the drug
16 company here to be able to tell doctors what they should do
17 with opioids and also their addictive qualities, I cannot
18 imagine that someone like Andrew Kolodny wouldn't be able to
19 talk about it. But also, this idea of correlation not being
20 causation, that's lawyer talk. The evidence in this case shows
21 that this company actually compensated these same "pain
22 experts" based solely upon the idea of whether they could get
23 enough prescriptions to meet their quotas.

24 And so we're dealing with an overprescription crisis, and
25 that's the whole way they ran their business. So I think all

1 this has been done already. And I would, again, say, if this
2 person is not qualified to talk about these issues, no one in
3 the United States of America is. Thank you.

4 THE COURT: Mr. Yoder.

5 MR. YODER: Just briefly, your Honor.

6 THE COURT: Sure.

7 MR. YODER: You know, Mr. Beckworth's argument really
8 doesn't address the question of Dr. Kolodny's expertise and the
9 work that he's done as to whether any opinions on causation
10 would be reliable. The evidence is what the evidence is.

11 And, again, we're in a court of law, so we can argue as to
12 what the evidence indicates as to sales representatives, and
13 what was said or not said about what they knew or didn't know,
14 but that's very different than a witness coming into a court of
15 law, under oath, and testifying as an expert.

16 And our point is not that there are not things that
17 Dr. Kolodny shouldn't be allowed to talk about. We're not
18 saying that at all. What we're saying, though, is to take
19 those items and then to convert them into an opinion on
20 causation without the expertise to do that, and without the
21 work that would be done by a true expert to opine on those
22 matters, you know, in this court of law, it shouldn't be
23 allowed. So that's really the note of our objection.

24 THE COURT: Thank you. And both you gentlemen are
25 correct. Prior to the beginning of the trial, we did have a

1 hearing where the defendants moved to exclude Dr. Kolodny's
2 testimony or portions of it, at least.

3 Taking that into consideration, together with the
4 foundation that Mr. Beckworth has laid, I'm going to overrule
5 the objection to the State's offer to tender Dr. Kolodny as an
6 expert and find that he's qualified to render expert opinion on
7 the eight areas that Mr. Beckworth laid out, including
8 abatement and any testimony regarding causation that Mr. Yoder
9 objected to.

10 MR. BECKWORTH: Thank you very much, your Honor. May
11 we proceed?

12 THE COURT: Yes.

13 MR. BECKWORTH: Thank you, Mr. Yoder.

14 Q (By Mr. Beckworth) Dr. Kolodny, you were here when
15 Dr. Mazloomdoost testified?

16 A Yes.

17 Q You remember you heard the drug company asked him
18 questions about compensation?

19 A Yes.

20 Q You're being compensated for your time and preparing for
21 and testifying in this trial, correct?

22 A Yes.

23 Q And -- okay. So let's just go back through the history of
24 you and I for a moment.

25 Do you recall when you and I first met?

1 A I do.

2 Q Where was it?

3 A Kansas.

4 Q Okay. And did Mr. Pate and Mr. Duck and Mike Burrage, all
5 of us travel up there to see you talk?

6 A You did.

7 Q And prior to that, you had had conversations with
8 Mr. Whitten, correct?

9 A I did.

10 Q And when we got done, we had dinner together, right?

11 A We did.

12 Q And do you recall that I asked you to come work on this
13 case?

14 A You did.

15 Q And did I express to you that we had a pretty short
16 timeframe to get to trial and that we believed we needed your
17 help?

18 A You did.

19 Q Over time, did you agree to come work with us?

20 A I did.

21 Q And what did you -- I don't want to get into things that
22 might be privileged about what you and I talked about.

23 But is it true that I asked you to devote all of your time
24 to helping us prepare for this day?

25 A You were honest with me about the time commitment this

1 would entail.

2 Q And is it true that I told you this couldn't be a hobby?

3 A Yes, you did.

4 Q What did I ask you to do?

5 A You asked me to devote a very large portion of the next
6 year or so of my life to helping you with this case.

7 Q Okay. And over time, did you come to agree to do that?

8 A I did.

9 Q And since then, have you spent any time in Oklahoma prior
10 to this trial?

11 A I've spent lots of time in Oklahoma.

12 Q Lots of time?

13 A Yes.

14 Q Okay. Days and days?

15 A Yes.

16 Q Okay. You've been here for almost every day of this
17 trial, right?

18 A Yes.

19 Q And when you had to go somewhere else, did you watch the
20 trial online and read about it?

21 A I did.

22 Q You also have traveled down to Texas?

23 A I have.

24 Q And worked with us there when we were taking a break to be
25 with our families --

- 1 A Yes.
- 2 Q -- those of us who lived in Texas, right?
- 3 A Yes.
- 4 Q And you've been to depositions in this case, right?
- 5 A I have.
- 6 Q Do you recall seeing Dr. Gilson testify?
- 7 A Yes, I do.
- 8 Q Were you there in the room with me when he testified?
- 9 A I was.
- 10 Q And you helped me get ready for that deposition, right?
- 11 A I did.
- 12 Q What about Dr. Portenoy? Now, you knew Dr. Portenoy long
13 before you ever knew me, right?
- 14 A Yes.
- 15 Q Did you travel to New Hampshire to be in that deposition
16 with me?
- 17 A Yes.
- 18 Q And have you traveled to places like Albany, New York and
19 Chicago to be with other parts of our legal team to help attend
20 and prepare for depositions?
- 21 A I have.
- 22 Q Okay. Now, you also are looking at documents in this
23 case, right?
- 24 A Yes.
- 25 Q In fact, you have access to the database where all of J&J

1 and the other defendants' documents have been produced,
2 correct?

