

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Thursday, January 11, 2001 9:13 PM
To: 'Ralph Reed'
Subject: RE: Status on Murkowski

Will do right now.,

—Original Message—

From: Ralph Reed [mailto:ralph@██████████]
Sent: Thursday, January 11, 2001 9:17 PM
To: 'abramoffj@██████████'
Subject: RE: Status on Murkowski

resend me the resume.

—Original Message—

From: abramoffj@██████████ [mailto:abramoffj@██████████]
Sent: Wednesday, January 10, 2001 7:01 PM
To: Ralph Reed
Subject: FW: Status on ██████████

The most important job of all for us is the head of the office of insular affairs, and there is a Senate staffer who is a commie (works for ██████████) who has been carrying the water for the unions for five years. His name is ██████████. As you see from this note, he is trying to stop our guy – Mark Zachares – and put in a statesider who will do his bidding. I don't think this rises to the level of Karl Rove, of course, but wanted to find out what you think we should do to combat this. He is on the Interior transition team and could be killing us without our even knowing. Can we get someone to get a message to Sansanetti (head of Interior transition) that he is to ignore this guy and name Zachares? Thoughts?

—Original Message—

From:
Sent: Wednesday, January 10, 2001 4:30 PM
To: abramoffj@██████████
Subject: Status on ██████████

██████████ of ██████████'s staff has said the following:

He has advised Tom Sansonetti that he does not believe that any "islander" can handle this job because of being too directly involved with the "islands."

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To reply to our email administrator directly, please send an

5/8/2004

GTG-E00002185

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Monday, January 22, 2001 7:10 PM
To: Vasell, Shawn (Dir-DC-Gov); Platt, Ronald (Dir-DC-Gov)
Subject: Saginaw Chippewa

I had a discussion with Chris Petras today. Larry Rosenthal has been bad mouthing us non-stop and it is getting increasingly difficult for Chris to maintain our position. Larry is going to be hired and he offered me a chance for us to bid on getting them money for a school. I told him we were not interested in this arrangement, that we have serious tribal clients who understand the value of our efforts and that if members of his council are insisting that they plight their trough with Larry, he should do so and I wish him luck (all said with great friendship to Chris). My view of this is that a representation under these circumstances will not be very profitable or large and that Larry will try to steal credit for anything we achieve. Frankly, given the animus of our Hill and new Administration friends toward Larry and his clients, we need not get anywhere near this problem. After the Saginaws are told by our friends how dead they are, and after their appropriations are zeroed out, they'll be back. Sorry guys.

GTG-E000027597

CERTIFICATE OF INCORPORATION
OF
AMERICAN INTERNATIONAL CENTER, INC.

Under Section 102 of the Delaware General Corporation Law

The undersigned, a natural person, for the purpose of organizing a corporation not for profit and without authority to issue capital stock under the provisions and subject to the requirements of the laws of the State of Delaware (particularly Chapter 1, Title 8 of the Delaware Code and the acts amendatory thereof and supplemental thereto, and known, identified, and referred to as the "General Corporation Law of the State of Delaware"), hereby certifies that:

FIRST: Name. The name of the corporation (hereinafter called the "Corporation") is: American International Center, Inc.

SECOND: Registered Office. The address of the Corporation's registered office in the State of Delaware is 53 Baltimore Avenue, Rehoboth Beach, Delaware, 19971. The name of the Corporation's registered agent at that address is the Corporation itself.

THIRD: Purpose. The purpose of the Corporation is to engage in any lawful act or activity for which a corporation may be organized under the General Corporation Law of the State of Delaware; provided that no part of the net earnings of the Corporation shall inure to the benefit of, or be distributable to, any member of the Board of Directors, officer or other private person, except that the Corporation shall be authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the foregoing purposes of the Corporation.

FOURTH: Capital. The Corporation is not to have authority to issue capital stock.

FIFTH: Term. The Corporation is to exist for a perpetual term.

SIXTH: Members. The Corporation shall have no members (except to the extent required by the laws of the State of Delaware, in which event the Members shall be the members of the Board of Directors).

SEVENTH: Management. The business and affairs of the Corporation shall be managed by or under a Board of Directors, which shall have and exercise all of the rights, powers and responsibilities of a board of directors under the General Corporation Law of the State of Delaware.

EIGHTH: Elimination of Certain Liability of Directors. The personal liability of the Directors of the Corporation is hereby eliminated to the fullest extent permitted by subsection 102(b)(7) of the General Corporation Law of the State of Delaware, as the same may be amended and supplemented.

NINTH: Incorporator. The name and post office address of the incorporator is:

Jennifer Kulas
Saul Ewing, LLP
[REDACTED]
[REDACTED]
Wilmington, Delaware 19899

TENTH: Bylaws. The incorporator shall adopt the Bylaws on behalf of the Corporation.

ELEVENTH: Board Composition. All conditions, qualifications, requirements, privileges and regulations regarding the governing Board of the Corporation shall be fixed and governed by the Bylaws of the Corporation.

IN TESTIMONY WHEREOF, the incorporator has signed this Certificate of Incorporation this ___ day of February, 2001.

Jennifer Kulas

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Thursday, March 01, 2001 11:43 AM
To: 'italia@[REDACTED]
Subject: Re: Thanks from me and Steve and invitation

Wow, that would be great! Thank you so much for everything. I am so glad we are working together. Let me know if I can help you cover the cost of the reception. Thanks again.

Jack Abramoff

-----Original Message-----

From: Italia Federici <italia@[REDACTED]>
To: Jack Abramoff <abramoffj@[REDACTED]>
Sent: Thu Mar 01 12:42:21 2001
Subject: Thanks from me and Steve and invitation

Hi Jack:

After I retrieved my coat I ended up sharing a cab with Steve. He really enjoyed meeting you and was grateful for the strategic advice on BIA and Insular Affairs. You definitely made another friend.

Now, something we didn't get to this morning...

Finally, as of yesterday, Julie Finley, Jim Nicholson and I are hosting a very small cocktail party for Gale at Julie's home. We just got Gale's scheduler to confirm! Gale has been saying yes but we never had a definite from her office until yesterday afternoon. I called congressional CoS yesterday and had a positive response from Senator [REDACTED], Senator [REDACTED], Congressman [REDACTED], Congressman [REDACTED] - they will be there. Now I am calling and emailing people I want to attend and keeping my fingers crossed! There will only be about 25 people in attendance so it's a great time to meet Gale and actually chat for a few minutes. It will be very small and relaxed.

Can you join us? It's March 6 at 6:30pm at [REDACTED]

Bye for now,
Italia

GREENBERG
ATTORNEYS AT LAW
TRAURIG

Jack A. Abramoff
[REDACTED]

March 16, 2001

Kathryn Van Hoof, Esq.
Van Hoof & Associates
[REDACTED]
[REDACTED]
[REDACTED]

Dear Kathryn,

I greatly appreciate your decision to retain Greenberg Traurig, LLP and look forward to working with you and the Coushatta Tribe of Louisiana. This letter will confirm the terms of our representation.

As we have agreed, Greenberg, Traurig ("the firm") will assist the Coushatta Tribe of Louisiana ("the Tribe") with the renewal of its compact with the State of Louisiana, regional gaming issues, and obtaining its public policy goals in Washington, D.C. We will look to you for our direction on these issues.

As part of our routine in opening new matters, we provide an engagement letter to our clients setting forth our understanding of the services we will be expected to perform, and the basis for our compensation. The firm will perform the work described above at \$125,000.00 per month plus reasonable out-of-pocket expenses.

An advance fee deposit of \$125,000.00 is requested. We will deposit the advance in a trust account, and bill the first portion of our work against it. In accordance with our understanding, please forward to us a payment of \$125,000.00 representing the first month's payment of our fees.

COUSH-MiscKVH-00011

9/19/01

MIAMI NEW YORK WASHINGTON, D.C.

PHILADELPHIA TYSONS CORNER

SIA DALLAS FORT LAUDERDALE BOCA RATON

Kathryn Van Hoof, Esq.
March 16, 2001
Page 2

Enclosed and incorporated by reference into this letter is a copy of our firm's Billing Policies which explains more about our billing practices.

In the event that your account should become more than sixty (60) days past due, we reserve the right, in our sole discretion consistent with the rules of professional conduct, to cease doing any work on any matter we are working on for the Tribe until past due amounts have been paid.

I will personally be in charge of the firm's role, and will assure that all necessary tasks are undertaken and complete. We anticipate that several of our attorneys and government affairs professionals will be involved in this representation. We will assign the representation to ensure that the representation is carried out in the most effective but efficient manner.

The representation may entail some work that is considered lobbying under the federal lobbying disclosure law. Consequently, where appropriate we will register the tribe as our client and report our activities on your behalf under the Lobbying Disclosure Act of 1995.

The firm has conducted a review in order to assure that no conflict of interest exists between our representation of you and any representations of any of our clients. Our firm in its entirety represents a number of clients, both private and governmental entities, with multifaceted interests in many issues. These clients include, as you know, the Mississippi Band of Choctaw Indians. We do not currently, and would not in the future, represent another client in connection with any of the specific matters in which we were representing you, if that other client's interest in those matters was adverse to yours.

Existing or new clients may in the future seek our services in connection with matters which are not substantially related to our work for you. In some instances, the interests of those clients may be adverse to yours. It must be clearly understood that our firm cannot undertake to represent the Tribe without assurance that the Tribe will not seek, on the basis of this representation, to disqualify us from representing other clients in any matter that is not substantially related to our work for you. We recognize that your prospective consent to conflicting representation contained in the preceding sentence shall not apply in any instance where as the result of our representation of you we have obtained sensitive proprietary or otherwise confidential information that, if known to any other client of ours, could be used in another such matter by that client to your material disadvantage.

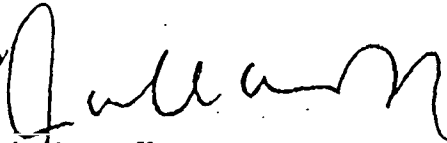
Both we and you must be continually alert to the development of any conflicts. Please contact us immediately if you become aware of a conflict or potential conflict, or take actions that would make a fresh conflict check prudent.

Kathryn Van Hoof, Esq.
March 16, 2001
Page 3

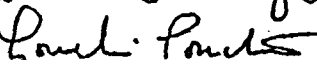
We believe that the above provisions and the attachment hereto outline in reasonable detail our agreement as to this representation. If you find these arrangements satisfactory, please sign this letter and return it to me, keeping a copy for your files. Our representation will conform to the terms of this agreement. We sincerely appreciate the opportunity to represent you, and we look forward to a successful relationship.

Very truly yours,

GREENBERG TRAURIG

By 
Jack Abramoff
Senior Director of Government Affairs

Enclosure

Accepted and agreed to this 20th day of March, 2001.
Coushatta Tribe of La.
By 
Title *Chairman*
Date *3/20/01*

ja Federici

From: abramoff@
Sent: Monday, March 26, 2001 10:24 AM
To: italia@
Subject: FW: Clinton aides gave last-minute OK to 3 tribes / Atlanta Journal

Please note the Seminole issue, which we discussed. I leave it in your hands.

-----Original Message-----

From: Wilson, Padgett (AstDir-DC-Gov)
Sent: Monday, March 26, 2001 9:57 AM
To: DCChoctaw
Subject: Clinton aides gave last-minute OK to 3 tribes / Atlanta Journal

Clinton aides gave last-minute OK to 3 tribes
They then got jobs connected to Indian casinos
Sean Murphy - Boston Globe
Sunday, March 25, 2001

In the final days before leaving office, two Clinton administration officials quietly reversed the findings of Interior Department staff historians to recognize three groups as Indian tribes, thus giving them the right to open casinos, a privilege often worth hundreds of millions of dollars.

Then the two officials stepped directly from their high-level administration posts into lucrative positions representing gaming tribes.

These decisions, plus two other last-minute rulings in support of tribes already operating casinos, gave one final boost to the Indian gaming industry, which in the 1990s allied itself with the Clinton administration by generously contributing campaign funds.

Among the beneficiaries were Florida's Seminole tribe, which gained approval

Subj: Coushatta political program
Date: 04/12/2001 10:20:02 PM Central Daylight Time
From: abramoff@
To: kvanhoof@

I still do not have the budget for the complete effort, but Mike believes we cannot wait any longer for the on ground effort, so I need to get this to you for approval in advance of the rest (which will not be anywhere near as much). Please let me know if I can give Mike the go ahead. I trust his visit was fruitful.

Coushatta Political Program- Budget

The following budget provides a brief description of the specific activity, the costs for each component of the political plan, and an estimated date for the completion of each component.

①

Organization:

Description:

There are two phases of the organizational component. The first phase taps into the natural resources of the tribe and organizes them into a politically active unit (employee lists, vendors, customers etc). The second phase identifies previously unidentified supporters of the tribe across the state of Louisiana via a variety of survey methods.

We then combine the natural resources unit and the newly identified allies into a political database. This database can be used for any political effort deemed appropriate by the tribal decision makers. It remains permanently under the control of the tribe and can only be activated at the direction of tribal decision makers.

Completion:

Ordinarily this process can take from 90 days to six months to complete. Due to the time constraints surrounding this effort, the project will be accelerated and completed in 45 days.

Cost:

\$200,000

②

Mobilization

Description:

Once we have our organization in place we can mobilize for any political effort deemed necessary by the tribe. From a "sense of the county" referendum, to mobilizing in favor of electing a different Police Jury we can activate the organization in under 24 hours.

For the compact issue I recommend the following:

Project 10,000 is high quality grassroots program that is designed to directly contact each of our targeted audiences at least 10,000 times over the next 10 weeks with a message supporting the compact renewal. These contacts will be made by phone, in person, by mail, by petition and through the Internet.

Project 10,000 is unique in that we will contact each target through a different avenue or a blend of avenues, thereby creating a political effort that truly resemble a peoples movement. Because we control the database we can ensure that there are no duplicated calls or other mistakes that will make our effort seem like a paid political operation.

Completion Date:

May 31, 2001. Although we have until July to get the compact signed, we need to complete the contacts prior to that point to give ourselves as much cushion as possible.

③

Cost:

\$287,500.00

Research - Qualitative

Description:

The qualitative research we will launch is absolutely necessary for an issue such as the one we face. This research will help identify the efforts of the opposition and provide valuable tools for our offensive efforts.

Completion Date:
April 30, 2001

✓ Cost:
30,000.00
Research - Quantitative

(4)

Description:

I recommend doing at least one more poll to test positive messages, the political strength of our opposition, and the overall political environment in Allen Parish. The poll already completed was somewhat helpful, but we need more specific data, both geographically speaking (the last poll was statewide) and on our possible messages.

✓ Cost:
17,000.00
Completion date:
April 15, 2001

(5)

PAC Creation and Management

Description:

We will build both a federal and state political action committee for the tribe and manage its day-to-day operations. The PAC will be completely controlled by the tribal decision makers, but we will handle all fundraising and other administrative duties (such as filing the appropriate paperwork, complete the proper reports etc.)

✓ Cost:
There is no out of pocket expense for this. There is an administrative fee, but this money will be paid out of the PAC, not from the tribe directly. This fee depends on the size of the PAC and the number of fundraising efforts conducted. This is a nominal charge that will depend on the size of the PAC.
Completion date:
The PAC will be created by April 30th and will operate until indefinitely.

Budget Summary	
Organization	\$200,000
Advocacy/Mobilization	\$287,500
Qualitative Research	\$ 30,000
Quantitative Research	\$ 17,000
PAC Management	\$ 0
Total	\$534,500

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Monday April 16 2001

Monday April 16 2001

Vanhoof

COUSH-MiscKVH-5001639

Subj: Coushatta political program
Date: 04/12/2001 10:20:02 PM Central Daylight Time
From: abramoffj@
To: kvanhoof@

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1

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Description:

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Completion:

Ordinarily this process can take from 90 days to six months to complete. Due to the time constraints surrounding this effort, the project will be accelerated and completed in 45 days.

Cost:

\$200,000

Mobilization:

2

Description:

Once we have our organization in place we can mobilize for any political effort deemed necessary by the tribe. From a "sense of the county" referendum, to mobilizing in favor of electing a different Police Jury we can activate the organization in under 24 hours.

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Completion Date:

May 31, 2001. Although we have until July to get the compact signed, we need to complete the contacts prior to that point to give ourselves as much cushion as possible.

Cost:

\$287,500.00

Research - Qualitative

3

Monday, April 16, 2001

[Redacted] : KVanhoof

Message0265

Subject: Re: Kathy
From: Mpsscanlon
Date: 4/18/2001
To: abramoffj@gtlaw.com

Message Body

I will bill away! I need that bonus to by me a brand new cadillac!

<< Subj: **RE: Kathy**
Date: 4/17/2001 9:09:26 PM Eastern Daylight Time
From: abramoffj@gtlaw.com
To: Mpsscanlon@aol.com

Super. It is critical that you run the chairman's campaign, and that he wins! We're charging these guys up the wazoo, so this will be the key deliverable. Make sure you bill your hours like a demon. Almost no one else is billing this client yet, so there is plenty of room. You should be able to qualify for a hefty bonus just on this one (let alone Kickapoo and all the other fun).