3 A I do.

4 Q You spend a lot of time looking at those documents?

5 A Yes, I do.

6 Q Let's just stop for a second about that.

7 As you just testified, you've been doing public health
8 investigation research on the opioid crisis, going back
9 to 2003, 2005, right?

10 A Yes.

11 Q Have you ever had the opportunity, in all those years
12 prior to being involved in this litigation, to actually see all
13 the internal documents of Janssen and Johnson & Johnson?

14 A No.

15 Q Could you tell the Court: Is it beneficial for people who
16 do what you do to get to see the actual documents that are
17 behind the scenes?

18 A It's certainly beneficial to me, but I think it's also
19 beneficial to the public. I think there's an important
20 positive public health impact when we learn about the lies that
21 have been told. I think that Big Tobacco would be a good
22 example. The litigation against Big Tobacco, yes, there was
23 settlement money, which I think has had a public health impact,
24 but I think the greater impact from the litigation against Big
25 Tobacco was that when the public learned about how Big Tobacco

1 lied when they learned about manipulation of nicotine levels,
2 when they learned about targeting of adolescents, when they
3 learned about how Big Tobacco lied about addiction and cancer.
4 All of that, I believe, helped change attitudes in this country
5 about smoking and had an enormous positive public health
6 impact.

7 So I believe that we can see the same benefit from the
8 opioid litigation. I think it's happening right now. It's
9 been happening for the past couple of weeks because the Court
10 has made this proceeding public.

11 Q And is it beneficial to folks who do that type of research
12 and investigatory work that you're trying to do, have access to
13 the documents that have been published already in this case?

14 A Yes, it is.

15 Q Okay. And without access to this type of information like
16 you've had in our case, you would never have known the extent
17 or depth of involvement of Janssen and Johnson & Johnson, other
18 than what you had from other sources, correct?

19 A I have been much more aware of Purdue's misdeeds and
20 wrongdoing because a lot of that had been made public. I had a
21 sense of Johnson & Johnson's role in the supply chain. I had
22 seen some of their deceptive materials. But until I had an
23 opportunity -- opportunity to review discovery documents you've
24 shown me or documents I've found on my own, I really was not
25 aware of how bad Johnson & Johnson was or how big a player

1 they've been in this whole crisis.

2 And I think that that's probably true for many people.
3 Purdue Pharma and the Sacklers steal the spot -- have been
4 stealing the spotlight, but Johnson & Johnson, in some ways,
5 has been even worse.

6 Q So let's go back to this idea of you working on this case.

7 In addition to helping us, in addition to working with the
8 Opioid Commission here in the state, you also have had a chance
9 to lecture to leaders in this state, correct?

10 A That's correct.

11 Q In fact, did you have an opportunity to speak for a
12 program that Ms. Kelly Dyer Fry did on addiction that was
13 sponsored by the Oklahoman?

14 A I did.

15 Q Were you a keynote speaker?

16 A I was.

17 Q And during that time, did you have a chance to talk to and
18 meet doctors and leaders from our community here in Oklahoma?

19 A Yes, I did.

20 Q Now, you also have had the opportunity to speak with folks
21 at a program sponsored by the Oklahoma State University
22 Wellness Center, correct?

23 A I did.

24 Q You met Dr. Kayse Shrum?

25 A I did.

1 Q And I believe that at either that one or the Oklahoma one,
2 you presented with Gary Mendell as well, correct?

3 A At the Oklahoma one with Gary, yes.

4 Q Now, Mr. Mendell is someone you know?

5 A Yes.

6 Q And you actually are involved with something he runs
7 called Shatterproof, correct?

8 A Yes. I think I'm on his advisory board.

9 Q Okay. And in addition to all that -- and you've also been
10 trying to carry out your job with Brandeis and your teaching
11 responsibilities as well, correct?

12 A Yes.

13 Q Okay. Now, why does this all matter to you? Why are you
14 willing to work with us, help all these investigators, research
15 this, still teach, do your other jobs? Why are you doing it?

16 A The opioid crisis is, I think, the most significant public
17 health problem our country has faced, possibly, in its history.
18 I certainly, since the Spanish flu epidemics, the death toll is
19 enormous, the number of individuals and families and
20 communities that have been impacted. And I suppose that having
21 a front seat to watching this problem get worse, slowly over
22 many years, has made me eager to play a role in tackling the
23 problem.

24 Q Have you been -- you feel like you've been out there on
25 your own, some, on the front line of this crisis?

1 tapentadol, and fentanyl. With opiates and the semisynthetic
2 opioids, most of the routine testing will pick them up.

3 Q So we've heard a lot of testimony about DAWN data. You
4 just mentioned emergency room?

5 A That's correct.

6 Q So traditionally, would it be hard to pick up fentanyl on
7 an emergency room analysis?

8 A Yes. And so, in fact, SAMHSA which administered DAWN made
9 very clear, they put in writing that when it comes to fentanyl,
10 that DAWN estimates -- that DAWN is underestimating because
11 hospitals do not routinely test for fentanyl.

12 Q Okay. Now, we'll come back to DAWN here in a little bit
13 in the next day or so. Where would -- tapentadol, just to make
14 sure, that falls under tramadol?

15 A Yeah, should have been on the list.

16 Q Okay. Now, let's go back to some of the big picture
17 concepts. The Court has heard a lot about addiction. We've
18 had Dr. Rojas talk about that. And we've heard dependence and
19 tolerance. Can you explain to the Court the difference between
20 those three? We can break it down or just get started.

21 A It's really important for the Court to understand the
22 distinction between a physical dependence and addiction and
23 psychological dependence. And these terms come up. You'll see
24 them in the continuing medical education programs that are
25 sponsored by opioid manufacturers. You'll see the term --

1 you'll usually see it broken down, physical dependence,
2 tolerance, addiction, pseudoaddiction, and the educational
3 content will generally emphasize the distinction between what's
4 termed physical dependence and addiction. And the content will
5 usually describe physical dependence as totally benign,
6 something that's going to happen to everybody that takes
7 opioids. It means don't stop the drug abruptly, but that it's
8 clinically unimportant. Whereas addiction, or sometimes it's
9 referred to as psychological dependence, is described in these
10 materials that are designed to promote more prescribing --
11 addiction is described as rare and something that is serious,
12 but is unlikely to happen in patients who are prescribed
13 opioids.

14 And the reality is that we don't have a bright line
15 between so-called physical dependence and addiction. In fact,
16 physical dependence is not even the appropriate term because
17 when somebody's going into withdrawal, the symptoms are not
18 just physical. They're not just flu-like. One of the more
19 distressing symptoms when people are going into withdrawal is
20 anxiety, severe anxiety. It feels like a panic attack. If
21 you've ever wondered why people do such desperate things to
22 maintain their opioid supply once they become physiologically
23 dependent, it's not that they're afraid to feel like they have
24 the flu. It's because when you're talking opioids around the
25 clock, one of the things they do is they suppress a region of

1 the brain called the locus coeruleus. That region of the brain
2 is responsible for our fight or flight response. So if you
3 were in the jungle and there was a lion there ready to tear you
4 to pieces, the locus coeruleus starts firing so that you --
5 your adrenaline, you can run for your life. When you take an
6 opioid, it inhibits, it quiets the locus coeruleus which is one
7 of the reasons why people feel relaxed when they take an
8 opioid. If you're taking opioids around the clock and you're
9 suppressing the locus coeruleus, when you stop taking opioids,
10 the locus coeruleus wakes up with a vengeance and people start
11 to feel like they're going to die. They feel panicked. It's
12 been described as a sense of impending doom.

13 So physical dependence is not even the right term because
14 there are psychological symptoms. The correct term is
15 physiological dependence. But we still don't have a bright
16 line between physiological dependence and addiction. They're
17 very closely related so that, you know, anybody who takes an
18 opioid for just a few days starts to become physiologically
19 dependent if they're doing it every day. And we wouldn't
20 necessarily call that addiction. But if you've been taking an
21 opioid for weeks or months or years, there's a very significant
22 physiological dependence begins to set in. And when that
23 patient -- let's say a perfect pain patient who always took her
24 opioids exactly as prescribed, she's been on them for a while
25 and now she wants to come off, when she tries to come off,

1 she's going to have withdrawal symptoms, but even after you get
2 the patient over the acute withdrawal symptoms which can last a
3 few days, that patient is going to have up to six months of leg
4 kicks in the middle of the night, insomnia, fatigue,
5 depression, and because that patient knows in the back of her
6 mind all she would have to do to feel better again would be to
7 take one pill, she starts to have cravings.

8 And so the physiological dependence and addiction are
9 closely related and the reason that opioids are so highly
10 addictive is because of the physiological dependence, the fact
11 that you feel so awful when you try and stop. That's one of
12 the main reasons people keep using. The reason that opioid
13 manufacturers in their educational materials for prescribers,
14 the reason that they emphasized the distinction is because
15 doctors are very worried about addiction.

16 And so the way in which they were able to convince doctors
17 that opioids are not really addictive was to rely on sort of
18 this half-truth that physiological dependence and addiction are
19 not the same thing. And so that was -- what they told doctors
20 is you've been making this mistake of thinking about addiction
21 as this physical dependence and you were all wrong about it.
22 They're totally different. The physical dependence you don't
23 have to worry about. Addiction is rare.

24 Q Thank you, Doctor. So we've talked about the opioid
25 crisis, and one of the categories we've asked you to testify

1 Q And were you here when I asked Johnson & Johnson and
2 Janssen that very question, what the rate of addiction is, even
3 as we sit here today?

4 A Yes.

5 Q And what did they say?

6 A They said, they don't know.

7 Q So let's turn our attention and talk about where we are in
8 Oklahoma. You've gone through, kind of, the big, high-level
9 concepts that we'll be covering in our testimony. Here in
10 Oklahoma, we've discussed issues about how you spoke at the
11 Opioid Commission and other things.

12 Have you had a chance to work with Jason Beaman?

13 A I have.

14 Q And he's a doctor here in Oklahoma?

15 A Yes, he is.

16 Q Works with Oklahoma State University?

17 A Yes.

18 Q You've worked with him on issues related to opioid
19 addiction and the crisis we have here in Oklahoma, correct?

20 A Yes, I have.

21 Q You've also had a chance to meet and get to know
22 Commissioner White and work with her?

23 A Yes.

24 Q Have you had a chance to meet and get to know
25 Jessica Hawkins?

1 A I have.

2 Q And you've worked with the State, as we showed, in the
3 Opioid Commission and other areas, for quite some time now?

4 A Yes. And other doctors on projects with the State.

5 Q Now, you also -- as we talk about your work and your
6 investigatory work, you've had an opportunity to talk to
7 doctors from various parts of the country, right?

8 A Yes, I have.

9 Q Are opioids different in New York than they are in
10 Oklahoma?

11 A No. The molecule is the molecule.

12 Q Is addiction different for a patient in New York than in
13 Oklahoma?

14 A Opioid use disorder, the disease is the same. It may
15 sometimes look different in different -- in people with
16 different lifestyles, but the disease is the disease.