Original Message-----

From: Mpsscanlon@aol.com [mailto:Mpsscanlon@aol.com]
Sent: Tuesday, April 17, 2001 7:22 PM
To: abramoffj@gtlaw.com
Subject: Kathy

Jack, the following are strategy e-mails between me and Kathy. They are hard

to follow so here is the long and short of it. The gov sent a letter to Kathy last week demanding 11% instead of 6%. Kathy and I agreed to tell the gov to shove it up his ass in a letter - but we devised a political strategy around it. We are going to leak the letter from the gov asking for 11%- then once it gets printed run a telephone patch through campaign creating the aura of outrage in the community. Here is the latest exchange

Subj: Re: (no subject)
Date: 4/17/2001 7:11:16 PM Eastern Daylight Time
From: Mpsscanlon
To: KVanhoof

I think the letter is fine. I think we should do the following:
I'll get the reporter on this letter issue. I will tip them off - telling him/her that the state is raking the tribe over the coals for 11% and a big fight has erupted. The tip will be totally off the record.
I will then direct the reporter to you to confirm the tip.
When the reporter calls you - you should say the following:
"Can I talk to you on background?"
When the reporter say yes - ask the reporter again-
"This is totally on background right? I can't confirm this on the record"
She/he will say yes again.
Then you let it rip. Tell them that the state is trying to extort money from the tribe etc. and tell her/him about the letters.

She/he will then ask for copies of the letters.
You then tell him/her that she can have them but that you are providing them

off the record and her story must only reference them "as copies of which were obtained by"

If we can execute this exchange successfully we then do the following:

- 1) We have a tribe spokesperson confirm the letters and slam the gov's office for the outrageous demand and condemn them for putting private correspondence into the public realm.
 - 2) We write a letter to the gov's office asking them to cease from divulging private correspondence to the media.
 - 3) Once the story is published - we pound them with patch through phone calls for a few days.
 - 4) The chairman should write an OP-Ed on the issue, and we will write several letters to the editor from our allies.
 - 5) We then sit back and see what they do.
 - 6) I will follow your lead. If we can execute this strategy successfully, it puts you in control of the playing field. They will be on their heels. Then you can determine if you want to go in for the kill (if we execute this successfully they will think they over played their hand and will look for a way out) or you can sit back and let the rest of the political program play out.
- I will be in position by 10:00am tomorrow. It may be a good idea to chat this over on the phone before we pull the trigger?

<< Subj: Re: (no subject)
Date: 4/17/2001 6:36:18 PM Eastern Daylight Time
From: KVanhoof
To: Mpsscanlon

I was beginning to think I was getting soft since I can't make headway on this matter so far. Thanks for the complement. :-) The chairman is the one who'll agree to the letter. I told him today that you were reviewing and I would email to him once it passed muster. Now we just need to figure out the best way to get this to press, or not. What do you think we should do?

Also – word is that the vice chairman will run against the chairman in May. He's ready to move forward with the campaign. Need your input. We gotta win.

Kathy >>

Michael Scanlon

Michael Scanlon

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To reply to our email administrator directly, please send an email to postmaster@gtlaw.com.

----- Headers -----

Return-Path:

Received: from rly-yd01.mx.aol.com (rly-yd01.mail.aol.com [172.18.150.1]) by air-yd02.mail.aol.com (v77_r1.36) with ESMTP; Tue, 17 Apr 2001 21:09:26 -0400

Received: from mia-srv02.gtlaw.com (ns1.gtlaw.com [209.187.139.11]) by rly-yd01.mx.aol.com (v77_r1.36) with ESMTP; Tue, 17 Apr 2001 21:09:08 -0400

Received: by mia-srv02.gtlaw.com with Internet Mail Service (5.5.2653.19) id ; Tue, 17 Apr 2001 21:08:49 -0400

Message-ID:

From: abramoffj@gtlaw.com

To: Mpsscanlon@aol.com

Subject: RE: Kathy

Date: Tue, 17 Apr 2001 21:08:47 -0400

MIME-Version: 1.0

X-Mailer: Internet Mail Service (5.5.2653.19)

Content-Type: text/plain;
charset="iso-8859-1"

>>

Michael Scanlon

Subj: Re: Political Program funding
Date: 04/18/2001 5:00:39 PM Central Daylight Time
From: Mps\$canlon
To: KVanhoof

Here is the schedule that I outlined. Sorry for the confusion.

The total for the program is \$539,000.

In order to get started the tribe will need to pay \$200k up front to cover the organizational program. After that the tribe will need to then make two payments in May for mobilization efforts. One on the first for \$143,750 and another \$143,750 on the 20th of May.

The other costs (polling and research) are billed on the back end so there is a lot of cushion there (the tribe will need to pay for them roughly 30 days from when the projects are completed).

There are no fees associated with the PAC. Any administrative fees can be taken out of PAC funds. Some folks like it this way, some like to have keep as much money in the PAC as possible. The fees are nominal they range from \$1,000 a month to \$5,000 a month depending on the size and the amount of activity.

I hope this makes more sense. Sorry for the confusion! If there is any way to get the initial money out today it would be great!

Michael Scanlon

Wednesday, April 18, 2001

Wednesday, April 18, 2001

Subj: Re: Political Program funding
Date: 04/18/2001 5:00:39 PM Central Daylight Time
From: Mpsscanton
To: KVanhoof

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I hope this makes more sense. Sorry for the confusion! If there is any way to get the initial money out today it would be great!

Michael Scanton

Wednesday, April 18, 2001

COUSH-MiscFin-0000368

[REDACTED]

[REDACTED]

Italia Federici

From: Italia Federici [italia@ [REDACTED]]
Sent: Wednesday, March 21, 2001 2:03 PM
To: [REDACTED]
Subject: Disregard previous email

Hi [REDACTED]:

Never mind about the tribal issue. I just got an email from Jack and he told me that he and Steve worked it out already. You might want to let Steve know that Jack already asked for an invoice for the focus groups, too. Thank Steve for me.

Thanks [REDACTED]
Italia

Italia Federici

From: Italia Federici [italia@ [REDACTED]]
Sent: Wednesday, March 21, 2001 1:44 PM
To: [REDACTED]
Subject: FW: urgent tribal issue

Hi [REDACTED]:

Since Steve has a copy (according to Jack), I am not going to try to get it to anyone else at Interior.

I just wanted to make sure Steve actually saw this.

Thanks,
--Italia

-----Original Message-----

From: abramoffj@ [REDACTED] [mailto:abramoffj@ [REDACTED]]
Sent: Tuesday, March 20, 2001 6:40 PM
To: italia@ [REDACTED]; Italicread@ [REDACTED]
Subject: urgent tribal issue

Hi Italia. I hate to bother you with something on tribal affairs, but one

of our hard core tribes is being screwed by the BIA and we really need somehow to get to the Secretary to undo this fast. Their insurance business is just about to go under (days away) and BIA is just not responding since there is no new head there.

I have sent this to Steve as well, but I thought that perhaps you might be able to get this to the Secretary directly to get action. Here is the one pager on this:

Bureau of Indian Affairs Tribal Insurance Policy Putting Indian-Owned Insurance Companies Out of Business

Background

A November 15, 2000 memorandum (attached) issued by Jim Thomas, Director of the Bureau of Indian Affairs (BIA) Office of Tribal Services, to the BIA Regional Directors regarding the purchase of insurance by tribal self-determination contractors unilaterally imposed a new requirement on said contractors to obtain insurance from a company licensed by the state in which the tribe is located.

Since the release of the memorandum, tribal self-determination contractors seeking to renew their insurance policies with Indian-owned insurance companies have been denied their requests by BIA regional offices because the Indian-owned companies are not licensed in the states in which tribes will purchase their services. The policy has also had a detrimental affect on the Indian-owned insurance companies who are being prohibited by the BIA from continuing to provide insurance services to existing tribal clients. If this anti-business policy is not revoked, it is only a matter of time before Indian-owned insurance companies are forced by the BIA to close their doors.

BIA Insurance Policy is Flawed and Should be Revoked

The memorandum failed to take into account that many tribal self-determination contractors purchase their insurance from Indian-owned insurance companies due to these companies' unique understanding of tribal businesses and reservation economies, and the policy was issued independently by BIA bureaucrats without tribal consultation or input.

* Tribal self-determination contractors are not required by Federal statute in the Indian Self-Determination Act to obtain insurance from a company licensed by the state in which they reside. In addition, the new policy fails to address insurance companies that may have been organized pursuant to tribal law and/or Federal charter, which are not subject to state regulatory authority.

* The policy seeks to impose state regulatory law on Indian reservations, which is fundamentally at odds with established law as well as principles of self-determination.

Conclusion

The new BIA insurance policy severely limits the ability of tribes to select their own insurance carriers and is having a detrimental impact on tribal economic development efforts, both on tribes operating their own insurance companies who are offering proven, cost-effective coverage to other tribes nationwide and the tribal businesses who rely on these services.

The best solution is to rescind the policy in its entirety, but at a minimum, it should be modified to clarify that the requirements of state licensing have no application to an Indian-owned insurance company.

The information contained in this transmission may contain

From: Abramoff, Jack (Dir-DC-Gov) [mailto:jack.abramoff@epa.gov] on behalf of Abramoff, Jack (Dir-DC-Gov)
Sent: Tuesday, April 10, 2001 10:52 AM
To: 'Italia Federici'
Subject: RE: Ben Fitial seeing Secretary Norton

You are so wonderful! I'll pass this on.