17 Q Now, you've spent quite a bit of time looking at the
18 national marketing strategies of Janssen and Johnson & Johnson,
19 right?

20 A I have.

21 Q Did they have a strategy that applied everywhere but
22 Oklahoma?

23 A No. Their Oklahoma strategy was similar to their -- was
24 the same as their national strategy.

25 Q We've seen examples of things they did here in Oklahoma

1 that were part of their bigger picture national strategy,
2 right?

3 A Yes.

4 Q Okay. Do you believe, in your experience and work here in
5 the state, that Oklahoma has been hit hard by this opioid
6 crisis?

7 A Yes. Oklahoma's one of the hardest hit states in the
8 country, in terms of overdose deaths, the rate of overdose
9 death, and in opioid prescribing and types -- certain types of
10 opioid prescribing, Oklahoma's at the very top of the list.

11 Q Okay.

12 MR. BECKWORTH: Your Honor, I'm going to approach, if
13 I may, with Court's Exhibit 1?

14 THE COURT: Yes, you may.

15 MR. BECKWORTH: Thank you.

16 THE WITNESS: It's upside down.

17 MR. BECKWORTH: Well, it certainly is today.

18 THE COURT: Making sure I'm paying attention.

19 MR. BECKWORTH: Okay. There we go.

20 Q (By Mr. Beckworth) Now, you know Dr. Courtwright,
21 correct?

22 A I do.

23 Q How do you know him?

24 A We wrote a paper together.

25 Q You were here when he testified?

1 A Yes, I was.

2 Q Now, you've asked me to go over this with you.

3 Why is this depiction of a dam of narcotic conservatism,
4 why is that important to you?

5 A You know, the first time I saw this graphic was during
6 Dr. Courtwright's testimony, and it does make a lot of sense to
7 me, based on my understanding of our nation's history with
8 opioid addiction. And so as Dr. Courtwright very nicely
9 testified to, we had an opioid addiction epidemic in the past,
10 very similar to the one we're dealing with today.
11 Particularly, in the latter half of the 19th century.

12 And as Dr. Courtwright testified, that epidemic came to an
13 end because of what was termed narcotic conservatism, that as
14 the medical community learned that we need to be very cautious
15 with this dangerous class of drug. As we learned to be
16 careful, narcotic conservatism really kept the public safe.

17 Q In 1995, based on the work that you've done and you've
18 heard Claire Nguyen testify, did Oklahoma have an opioid
19 crisis?

20 A In 1995, I would refer to it as it looks like a dam. So I
21 would say that the dam of narcotic conservatism, in 1995, was
22 still intact.

23 MR. BECKWORTH: Now, your Honor, may I approach with
24 a blowup from State's Exhibit 0906.

25 THE COURT: Yes, you may.

EXHIBIT 2

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

IN THE DISTRICT COURT OF CLEVELAND COUNTY
STATE OF OKLAHOMA

STATE OF OKLAHOMA, ex rel.,)
MIKE HUNTER)
ATTORNEY GENERAL OF OKLAHOMA,)
)
Plaintiff,)

VS

Case No. CJ-2017-816

(1) JOHNSON & JOHNSON;)
(2) JANSSEN PHARMACEUTICALS,)
INC.;)
(3) ORTHO-MCNEIL-JANSSEN)
PHARMACEUTICALS, INC.,)
n/k/a JANSSEN PHARMACEUTICALS;)
(4) JANSSEN PHARMACEUTICA, INC.)
n/k/a JANSSEN PHARMACEUTICALS,)
INC.;)
)
Defendants.)

**TRANSCRIPT OF PROCEEDINGS
HAD ON THE 12TH DAY OF JUNE, 2019 (AFTERNOON SESSION)
BEFORE THE HONORABLE
THAD BALKMAN, DISTRICT JUDGE**

REPORTED BY: Tanya Burcham, CSR, RPR

1 Mr. Yoder doing earlier that day, I'd say, well, he was in
2 court in a trial against me. And I wouldn't have to have a
3 document from this court to do it, I would just be able to
4 testify to it. And if the other side had a problem with that,
5 then they would cross-examine me and say, well, you weren't in
6 court, you were at lunch. And that's how it's done.

7 So I think you'll have an opportunity to
8 cross-examine him, and I'm sure the Judge will allow you all
9 the time you need to do that, but this is a witness who knows
10 more about this topic than anybody in the country.

11 MR. YODER: Two things, Your Honor. No. 1, I don't
12 believe there's been any evidence that my clients attacked
13 Dr. Kolodny. Part of the problem here is that we're talking
14 about opioids generally, the opioids industry on this chart
15 that he just -- he's got Teva and Purdue, he's got their money,
16 which really isn't part of the case at this point in time. So
17 that's just point No. 1. There's no evidence of that, and I
18 think it's really, really important to separate out a lot of
19 what we've been hearing about the opioid industry. And then
20 sometimes he says defendants, and it's clear he's still talking
21 about Teva and Purdue. But having said that --

22 MR. BECKWORTH: No.

23 MR. YODER: -- if Mr. Beckworth was going to testify
24 that he saw -- I didn't mean to do that, I apologize.

25 MR. BECKWORTH: Okay. Thank you. Sure.

1 MR. YODER: -- that he saw an accident before he was
2 allowed to do that, there would have to be a foundation laid
3 that he was there, that he was in a position to see it, and
4 that he did see it, and then he would be allowed to testify as
5 to what he saw. And right now, we're not hearing any of that.
6 We've heard it on some things, and that evidence has come in,
7 but in this last question-and-answer session, he's working in a
8 lot of stuff that we've never heard anything about at this
9 point in time, never heard anything about it.

10 MR. BECKWORTH: Again, Your Honor, he's been doing
11 that. I'll continue to ask him if he has facts to back up
12 these statements; and if he says no, then I guess he shouldn't
13 talk about them. But, I mean, I've been doing this for ten
14 hours now, I don't know what else you could do with the
15 gentleman. But if they want me to go get every volume of
16 document that's in the 90 million that's been produced in this
17 case, we can. In fact, he testified under oath that he's on
18 our system looking at the documents that they produced, and
19 he's been in Oklahoma dozens of days, and basically living this
20 case with us while we've been here. I know they don't want to
21 hear it. It may be prejudicial to them, but that's not what
22 403 is. It's unfairly prejudicial and that's always balanced
23 against the probative value. And these comments that were just
24 made about how this isn't an issue of Purdue or Teva, what the
25 heck is that? You all were on the Pain Care Forum since 2005.

1 You all collaborated to attack this man and his integrities.

2 THE COURT: Well, let's cut off -- the point one, I
3 mean, that's the whole issue that I, as fact finder, will have
4 to determine is whether or not the State's arguments/evidence
5 that's presented, whether or not it ties in your client to the
6 nuisance that they're trying to cause. I get that. That's the
7 central issue of this whole trial. So I'm not going to make a
8 decision right now on that. That's just not what I'm going to
9 do.

10 To your second point, I'm not going to make a
11 blanket ruling. I think Dr. Kolodny has been questioned that
12 has -- I'm convinced that he has knowledge about these things.
13 Maybe I need to listen a little more carefully because I did
14 not hear, Mr. Yoder, in these last few questions, where he was
15 injecting new knowledge. But to the extent that he is
16 testifying of things that he doesn't have knowledge of, I'm
17 going to expect you to bring that up on cross-examination and
18 try to dent his credibility if he's testifying to things that
19 he does not have knowledge of. Mr. Brody.

20 MR. BRODY: If I may just add one point, Your Honor,
21 because I think Mr. Beckworth's last argument there really
22 illustrates the underlying problem, and the argument was, well,
23 he's been living with the State's legal team for a year
24 studying the documents that were produced in discovery. That's
25 not proper expert testimony.

EXHIBIT 3

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

IN THE DISTRICT COURT OF CLEVELAND COUNTY
STATE OF OKLAHOMA

STATE OF OKLAHOMA, ex rel.,)
MIKE HUNTER)
ATTORNEY GENERAL OF OKLAHOMA,)
)
Plaintiff,)

VS

Case No. CJ-2017-816

(1) JOHNSON & JOHNSON;)
(2) JANSSEN PHARMACEUTICALS,)
INC.;)
(3) ORTHO-MCNEIL-JANSSEN)
PHARMACEUTICALS, INC.,)
n/k/a JANSSEN PHARMACEUTICALS;)
(4) JANSSEN PHARMACEUTICA, INC.)
n/k/a JANSSEN PHARMACEUTICALS,)
INC.;)
)
Defendants.)

**TRANSCRIPT OF PROCEEDINGS
HAD ON THE 11TH DAY OF JUNE, 2019 (AFTERNOON SESSION)
BEFORE THE HONORABLE
THAD BALKMAN, DISTRICT JUDGE**

REPORTED BY: Tanya Burcham, CSR, RPR

1 MR. YODER: Objection, Your Honor. Lacks
2 foundation. He's asking a factual question about something
3 that happened that he wasn't involved in without any foundation
4 as to the source of his knowledge that he can testify based
5 upon.

6 MR. BECKWORTH: Your Honor, can I respond?

7 THE COURT: Yes.

8 MR. BECKWORTH: I can ask him a very simple question
9 about it.

10 THE COURT: Please do.

11 Q. (By Mr. Beckworth) In the Fisk article, did it say
12 the 80/20 rule did not apply to Johnson & Johnson's holding and
13 subsidiary Tasmanian Alkaloids?

14 A. It did.

15 Q. All right. Now, let's talk about where we are in
16 the timeline.

17 MR. BECKWORTH: Your Honor, may I approach the
18 witness?

19 THE COURT: Yes, you may.

20 MR. BECKWORTH: I've prepared a Court's exhibit for
21 Your Honor.

22 Q. (By Mr. Beckworth) Dr. Kolodny, have we prepared a
23 summary timeline of some of the events that we've gone over so
24 far today and that we will cover here in a moment?

25 A. Yes.

1 Q. Would it assist you in kind of shortening and
2 explaining your testimony to the Court if we were able to
3 publish this and go over it together?

4 A. Yes.

5 Q. Okay.

6 MR. BECKWORTH: Your Honor, we'd ask we be able to
7 publish this at this time.

8 MR. YODER: As a demonstrative, Your Honor, I
9 suppose that's fine.

10 THE COURT: We'll mark this Court's Exhibit 52 and
11 grant you permission to publish.

12 (Court's Exhibit 52 admitted.)

13 MR. BECKWORTH: Thank you, Your Honor.

14 Q. (By Mr. Beckworth) Dr. Kolodny, we're going to do
15 this quickly and I don't want to belabor any of these points.

16 MR. BECKWORTH: May I approach the board, Your
17 Honor?

18 THE COURT: You may.

19 Q. (By Mr. Beckworth) Okay. So we saw Mr. Ottaway
20 talk about this in opening statement and he had a timeline. We
21 know that J&J launched Duragesic sometime in 1991. Right?