-----Original Message-----

From: Italia Federici [mailto:italiaf@epa.gov]
Sent: Tuesday, April 10, 2001 10:59 AM
To: abramoffj@epa.gov
Subject: RE: Ben Fitial seeing Secretary Norton

I'm so sorry this was such a mess. I'll try to figure out what exactly is going on over there. Also, if Mr. Fitial has the time to come back I would be happy for CREA to cover his travel expenses. We are doing an event this summer similar to the convention event - with state environmental secretaries and other leaders. Lots of these folks can't travel on the state dime and CREA helps with those expenses. Maybe we could have a panel on economic and environmental issues in the territories and invite Mr. Fitial back as a guest of honor and speaker - and schedule the meeting with Gale then.

-----Original Message-----

From: abramoffj@epa.gov [mailto:abramoffj@epa.gov]
Sent: Tuesday, April 10, 2001 10:51 AM
To: italiaf@epa.gov
Subject: RE: Ben Fitial seeing Secretary Norton

If they are going to have a problem on the photo, let's hold on it for now, since I don't want him to come all the way back without a photo. We'll get it another time. Thanks again for all you did on this. You are wonderful!!!

-----Original Message-----

From: Italia Federici [mailto:italiaf@epa.gov]
Sent: Tuesday, April 10, 2001 10:50 AM
To: abramoffj@epa.gov
Subject: RE: Ben Fitial seeing Secretary Norton

Chad Calvert is talking to Brian Waidmann today about it. Chad thinks that the only problem may be the picture. Apparently, Gale has not done photo-ops with any congressional people, Govs, etc. It's not about Mr. Fitial, it sounds like some policy they are instituting. I don't know why. Anyway, hopefully we should know more by this afternoon.

--Italia

-----Original Message-----

From: abramoffj@epa.gov [mailto:abramoffj@epa.gov]
Sent: Tuesday, April 10, 2001 4:12 AM
To: italiaf@epa.gov
Subject: Ben Fitial seeing Secretary Norton

Do you think this can still happen this week?

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GJG-E0001052

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Wednesday, May 02, 2001 12:05 PM
To: Scanlon, Michael (GTC1st-DC-GovAff)
Subject: RE: Choctaw money coming to AIC

Send it to me. I'll get it to Howard Philips.

-----Original Message-----

From: Scanlon, Michael (GTC1st-DC-GovAff)
Sent: Wednesday, May 02, 2001 9:46 AM
To: Abramoff, Jack (Dir-DC-Gov)
Subject: Re: Choctaw money coming to AIC

Tell me where to send the check for conservative caucus- and for this I might actually let you win at rball today!

Michael Scanlon

-----Original Message-----

From: Abramoff, Jack (Dir-DC-Gov) <abramoffj@...>
To: Scanlon, Michael (GTC1st-DC-GovAff) <scanlonm@...>
Sent: Wed May 02 09:05:46 2001
Subject: Choctaw money coming to AIC

~~is active again. I am going to try to get us \$175K. \$100K to Ralph; \$25K to contributions--(\$5K immediately to Conservative Caucus); rest give five.~~

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Tuesday, May 08, 2001 8:54 AM
To: Italia Federici
Subject: RE: Chief Poncho

Sounds great.

-----Original Message-----

From: Italia Federici [mailto:italia@██████████]
Sent: Tuesday, May 08, 2001 9:45 AM
To: abramoffj@██████████
Subject: RE: Chief Poncho

I would love to visit him in Louisiana and I can make time for a private get together anytime that it works on his schedule Wednesday. In fact, just keep me in your back pocket in case there is a hole.

--Italia

-----Original Message-----

From: abramoffj@██████████ [mailto:abramoffj@██████████]
Sent: Monday, May 07, 2001 11:30 PM
To: italia@██████████
Subject: RE: Chief Poncho

I love the idea of the busts. On the Chief, when we meet him, you can thank him. If there is time in the schedule, let's also shoot to do a private get together, though this might not work on this one day trip. Also, perhaps we could get you to visit them?

-----Original Message-----

From: Italia Federici [mailto:italia@██████████]
Sent: Monday, May 07, 2001 8:47 AM
To: Jack Abramoff
Subject: Chief Poncho

In the hubbub of trying to get Gale's schedulers to get their act together and getting Steve endorsements, I didn't even ask...is there anything else that I can do for the Chief's visit? Is there something that I can do to say thank you for his support for CREA - besides the time with Sec. Norton?

By the way, for the dinner series - I think the gift for the trustees and guests of honor should be busts of Theodore Roosevelt. What do you think?

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To reply to our email administrator directly, please send an email to postmaster@██████████

GTG-E000105174

The Coushatta Political Program

Michael Scanlon
June 26, 2001

The Coushatta Political Program

What We Have Built

- We have constructed a state of the art political database containing roughly 20,000 individuals who will take action on behalf of the tribe.

- We have organized and defined every vendor, employee, tribe member, and political supporter, by election district. From State Senate to School Board, the tribe now knows who their supporters are, where they live and how to reach them.

- We have compiled a state-of-the-art qualitative research database, which can identify allies and adversaries by “quote”.

- We have compiled an anti-gaming database, which identifies individuals who will take action in opposition to any gaming facility.

The Coushatta Political Program

How We Built It

- We custom built a computer program to house the different types of supporters associated with the tribe (tribe members, vendors, employees, etc).
- By downloading lists you provided to us into your custom built database, we are able to tap your “natural resources” and use them as the cornerstone of an electronic, grassroots political network.
- We then grew your database by identifying over 14,000 politically active supporters by telephone survey (see next page).
- Once in place the Coushatta Political Program was used to mobilize the different classifications of supporters, using similar messages, hitting pre-determined targets.

Hello I am calling from Action Research, a nationwide polling firm and I have a few questions regarding Indian Gaming in the State of Louisiana. Do you have a few minutes to answer some questions on this important topic?

- 1) Are you familiar with the Coshatta Indian Tribe and their Casino operation in Kinder, Louisiana called the Grand Casino?
- 2) Have you ever visited the Coshatta Grand Casino?

If no to 1 and 2 terminate

- 3) Several years ago the state agreed to let the Coshatta Indians build the Grand Casino and in return the Coshatta Indians agreed to give state and local governments \$18 million dollars of its casino revenues to go for improving public schools, hiring police and road improvements.

Currently the Coshatta Indians and the government have been trying to re-negotiate their original deal. The Coshatta Indians have agreed to give the state and local governments over \$49 million dollars but only after they receive a report from the politicians detailing what the previous Indian Casino money has been spent on.

Stating it's a matter of principal, the Politicians refuse to give the Indian Tribe an accounting for what they spent the money on and now the two sides have reached a stand-off.

- 4) Do you support the tribe's efforts in getting a full accounting of where the money was spent?
- 5) Would you support the tribe if they refused to give any more money to the local government until the politicians provide a report on how the money was spent?
- 6) Would you be willing to call or write your local elected in support of the Coshatta Indian Tribe?

[Capture name and phone number of Yes respondents to 4,5, and 6. and]

- 7) Would you refuse to support any company or group that engaged in gambling?

[capture name and phone number of yes respondents to number 7]

The Coushatta Political Program

How The Database Has Been Used to Date

We have completed over 16,500 direct contacts from individual voters to the governor. Below is a summary of the different types of contacts we have made.

- We have completed 3,047 phone calls from our employees to the governor's office. On average we were completing 36 calls per hour over a seven-day period.
- When our phone program was running, the governor's office was receiving a phone call roughly every two minutes from our supporters.
- We organized the casino employees and generated 937 individual letters.
- The first wave of our mail campaign will generate over 5,000 postcards to the governor's office by the weekend.
- We have generated over 6,400 citizen calls to the governor.
- We have generated 127 letters from businesses to the governor.
- We have completed over 100 phone calls from business owners to the governor's office

***An employee postcard campaign is scheduled to begin this week with a target of an additional 1,700 contacts.**

The Coushatta Political Program

To Be Completed (Original program)

- We have an additional 50,000 pieces of direct mail that will be in mailboxes this week. The mail will generate roughly 5,000 postcards to the governor's office.
- We will complete 5,000 calls to the governor's office at the same time the mail is landing.
- We will complete an additional 1,000 employee calls to the governor.
- We will have an additional 1,000 personalized letters from businesses hit the governor's office in the next week.
- An additional 1,700 employee postcards will be sent to the governor by early next week.

When completed the program will have resulted in 30,200 direct contacts with the governor's office.

The Coushatta Political Program - Local

We launched a local program on Friday that includes the tactics listed below. Our objective is to have the number of voters who contact our targets equal a number that could swing his or her election.

Calls

We will run patch-through calls to each of the identified targets at the recommended frequency. For example, we will run a phone campaign that will result in 4,000 completed calls to the DA from eligible voters in support of the tribe. For the school board we will complete 1000 calls, etc.