22 A. Correct.

23 Q. So let's focus and kind of wrap up the Noramco
24 discussion for a moment. When we looked at the Fisk article,
25 in 1994 what was -- what was happening?

1 A. It says there -- well, in 1994 we have the new drug
2 application for OxyContin. And in 1994 Tasmanian Alkaloids
3 begins development of high thebaine poppy to meet, quote,
4 anticipated demand.

5 Q. Okay. Now, '96, Purdue launched OxyContin. It was
6 actually December of '95 but we always use '96. Right?

7 A. Yes.

8 Q. All right. Then and we saw from Mr. Fisk, what
9 happened in 1998?

10 A. In 1998 J&J created the Norman poppy.

11 Q. And then we saw that in '98 there was a discussion
12 between Purdue Fredrick and Noramco that said what? We're up
13 here.

14 A. Okay. Oh, so this was the -- the letter to Purdue,
15 Fredrick laboratories, from Johnson & Johnson talking about --
16 mentioning that we have been discussing this for many years.

17 Q. And if you go back to the Fisk article, the '94,
18 does it help you see where many years began?

19 A. Yes, it does. So it looks -- it does appear that
20 Johnson & Johnson and Purdue had been planning for years prior
21 to the launch, probably beginning in 1994, with the development
22 of the thebaine poppy to meet anticipated demand. The
23 anticipated demand that they're referring to in 1994 is the
24 introduction of OxyContin.

25 Q. Okay. And again, we covered this. It will be the

1 last we ask this for now. But we see over here in '99, after
2 all of this has occurred, Purdue is saying that their supply is
3 their principal barrier to higher sales. Right?

4 A. That's correct.

5 Q. Okay. So let's step back a moment. We've heard
6 Ms. Deem-Eshleman state that Johnson & Johnson did not market
7 Duragesic for -- broadly for chronic noncancer pain until some
8 time after the '97 timeframe. Do you recall that testimony?

9 A. Yes.

10 Q. Okay. So in 1996 we have something that's coming up
11 with Purdue launching OxyContin. What is that?

12 A. It's a consensus statement that was issued by the
13 American Pain Society and the American Academy of Pain
14 Medicine.

15 MR. BECKWORTH: Your Honor, this is Exhibit 0900.
16 It's already in evidence. I believe there's no confidentiality
17 issues and I would like it publish it with the Court's
18 permission. If that's okay.

19 THE COURT: You may do so.

20 MR. YODER: Do you have a copy?

21 MR. BECKWORTH: I mean, I --

22 MR. YODER: May I ask for a copy, Your Honor?

23 THE COURT: Yeah, before you publish it, let him
24 look at it.

25 MR. BECKWORTH: Although I don't know that I have

1 copies of everything that's in evidence with me, but -- okay.

2 00 --

3 MR. YODER: We didn't bring all of the boxes behind
4 us, so if you could, that would be appreciated.

5 MR. BECKWORTH: We'll see what we have.

6 0900. May we publish, Your Honor? That's in
7 evidence.

8 MR. YODER: That's fine, Your Honor.

9 THE COURT: Yes, you may.

10 Q. (By Mr. Beckworth) So what is this?

11 A. That is a document, a consensus statement that was
12 issued by two pain organizations calling for much greater use
13 of opioids.

14 MR. BECKWORTH: Your Honor, may I approach the
15 board?

16 THE COURT: You may.

17 Q. (By Mr. Beckworth) Now, I'm sure that everybody
18 would like to hear more of what you have to say about this
19 document than me, so I'm going to kind of guide you through it.
20 Would you please tell the Court what's important to you about
21 this first paragraph?

22 A. So -- well, actually even just to be clear, because
23 the document refers to pain treatment, the heading is The Use
24 of Opioids for the Treatment of Chronic Pain. So where you see
25 pain mentioned or undertreatment of pain, the treatment that's

1 Q. So let's go down here about that. What does it say
2 on the last bullet?

3 A. To understand the connection, if any, of the
4 educational campaign to the tapentadol, TPP.

5 Q. Okay. So let's step forward a little bit to
6 page 12, which is 0013. These are P3 program, the value. Do
7 you see this?

8 A. Yes.

9 Q. So these are the results after these messages have
10 been taken to the field and see what doctors have. First, what
11 does it say the reaction was?

12 A. Well, some of the doctors here clearly saw through
13 the P3 program. I think the P3 program involved enrolling
14 physicians in what would seem like a clinical trial and --
15 where they would be working with Johnson & Johnson. And it
16 looks as though some of the doctors saw through that and
17 recognized that it was a marketing tool. Like it says, the
18 last bullet, there is a few mentions to sell drugs is the
19 reason for the program.

20 Q. Okay. So let's skip -- go ahead. Did you have
21 something more to say?

22 A. No. No.

23 Q. Okay. So let's go forward to page 0016, where they
24 analyze the messaging that occurred. So if you see over on the
25 top, The Undertreatment of Pain, what is the key takeaway? Do

1 you see where they're --

2 A. Yes. Old info but important.

3 Q. About that same messaging. Right?

4 A. Yes.

5 MR. BECKWORTH: Okay. And, Your Honor, may I
6 approach?

7 THE COURT: You may.

8 MR. BECKWORTH: Okay. Thanks. May help if we just
9 kind of walk through this.

10 Q. (By Mr. Beckworth) So when you look over at the
11 impact of this, what does it say?

12 A. Thought-provoking and potential behavior change.

13 Q. So is this an example of how messages could be sent
14 into the field by sales reps to doctors to do what to their
15 behavior?

16 A. To change their behavior to get them to prescribe
17 more.

18 Q. Okay. Now, over here one of the messages we see is
19 the consequences of not treating pain. Right?

20 A. Correct.

21 Q. And one of the key takeaways that comes from that
22 messages is what about acute pain?

23 A. That if you don't treat acute pain aggressively, if
24 you don't give an opioid for acute pain, that it can turn into
25 chronic pain. This was a new marketing tactic or a new

1 so-called educational message. I think that Johnson & Johnson
2 invented this. I could be wrong. The idea that if you
3 didn't -- if you don't give opioids to someone with acute pain
4 that they will become chronic pain patients. That aggressive
5 opioid prescribing can actually prevent chronic pain. There
6 was no adequate science to support that idea, but it was a
7 message that I had an idea that took off like a virus, as -- as
8 Dr. Mazloomdoost described it. So many doctors began to think,
9 and I began even hearing from colleagues that, oh, well, you
10 have to give opioids for acute pain or the patient will become
11 a chronic pain patient.

12 Now, the exact opposite is true, as I mentioned. If you
13 prescribe opioids aggressively for acute pain, you are much
14 more likely to turn that person into a long-term chronic pain
15 patient. It's the opposite of what happens here.

16 Q. So when they talk about the potential behavior
17 change, what do they write here?

18 A. Potential behavior change is -- potentially more
19 aggressive approach to treating (stronger dosing in meds).
20 Change in evaluation and consideration approach. Increase in
21 sympathy to complaints. A desire to spread the message to
22 other physicians.

23 That did happen. That idea really took off.

24 Q. So do you have any concerns at all about more
25 aggressive or stronger dosing?

1 A. Again, for many people with acute pain, if you are
2 going to treat them with an opioid, you would use the lowest
3 dose for the shortest period of time. And for many people with
4 acute pain we don't have to expose them to opioids. And for
5 many people with acute pain, the pain will get better on its
6 own. Here, this idea that somehow acute pain turns into
7 chronic pain without stronger dosing is just not true.

8 Q. Okay. Great. Now, let's turn to the next page and
9 kind of finish up these recap messages. We see here one of the
10 messages is, Concerns that hinder effective pain management.
11 Right?

12 A. Yes.

13 Q. And one of the barriers or impediments we've seen is
14 this idea that people would get in trouble with regulators.
15 Right?

16 A. Yes.

17 Q. Okay. And then we see here another statement about
18 addiction. What does it say?

19 A. Numbers -- addiction (numbers new info).

20 Q. And then over on the most common reactions part of
21 this, what does it say about the addiction percentages?

22 A. About half believe the addiction percentages (For
23 the most part, the rep was successful with refocusing them from
24 addiction to side effect concerns).

25 Q. Is there anything wrong with that?

EXHIBIT 4

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

IN THE DISTRICT COURT OF CLEVELAND COUNTY

STATE OF OKLAHOMA

STATE OF OKLAHOMA, ex rel.,)
MIKE HUNTER)
ATTORNEY GENERAL OF OKLAHOMA,)

Plaintiff,)

vs.)

Case No. CJ-2017-816

(1) JOHNSON & JOHNSON;)
(2) JANSSEN PHARMACEUTICALS,)
INC.;)
(3) ORTHO-McNEIL-JANSSEN)
PHARMACEUTICALS, INC.,)
n/k/a JANSSEN PHARMACEUTICALS;)
(4) JANSSEN PHARMACEUTICA,)
INC., n/k/a JANSSEN)
PHARMACEUTICALS, INC.,)

Defendants.)

**PORTIONS OF TRANSCRIPT MAY BE COVERED UNDER PROTECTIVE ORDER
TRANSCRIPT OF PROCEEDINGS
HAD ON JUNE 13, 2019 (MORNING SESSION)
AT THE CLEVELAND COUNTY COURTHOUSE
BEFORE THE HONORABLE THAD BALKMAN
DISTRICT JUDGE**

REPORTED BY: ANGELA THAGARD, CSR, RPR

1 organization of pain patients, but really advocates for the
2 drug companies that fund it.

3 It was receiving -- we know from an investigation by the
4 Senate Homeland Security Committee that the U.S. Pain
5 Foundation in recent years had been receiving a very large
6 amount of money from an opioid manufacturer called Insys which
7 made a drug called Subsys. The CEO of that company and other
8 executives were recently convicted of -- criminally convicted
9 for their role marketing the Subsys spray, and they had been a
10 major funder of the U.S. Pain Foundation.

11 Q And we see here that Johnson & Johnson or Janssen had
12 funded at least \$58,500 from the records we have, right?

13 A That's correct.

14 Q Now, yesterday we looked at something called the PAINS
15 report on the Institute of Medicine report, right?

16 A Yes.

17 Q And we -- can you talk here for the Court about what the
18 Center for Practical Bioethics is?

19 A So the Center for Practical Bioethics, the individual who
20 had been running that organization has been involved in opioid
21 advocacy for many years. And in fact, I think even in 2002,
22 2001, she had a letter to the editor of the New York Times
23 defending Purdue when OxyContin was beginning to get some --
24 some bad press.

25 This is an organization that has received quite a bit of

1 funding from Purdue Pharma and clearly some funding from
2 Johnson & Johnson as well. As it was becoming clear that the
3 increase in opioid prescribing was resulting in adverse public
4 health consequences.