Letters

We will hit each of the targets at the frequency suggested with letters or postcards in support of our position. Each of the written communications will come from the targets home precincts.

Petition Drives

We will deliver "I support the Coushatta Tribe and I vote petitions" to the targeted offices. Each of the petitions will have the appropriate number of signatures.

Localized Mail

I recommend that we mail the home precincts of each of the targeted office holders, with one advocacy mail piece each that contains an individualized message. For example, in school board district six we will mail a piece that says "Call School Board Member Carolyn Manuel and tell her to not to cut off our education funding – tell her to support the Coushatta compact position." In district two we will use the appropriate name, etc.

The Coushatta Political Program

Political Recommendations

- The Coushatta Accountability Campaign should be waged.
- Later this year, I strongly recommend engaging Harrah's in a political dialogue.
- Participating in next year's local and state elections is an absolute must.

From:

Sent:

To: Rudy,

Subject: RE:

Use SVJA, Inc.

-----Original Message-----

From: Rudy, Tony (Shld-DC-Gov)

Sent: Monday, June 11, 2001 8:23 PM

To: Abramoff, Jack (Dir-DC-Gov)

Subject:

We will do the disperment to the company and then the company will disperse to jeff u
andrew and I. What company shall we use Tony Rudy

GTG-E00008881

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From: Abramoff, Jack (Dir-DC-Gov)
Sent: Monday, June 18, 2001 12:00 PM
To: 'mscanlon1@[REDACTED]'
Subject: RE: rb today?

Should work. around 11. just confirm on the phone. I'm a fat pig, so you should whoop me.

-----Original Message-----

From: mscanlon1@[REDACTED] [mailto:mscanlon1@[REDACTED]]
Sent: Monday, June 18, 2001 12:36 PM
To: abramoffj@[REDACTED]
Subject: RE: rb today?

got it. We do need to get on the court by the way. Hows tomorrow am?

-----Original Message-----

From: abramoffj@[REDACTED]
Subject: RE: rb today
Sounds like a plan, but let's discuss when we are together.

-----Original Message-----

From: Mike Scanlon [mailto:mike@[REDACTED]]
Sent: Monday, June 18, 2001 11:14 AM
To: abramoffj@[REDACTED]
Subject: RE: rb today?

A few weeks ago you mentioned something to me - I took the concept and have put together a plan that will make serious money. We also talked briefly about it in the beginning of the year but I think we can really move it now. Here are the broad strokes; I have been making contacts with some larger Public Affairs companies in town for a few months. I have two solid relationships that will seriously consider acquiring Capitol Campaign Strategies. The problem is that there is not much in CCS right now. However, if we build up Capitol Campaign Strategies enough I can get it acquired by a large firm by the end of next year at 3x the firm revenue. Bottom line: If you help me get CCS a client base of \$3 million a year, I will get the clients served, and the firm acquired at \$9 million. We can then split the up the profits. What do you think?

-----Original Message-----

From: abramoffj@[REDACTED] [mailto:abramoffj@[REDACTED]]
Sent: Monday, June 18, 2001 10:26 AM
To: mike@[REDACTED]
Cc: rosemanc@[REDACTED]
Subject: RE: rb today?

Sounds good.

-----Original Message-----

From: Mike Scanlon [mailto:mike@[REDACTED]]
Sent: Monday, June 18, 2001 10:17 AM
To: abramoffj@[REDACTED]
Subject: RE: rb today?

I cant - Im going up to see Balabon in NY today. Tommorrow?

-----Original Message-----

From: abramoffj@[REDACTED] [mailto:abramoffj@[REDACTED]]
Sent: Monday, June 18, 2001 10:16 AM

GTG-E000011945

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Friday, June 29, 2001 8:44 AM
To: 'mscanlon1@ [REDACTED]'
Subject: RE: FW: Friedman

Send it to me.

-----Original Message-----

From: mscanlon1@ [REDACTED] [mailto:mscanlon1@ [REDACTED]]
Sent: Friday, June 29, 2001 9:24 AM
To: abramoffj@ [REDACTED]
Subject: RE: FW: Friedman

Great! Just let me know what you need and when. I am having the wire info sent to Rodney now.

-----Original Message-----

From: abramoffj@ [REDACTED]
Subject: RE: FW: Friedman
Apparently it's a huge project for Ralph. It'll give us \$500K to start to pass through CCS and as much as \$4 million over the year. This should really help us get the sales price up.

-----Original Message-----

From: mscanlon1@ [REDACTED] [mailto:mscanlon1@ [REDACTED]]
Sent: Friday, June 29, 2001 9:14 AM
To: abramoffj@ [REDACTED]
Subject: RE: FW: Friedman

No problem! Also, do you have any instructions on the project you need to run through CCS?

-----Original Message-----

From: abramoffj@ [REDACTED]
Subject: RE: FW: Friedman
Great. Please call me in the car at about 1:30. [REDACTED]

-----Original Message-----

From: mscanlon1@ [REDACTED] [mailto:mscanlon1@ [REDACTED]]
Sent: Friday, June 29, 2001 7:31 AM
To: abramoffj@ [REDACTED]
Subject: RE: FW: Friedman

I am tied up this morning, but we can meet after 1 or talk on the phone if you are out and about.

-----Original Message-----

From: abramoffj@ [REDACTED]
Subject: RE: FW: Friedman
Great. Please let's chat tomorrow.

-----Original Message-----

From: mscanlon1@ [REDACTED] [mailto:mscanlon1@ [REDACTED]]
Sent: Thursday, June 28, 2001 7:56 PM
To: abramoffj@ [REDACTED]
Subject: RE: FW: Friedman

GTG-E000011951

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From: Abramoff, Jack (Dir-DC-Gov) [/o=GTLAW/ou=WDC/cn=Recipients/cn=abramoffj] on behalf of Abramoff, Jack (Dir-DC-Gov)
Sent: Tuesday, August 28, 2001 9:07 PM
To: Abramoff, Jack (Dir-DC-Gov)
Subject: RE: tax issue

reply

-----Original Message-----

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Tuesday, August 28, 2001 8:02 PM
To: GRHalpem@[REDACTED]
Subject: tax issue

The restaurant will be owned by Livsar Enterprises, which will be owned primarily by Pam, per our other emails (do I have this right?). it is an LLC.

A company called Capital Campaign Services has several hundred thousand which they are going to put into the restaurant for me (they owe me money, though there is no written arrangement - they have already transferred the money to Livsar so the trust issue is not a problem). They are not going to be getting a share of the restaurant. I was wondering if we could structure this transaction in the following way:

Livsar invoices CCS for services in the amount they are transferring. The services can be of any nature (I think Livsar was set up for general business purposes). CCS is a political, lobbying, campaign company, certainly one which uses fine dining etc. Livsar would take that money as income and spend it in the course of business, on the restaurant. If at the end of the year Livsar has expended that money, is there a tax event?

1

GTG-E000011965

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Monday, September 10, 2001 9:29 AM
To: Abramoff, Jack (Dir-DC-Gov)
Subject: FW: for planning purposes

ANY INCOME ON THIS

-----Original Message-----

From: Mike Scanlon [mailto:mike@████████████████████]
Sent: Monday, September 10, 2001 9:18 AM
To: abramoffj@████████████████████
Subject: Re: for planning purposes

Coushatta is an absolute cake walk. Your cut on the project as proposed is at least 800k. The next wire we get from choctaw you have another 350 - which should be in this week, then if they send the final payment which should come around october 1- your cut will be 400. Totals still out there for you are: 800 -
coushatta
350- choctaw 2
400 chocataw 3
Total 1.5 mil on top of the 660. For a total of 2.1. Not bad :):)!

-----Original Message-----

From: abramoffj@████████████████████ <abramoffj@████████████████████>
To: Mike Scanlon <mike@████████████████████>
Sent: Mon Sep 10 07:31:04 2001
Subject: for planning purposes

Can you let me know how much more (than the current +/- \$660K) we would each score should Coushatta come through for this phase, and Choctaw continue to make the transfers. I need to assess where I am at for the school's sake. Thanks Mike.

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To reply to our email administrator directly, please send an email to postmaster@████████████████████

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Monday, September 10, 2001 11:47 AM
To: 'Mike Scanlon'
Subject: RE: for planning purposes

Amen!!

-----Original Message-----

From: Mike Scanlon [mailto:mike@████████████████████]
Sent: Monday, September 10, 2001 12:19 PM
To: abramoffj@████████████████████
Subject: RE: for planning purposes

I'll take the man title for now- but not tomorrow, you return to being the man at midnight!
Let's grow that 2.1 to 5!!! We need the true give me five!

-----Original Message-----

From: abramoffj@gtlaw.com <abramoffj@████████████████████>
To: Mike Scanlon <mike@████████████████████>
Sent: Mon Sep 10 10:28:31 2001
Subject: RE: for planning purposes

How can I say this strongly enough: YOU IZ DA MAN

-----Original Message-----

From: Mike Scanlon [mailto:mike@████████████████████]
Sent: Monday, September 10, 2001 9:18 AM
To: abramoffj@████████████████████
Subject: Re: for planning purposes

Coushatta is an absolute cake walk. Your cut on the project as proposed is at least 800k.
The next wire we get from choctaw you have another 350
- which should be in this week, then if they send the final payment which should come
around October 1- your cut will be 400. Totals still out there for you are: 800 -
coushatta
350- choctaw 2
400 - chocataw 3
Total 1.5 mil on top of the 660. For a total of 2.1. Not bad :):):)

-----Original Message-----

From: abramoffj@████████████████████ abramoffj@████████████████████
To: Mike Scanlon <mike@████████████████████>
Sent: Mon Sep 10 07:31:04 2001
Subject: for planning purposes

Can you let me know how much more (than the current +/- \$660K) we would each score should
Coushatta come through for this phase, and Choctaw continue to make the transfers. I need
to assess where I am at for the school's sake. Thanks Mike.

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GTG-E0000113847

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Thursday, September 20, 2001 8:23 AM
To: Roseman, Courtney (AdmAst-DC-Gov/Adm)
Subject: RE: FW: Greetings

Yes, but wait till I'm in.

-----Original Message-----

From: Roseman, Courtney (AdmAst-DC-Gov/Adm)
Sent: Thursday, September 20, 2001 9:10 AM
To: Abramoff, Jack (Dir-DC-Gov)
Subject: Re: FW: Greetings

I have the invite that Italia emailed to me yesterday. Do you want me to forward it to you?

Courtney Roseman

-----Original Message-----

From: Abramoff, Jack (Dir-DC-Gov) <abramoffj@██████████>
To: Roseman, Courtney (AdmAst-DC-Gov/Adm) <rosemanc@██████████>
Sent: Thu Sep 20 08:56:02 2001
Subject: FW: Greetings

Please call Italia and tell her I might have another candidate to be a trustee and ask if she can email me as an attachment an invitation/letter about the event on Monday so I can forward it to them asap.

-----Original Message-----

From: Chris [mailto:cpetras@██████████]
Sent: Thursday, September 20, 2001 8:44 AM
To: abramoffj@██████████
Subject: RE: Greetings

Please do not hesitate to send information to me regarding events or other items you feel are important. I can always present the information to the Council. You may send the information as an attachment that I can print or simply FAX the information to my office and to my attention.

I will be in D.C. Tuesday. If scheduling works that would be great. If not, we can always schedule for the near future. Take care.

-----Original Message-----

From: abramoffj@██████████ <abramoffj@██████████>
To: cpetras@██████████ <cpetras@██████████>
Date: Thursday, September 20, 2001 12:56 AM
Subject: RE: Greetings
Tuesday night dinner might work. Will you still be in DC?

-----Original Message-----

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Wednesday, September 19, 2001 9:46 PM
To: 'Chris'
Subject: RE: Greetings

Thanks Chris. Actually Monday evening is a very important event which a few tribes are participating in. It is a very small dinner with Sec. Norton, Asst. Sec. McKaleb and Dep Sec Griles, as well as a number of other Assistants from Interior. It is for those tribes and others who are trustees of Council for Republican Environmental Advocacy (CREA). I did not push you on this one, since to become a trustee it costs \$50K. All of my tribal clients (Choctaw, Chitimacha, Coushatta and Kikapoo) are participating. I know it is terribly last minute, and probably way out of the range of what you can do right now, but

I thought I'd mention it to you anyway. CREA is Norton's main group outside the department (she used to be chairman) and they have been incredibly helpful on certain specific tribal issues. Anyway, we'll find another time to get together.

-----Original Message-----

From: Chris [mailto:cpetras@██████████]
Sent: Wednesday, September 19, 2001 11:46 AM
To: abramoffj@██████████
Subject: Re: Greetings

I am sorry about having to cancel our dinner for tomorrow. I am traveling, instead, to D.C. on Monday. I spoke with Laura and she indicated that your schedule, with a possible exception Monday evening, is full regarding meal times. If next week is full, perhaps another time will work. Take care. -----Original Message-----

From: abramoffj@██████████ <abramoffj@██████████>
To: cpetras@██████████ <cpetras@██████████>
Date: Friday, September 14, 2001 3:35 PM
Subject: RE: Greetings

Hi. What a crazy situation. I am fine, still at home recovering from surgery. Hope we will get to see each other next Thursday night as planned. Let's reconfirm Thursday morning. Did we pick a location? If not, how about Sushi Taro at ██████████

-----Original Message-----

From: Chris [mailto:cpetras@██████████]
Sent: Friday, September 14, 2001 3:25 PM
To: abramoffj@██████████
Subject: Re: Greetings
Greetings

Did you survive Tuesday's event? I had just left a meeting on the Hill and suddenly became part of a massive evacuation from the Capitol and nearby buildings. I may still be in town next week. Please let me know how you are. -----Original Message-----

From: abramoffj@██████████ <abramoffj@██████████>
To: cpetras@██████████ <cpetras@██████████>
Date: Tuesday, August 21, 2001 8:08 AM
Subject: RE: Greetings

Anyone coming with you (for reservations purposes)? -----Original Message-----

From: Chris [mailto:cpetras@██████████]
Sent: Tuesday, August 21, 2001 7:51 AM
To: abramoffj@██████████
Subject: Re: Greetings

Sounds good. 6:00 PM on the 10th, Capitol Grille.

-----Original Message-----

From: abramoffj@██████████ <abramoffj@██████████>
To: cpetras@██████████ <cpetras@██████████>
Cc: roseman@██████████ <roseman@██████████>
Date: Tuesday, August 21, 2001 12:23 AM
Subject: RE: Greetings
Capitol Grille?

-----Original Message-----

From: Chris [mailto:cpetras@██████████]
Sent: Monday, August 20, 2001 4:28 PM
To: abramoffj@██████████
Subject: Re: Greetings

Sounds good. Just let me know where you would like to dine.

-----Original Message-----

From: abramoffj@██████████ <abramoffj@██████████>
To: cpetras@██████████ <cpetras@██████████>
Cc: roseman@██████████ <roseman@██████████>
Date: Monday, August 20, 2001 3:23 PM
Subject: RE: Greetings

An early dinner would work on the 10th. 6 PM?

-----Original Message-----

From: Chris [mailto:cpetras@██████████]
Sent: Monday, August 20, 2001 2:57 PM
To: abramoffj@██████████
Subject: Re: Greetings
Jack,

AMERICAN INTERNATIONAL CENTER

2001 3:00 p.m.

The American International Center Board of Directors met in a regular session on the above date. A quorum was present to begin the meeting. The members present were as follows:

Present:

Brian J. Mann, Director
Michael Scanlon, Director

Absent:

David Grosh, Director

- I. **CALL TO ORDER:** Director Mann called the meeting to order at 3:00 P.M. with Director Scanlon as Chair and Director Mann as Secretary
- II. **APPROVAL OF THE MINUTES:** Moved by Director Scanlon, **SECONDED** by Director Mann that the minutes of the previous meeting be approved as amended. **MOTION CARRIED**, all in favor.
- III. **NEW BUSINESS:** 1.) Board Restructuring -- Both Directors, Mann and Scanlon **MOVE** and **SECOND** That due to circumstances beyond his control, Director David Grosh had relinquished his position with the **AMERICAN INTERNATIONAL CENTER**. 2.) Roles and Responsibilities - Director Scanlon moved that Director Mann take over day to day operations of the AIC. Director Mann seconded the motion. **MOTION** passed unanimously. 3.) Salaries -- **MOTION** was made and **SECONDED** that Director Mann receive \$1500.00 a month for his role and responsibilities as Director of day to day operations of the AIC.

BB/CCS 023748

IV. ANNOUNCEMENTS: Next meeting scheduled for October.

V. ADJOURNMENT: Director Mann MOTIONED to adjourn,
Director Scanlon SECONDED.

From:

Sent: Friday, October 05, AM
To: 'Mike Scanlon'
Subject: RE:

Great.

-----Original Message-----

From: Mike Scanlon [mailto:mike@██████████]
Sent: Friday, October 05, 2001 10:46 AM
To: abramoffj@██████████
Subject: RE:

THE PRICE HAS JUST GONE UP TO 10 MIL!! Sounds good on the strategy - We should be wrapped up with the other camapigns soon, so I could run his general election to make sure we get or give me five!!

-----Original Message-----

From: abramoffj@██████████ [mailto:abramoffj@██████████]
Sent: Thursday, October 04, 2001 11:38 PM
To: Mike Scanlon
Subject:

I had dinner tonight with Chris Petras of Sag Chip. He was salivating at the \$4-5 million program I described to him (is that enough? Probably not). They have their primary for tribal council on Tuesday, which should determine if they are going to take over (general elections in November). I told him that you are the greatest campaign expert since ... (actually, I told him that there was no one like you in history!). He is going to come in after the primary with the guy who will be chief if they win (a big fan of ours already) and we are going to help him win. If he wins, they take over in January, and we have millions. I told him that you are already in national demand and we need to secure you for them. He is very excited. GIMME FIVE lives.