5 The Center for Practical Bioethics' role was to help
6 opioid manufacturers preserve that status quo by trying -- by
7 helping them frame all of the harms associated with the
8 increase of prescribing as being limited to abuse and by
9 promoting the idea that we have an epidemic of pain. The head
10 of this organization was involved in lobbying Congress so that
11 the Affordable Care Act or Obama Care would include a provision
12 that -- requiring a panel formed by IOM that would put out a
13 report on pain in America, and that same individual sat on that
14 panel and created pains to try and leverage the recommendations
15 from that panel.

16 Q As we saw yesterday, did the defendants try to use the IOM
17 report as a way to market their drugs?

18 A Yes. I believe they wanted a report because they saw this
19 as a business opportunity, and then once they got that report,
20 they wanted to make the most of it.

21 MR. YODER: Your Honor, just very briefly, may I
22 approach very briefly?

23 THE COURT: Yes.

24 (The following proceedings took place at the bench:)

25 MR. YODER: I appreciate your Honor giving me this

1 chance, and I'm trying to be very selective in doing it. But I
2 think the last answer, again, just demonstrates the issue here.

3 It's one thing for Dr. Kolodny to testify to facts that a
4 particular organization did or didn't do something, and I
5 understand the Court's view that he may testify to that without
6 a particular foundation to establish the basis of his knowledge
7 for that. But when he goes beyond that and he makes statements
8 such as: The purpose of doing this was to assist the drug
9 manufacturers to do X, Y, and Z, he's just arguing.

10 He's arguing from those facts, and it's not something that
11 he has any particular expertise on. He's just making an
12 argument that I assume we're going to hear in closing argument
13 from counsel.

14 And I think it's very prejudicial to allow him to do it
15 even though I understand, your Honor, you'll be sifting through
16 it. But it also -- the way he mixes it, it's very difficult to
17 tell what he's testifying to as a fact versus what is his
18 speculation as to what the underlying purpose was. So that's
19 just point one.

20 Point two is: He continues to mix what my clients have
21 done with what other opioid manufacturers have done. He even
22 confused the number on the board as to the amount of money that
23 was given to a particular organization, and counsel had to
24 correct him that it was something different.

25 So I do think that, you know -- I understand your Honor's

1 Q So do you see that has good or problematic?

2 A This call note is very problematic because it looks like
3 the doctor is -- the doctor is being told that if they
4 prescribe more, then they can get money from the drug company
5 to be on the speakers bureau, basically. That's what it means
6 by, The doctor wants to speak.

7 And also, the fact that concern is expressed about abuse
8 and even nurses having a problem and using old patches. And
9 the response there is that it's worse with some other drug.

10 Q Okay. So let's look at another example here. So this is
11 one from Eric Thornhill in 2005. And here it says: Asked
12 Linda at the front desk to dispense the coupon and police the
13 DAWs on each script.

14 Now, remind the Court: DAW means what?

15 A Dispense as written. That's to make sure, if a doctor
16 doesn't write DAW on the prescription, the -- a generic is
17 likely to be filled.

18 Q And we've heard a lot of testimony about coupons and
19 return on investment on those, right?

20 A Yes, we did.

21 Q What does it say next about that?

22 A Asked Linda at --

23 Q No. You've already that.

24 She gets.

25 A She gets a Powerade Sonic when five coupons are done.

1 Q Okay. And then: Follow up on the dinner with Dr. Nguyen,
2 first, on June?

3 A Yes.

4 Q What do you have to say about that, based on your
5 experience, training, qualifications?

6 A Well, I'm not a lawyer, but that I would wonder whether or
7 not that's legal. That also sounds kind of like bribery. The
8 front desk person at a doctor's office is going to be given
9 something of value if -- when more coupons are given out that
10 leads to more people using them. And I think these were the
11 coupons that said, Get your first 15 days free of Duragesic.
12 So all of this is disturbing.

13 MR. YODER: Your Honor, I object and I move to strike
14 the testimony about speculating as to what might or what might
15 not be bribery. As Dr. Kolodny said, he's not a lawyer. He
16 has no expertise that would allow him to offer that opinion.
17 If he wants to offer testimony about his reactions, as a
18 physician, to these types of things, that's one thing, but
19 going beyond that and suggesting that there's some type of
20 illegality or unlawfulness, when he doesn't know anything more
21 than what he's reading on the screen, it's not relevant.
22 It's -- I think should be barred by 2403 as well. And I just
23 don't think it's within the scope of any expertise he has. It
24 would be of any value to the Court.

25 MR. BECKWORTH: Your Honor, may I respond?

1 THE COURT: Yes.

2 MR. BECKWORTH: I believe Dr. Kolodny was very clear
3 in saying he's not a lawyer and he's not saying it's bribery.
4 He said it sounded like getting something of benefit in
5 exchange for prescribing. So I think we cleared it, but I can
6 ask him a follow-up question.

7 THE COURT: I'll move to strike the testimony
8 referencing the possible commission of a crime.

9 MR. YODER: Thank you, your Honor.

10 Q (By Mr. Beckworth) And, Dr. Kolodny, pursuant to what the
11 Court's saying, let's keep it in your wheelhouse, right?

12 You're a doctor?

13 A I am.

14 Q Public health expert?

15 A Yes.

16 Q Scholar in the field of the opioid crisis?

17 A Yes.

18 Q Just in your opinion as a medical doctor dealing with
19 these issues, do you find it good or problematic to be offering
20 folks something of value in return for giving out coupon to
21 increase prescribing? Limit it to that.

22 A It is a problem and we are talking about a highly
23 addictive drug for which coupons are being given out for a
24 patient to take this highly addictive drug for free. And this
25 is all occurring in 2004, where we are already, as a nation and