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To reply to our email administrator directly, please send an email to postmaster@██████████

GTG-E000028079

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From: Abramoff, Jack (Dir-DC-Gov) [/o=GTLAW/ou=WDC/cn=Recipients/cn=abramoffj] on behalf of Abramoff, Jack (Dir-DC-Gov)
Sent: Monday, October 08, 2001 5:16 PM
To: 'Mike Scanlon alt'
Subject: FW:

Call Ralph and get him moving. He'll do it for the \$100K. we'z in the money!!! Let me know (via fax to house 301-681-6998) AND email how the call goes in great detail.

-----Original Message-----

From: abramoffj@ [mailto:abramoffj@]
Sent: Monday, October 08, 2001 5:51 PM
To: Ralph Reed
Subject: RE:

I'm going to have scanlon call u to get it moving
Jack Abramoff

-----Original Message-----

From: Ralph Reed <ralph@>
To: Linda Ingram <linda@>; Jack Abramoff (E-mail) <abramoffj@>
Sent: Mon Oct 08 17:45:36.2001
Subject: RE:

yes.

-----Original Message-----

From: Linda Ingram
Sent: Monday, October 08, 2001 5:27 PM
To: Ralph Reed
Subject: FW:

-----Original Message-----

From: laner@ [mailto:laner@]
Sent: Monday, October 08, 2001 5:26 PM
To: Linda Ingram
Subject:

-----Original Message-----

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Sunday, October 07, 2001 9:57 AM
To: ralph@ [mailto:ralph@]
Subject: Texas

Ralph, can you do what Mike asks below? The budget is \$100K. can you make it work for that?

-----Original Message-----

From: Mike Scanlon [mailto:mike@]
<mailto:[mailto:mike@]>
Sent: Friday, October 05, 2001 12:25 PM
To: abramoffj@ [mailto:abramoffj@]
Subject:

The objective of the Texas program is to block the Alabama Coushatta tribe from securing a gaming facility by proactively pushing a political or legislative vehicle making approval of Indian gaming in Texas next to impossible. We have drafts of the language, but we are still battling around the final documents. What we need now is for the Gov, Lt Gov and AG to issue the vehicle and publicly support it. Here are our ideas, and if Ralph can slam it home it would be great! I am assuming it won't be a real heavy lift since Perry et al are anti gaming, but we only have a couple of weeks on this. An executive order from the Governor that will deny any illegal gaming facilities access to any public utilities such as water, gas or electricity. A Gubernatorial Proclamation reiterating that any gaming operations undertaken that are not currently sanctioned will be considered rouge casinos, and all powers of the office will be brought to bear to stop their physical construction including mobilization of the national guard. An executive order that calls for rescinding the licenses of any state licensed contractors who provide services to illegal gaming operations. A proposed constitutional amendment requiring a two-thirds vote of both house of the state legislature to approve any additional gaming rights within the state of Texas. A bill to rescind official state recognition of the Alabama Coushatta tribe. A proclamation which calls for immediate termination of all state aid to the tribe if they construct any gaming facility on their land not approved by the state legislature.

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To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

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To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Monday, October 15, 2001 10:09 AM
To: 'mike@[REDACTED]'
Subject: Re: Trips

U dat man!
Jack Abramoff

-----Original Message-----

From: Mike Scanlon <mike@[REDACTED]>
To: abramoffj@[REDACTED] <abramoffj@[REDACTED]>
Sent: Mon Oct 15 10:54:08 2001
Subject: Trips

Hey - I will be in Saginaw tommrow and Wednesday - I called Kathy to get me on th ecouncil schedule for next week. In betwen now and then, bad things are bound to happen for the tribe so they will be primed. I will also bring the invoice for the texas work when I go. Once they pay we let Ralph loose, and bring Texas home.

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Thursday, October 18, 2001 12:14 PM
To: Vasell, Shawn (Dir-DC-Gov)
Subject: RE: Letter

Just got this. Unfortunately it was already sent. Thanks.

-----Original Message-----

From: Vasell, Shawn (Dir-DC-Gov)
Sent: Thursday, October 18, 2001 10:44 AM
To: Abramoff, Jack (Dir-DC-Gov)
Subject: RE: Letter

On the white paper: should we include the names of the people in the Eastern regional office who are supposedly handling this issue?

-----Original Message-----

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Wednesday, October 17, 2001 10:00 PM
To: Vasell, Shawn (Dir-DC-Gov)
Subject: FW: Letter

I chatted with Steve today on this.

-----Original Message-----

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Wednesday, October 17, 2001 9:46 PM
To: Lippy, Laura J. (AdmAst-DC-AdGov)
Subject: FW: Letter

This has to be prepared for couriering to Steve Griles at Interior. I want to see it before it goes out. I have the attachments and will put them in the tape. This has to go out as soon as possible in the morning, but only after I have seen it. Thanks.

[on letterhead]

of the Interior

Dear Steve:

Thanks for calling me today. I appreciate your help with the CNMI governor's race and ensuring that the President does NOT endorse anyone in the race, in particular the liberal "Republican" Juan Babuata, who is running against the Speaker and former chairman of the Bush campaign there, Ben Fitial. I also appreciate anything you can do to prod things forward to get Mark Zachares into position at OIA.

As I mentioned, I am forwarding over the materials to get the notice published which you discussed with Kathy van Hoof at the CREA dinner. Thanks for helping with this one as well.

I hope to see you soon.

Warmest regards,

Jack Abramoff

GTG-E00010526

MEMORANDUM

TO: KATHY VANHOOF
FROM: MIKE SCANLON
SUBJECT: LOUISIANA POLITICAL BUDGET OUTLINE
DATE: 10/23/2001
CC: JACK ABRAMOFF

Kathy,

In today's meeting the council agreed to immediately move forward with the Louisiana program we proposed in August and to immediately launch a program to fight Delta Downs and Pinnacle.

We expressed repeatedly that when we say we were going to move -- it meant today. To that end, we have already begun our operations on all fronts. As we expressed to the council two battles, plus implementing the already proposed program would be costly. Because we have already contracted our team members on a great deal of this we wanted to send this memo along immediately outlining the specific costs associated with all three efforts. We are calling the three cumulative efforts the "Battleground Program". The overall requested budget for the "Battleground Program" is \$3,170,000.00.

The costs and their descriptions are as follows:

Louisiana Political Targeting Program

As we discussed, we are taking what you built for the compact fight and extend its reach even further. Our ultimate political objective is to control both houses of the state legislature and the governor's mansion. In order to do so, we need to modify your political database into a statewide format. But more importantly we need to do this to have the necessary troops to win the battles in Lake Charles and Delta Downs.

To that end, we will identify supporters and issue voters in every state legislative, state senate and municipal election district in the state (we may want to limit the municipal districts for clarity's sake). This will be done through the same methods that we used for our current database, but we will also identify

BB/LC 017923

and classify individuals who have no connection to the tribe. Again, our goal is to ID the requisite number of voters in each district to swing any election OR THE REFERNDUM APPROVING PINNACLE IN TWO MONTHS.

Again, this program will make you the dominant political force in every election district in the state. This is an extremely large task, but very achievable and when completed you will control the political playing field statewide.

Beginning Date: ASAP

Completion Deadline: November 15, 2001

Cost: \$1,345,000.00

Opposition Research

On the way to the airport we called 5 of the best oppo researchers in the business. We are conducting a full-blown oppo campaign including detailed O&S on a number of subjects. Outside of O&S we are conducting "standard" political opposition research on the tracks, their associates, families, and financial backers. The same program will be run on Pinnacle.

We are also conducting "political assessment" studies on the referendum campaigns waged by the tracks in previous years. We must know everything about how they turned the corner on a losing issue last time, including who ran their campaign, who they paid off, and who they are paying now.

Without this information our chances are greatly reduced. We actually have members of this team on their way to Lake Charles as I write this.

Cost: \$325,000.00

Third Party Allies Program

This part of the program deals primarily with solidifying the support of the Christian conservatives and the minority religious outlets in SW Louisiana. We will provide direct support to these entities.

Cost \$575,000.00

Polling and Tracking Polls

We are conducting a series of polls starting on Wednesday in the targeted parishes to get an "honest read" on where both of the projects stand in the court of public opinion. It is imperative that we find out as much as we can about these two projects *before any money is spent on either side*. This will give us a "true" benchmark of where things stand.

Monday we will conduct strategic polls testing our lines of attack and theirs. The results of these polls will identify our best lines of attack and our vulnerabilities. Once we have those results in hand we will conduct "messaging" polls. The strategic polls tell us where to attack, but the messaging polls tell us how to best to "phrase" or "package" our arguments for the electorate.

Once this process is complete we will track our progress with bi-weekly tracking polls and "benchmark polls which tell us if we are winning or if they are winning. The tracking and benchmark polls give us a chance to change course if need be, or to increase what we are doing.

Cost: \$245,000.000

Mobilization

We plan to use three forms of communications to mobilize and win these battles. Phones, mail and Christian radio. We believe that if you are on TV you are generally losing battles like this. Our mission is to get specifically selected groups of individuals to the polls to speak out AGAINST something.

To that end, your money is best spent finding them and communicating with them on using the modes that they are most likely to respond to. Simply put we want to bring out the wackos to vote *against* something and make sure the rest of the public lets the whole thing slip past them. The wackos get their information from the Christian right, Christian radio, mail, the internet and telephone trees.

Mail

We will communicate with our targeted voters 3 times with Christian alert mail pieces.

Cost: \$150,000

Phones

We are going to wage several different phone campaigns in this fight. First, we are going to conduct advocacy calls educating or target audience. We expect to complete 100,000 of these.

Next we intend to patch through our targeted voters to the appropriate decision makers and tie up their phone lines. We are going to start with the gaming commissioners office next week voicing overwhelming opposition to the pinnacle license vote on the 20th. We will follow with a specialized list of targeted officials who we believe will move our way. This is a rather large campaign, we expect to have at least 10 individual patch through phone campaigns conducted alone.

We will also run GOTV (Get Out the Vote) phone calls leading up to the referendum date. These calls go to OUR voters and OUR voters only. We tell them when the polls are open – where they go to vote and how to get there. If they need a ride – we will have a van come and get them.

Cost \$330,000.00

Christian Radio

Most likely we will need to create a broad buzz among our supporters, and a quick way to do this is by advertising on Christian Radio. We will produce and air at least two radio ads that give biblical reasons why Pinnacle should be blocked and the tracks shut down. These will run at the appropriate times and exclusively on Christian radio.

Cost \$200,000.00

Key Influential Support

We definitely expect the need to “bring some influential people/ decisions makers on to our team” as we go through this process.

Cost: \$150,000

BB/LC 017926

From:

Sent: Wednesday, , 2001
To: 'Mike Scanlon
Subject: RE: LDA pump for second half

If not, it'll be a cold day in hell that they get this check from my grubby hands!

-----Original Message-----

From: Mike Scanlon [mailto:mike@██████████]
Sent: Wednesday, October 24, 2001 7:36 PM
To: abramoffj@gtlaw.com
Subject: RE: LDA pump for second half

I talked with Kathy - she is taking the approval over to the chairman tomorrow at 10. She is going to call when that happens and we get the green light. I will make sure they cut a check to GT. Are u sure Baggett will let you rip it back out?

-----Original Message-----

From: abramoffj@gtlaw.com [mailto:abramoffj@██████████]
Sent: Wednesday, October 24, 2001 6:42 PM
To: Mike Scanlon
Subject: RE: LDA pump for second half

Great. Let me know how it goes. Thanks.

-----Original Message-----

From: Mike Scanlon [mailto:mike@██████████]
Sent: Wednesday, October 24, 2001 2:43 PM
To: abramoffj@gtlaw.com
Subject: RE: LDA pump for second half

No problem. Ill get on the phone with them right now.

-----Original Message-----



From: abramoffj@gtlaw.com [mailto:abramoffj@██████████]
Sent: Wednesday, October 24, 2001 2:26 PM
To: Mike Scanlon
Subject: LDA pump for second half

I want to see if we can pump our LDA for the second half to make sure we don't fall out of the top ten. I can achieve this if I can run some of the money for the Coushattas through the firm and then get it to CCS. There will be no reduction, it's just a paperwork transaction. I was thinking of trying to get a million through if that would work. OK with you? If so, can you direct them to put the next million to the firm, and I'll turn it around that day?

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From: Mike Scanlon (mike [REDACTED])
Sent: Thursday, October 25, 2001 4:52 PM
To: kvanhoof@ [REDACTED]
Cc: abramoffj@ [REDACTED]
Subject: invoices

 
GT Battleground Louisiana Invoice on
Invoice.doc (1... Battle Gro...

<<GT Battleground Invoice.doc>> <<Louisiana Invoice on Battle
Ground.doc>>

We broke this into two invoices - one to be paid to Greenberg Traurig for 1m, and one paid to Capitol Campaign Strategies - GT's public affairs entity for the balance. We usually just invoice you through Capitol Campaign Strategies so the Lawyers at the firm rest easy while we are out burning the country side.

In this instance however we plan to do some things through the Law firm umbrella due to their highly sensitive nature and confidentiality reasons. I hate hiding behind lawyers - but we are going to do some crazy stuff on this one - so I guess its ok:))

GTG-E000011383

Tribal Council Members Otto and Kahgegab Announce Formation of New Slate of Candidates to run in Saginaw Chippewa Tribal Elections

Slate of 8 Will Run on Platform of Reform

For Immediate Release
October 26, 2001

Contact: David Otto
[REDACTED]
Maynard Kahgegab, Jr.
[REDACTED]

Mt. Pleasant – Current Saginaw Chippewa Council Members David Otto and Maynard Kahgegab, Jr., today announced that they have organized and will lead a slate of candidates in the upcoming elections. The new group of candidates are called the “Slate of 8” and will focus their campaign on the message of reform.

“The Slate of 8 represents honesty, integrity and vision – something that the Committee for Responsible Government unfortunately completely lacks. We organized the Slate of 8 ourselves and are asking the tribal members to vote for us so that we can put the scandal plagued politics of this tribe in the past.”

The Slate of 8 contains two current council members as well as the following other candidates:

Robert Pego	Lindy Hunt
Diana Quigno-Grundahl	Raymond Davis
Gerald Slater	Tim Davis

The Slate of 8 will run on an over all platform of reform, but will stress specific issues, such as developing a comprehensive health insurance plan, providing an elders facility, diversifying business interests, and developing stronger ties in Washington D.C. and at the state and local level to advance tribal concerns.

“We are launching our campaign immediately and we plan to talk, meet and communicate with every voter in this tribe before Election Day at least two times. This tribe needs a new beginning and in order to do that the tribe needs new leadership. The Slate of 8 represents a brighter tomorrow, and in tribal language, we need to burn some sage to smoke out the wrongdoing of our opposition”

####

SLATE OF 8

Maynard Kahgegab Jr.

David Otto

Robert Pego

Diana Quigno-Grundahl

Tim Davis

Gerald Slater

Lindy Hunt

Raymond Davis

November 15, 2001

Dear Friend,

The election on November 6 was an historic event for the Saginaw Chippewa Tribe. It was the day the people of this tribe swept away the politics of the past, and started a new era of positive and responsible government. Your vote, and the votes of your friends and family, brought change and the *Slate of Eight* to your tribal government and we thank you.

Now that the election is over, it is time to start working. The new tribal council will be sworn in on December 5, and right away, we will begin working for the future. We will start by keeping our campaign promises to have regular community meetings, to increase the tribe's business diversification and ultimately, to work for a brighter future for our tribe.

The slate of eight promised honesty, integrity and vision, and that is exactly what you will get. While we will have many challenges over the next two years, your council will remain focused on one thing: working for the people of the Saginaw Chippewa Tribe.

Very sincerely yours,

The Slate of Eight

P. Ub

COUSHATTA TRIBE OF LOUISIANA - HOUSING ACCT.

[REDACTED]

[REDACTED]

PAY
****One Million and 00/100 Dollars

DATE	AMOUNT
10/30/2001	\$1,000,000.00

TO THE
ORDER
OF

GREENBURG TRAURIG, LLP

[REDACTED]

[Handwritten Signature]

COUSHATTA TRIBE OF LOUISIANA
HOUSING ACCOUNT
10/30/2001
\$1,000,000.00
408 4 4

GTG023510-A CCT

JUL-19-05 TUE 12:43 PM

111

AMERICAN INTERNATIONAL CENTER

MINUTES OF THE MEETING

:00 p.m.

The American International Center Board of Directors met in a regular session on the above date. A quorum was present to begin the meeting. The members present were as follows:

Present:

Brian J. Mann, Director
Michael Scanlon, Director

- I. **CALL TO ORDER:** Director Mann called the meeting to order at 3:00 P.M. with Director Scanlon as Chair and Director Mann as Secretary.
- II. **APPROVAL OF THE MINUTES:** Moved by Director Scanlon, Seconded by Director Mann that the minutes of the previous meeting be approved as amended. **MOTION CARRIED**, all in favor.
- III. **NEW BUSINESS:** 1.) Mr. Scanlon put forth the question of what to do about renting the previous office space that the AIC now occupies. Mr. Scanlon suggested that a lease be worked out with Michael Archino (Owner of the property) to re-rent the property all the way through September of 2002. 2.) Director Mann requested that he be reimbursed for office furniture that totaled \$1166.00. Director Mann also requested that he be reimbursed the sum total of \$400.00 for the month of November's rent. The grand total that Director Mann is requesting is \$1566.00.
- IV. **ADJOURN:** There being no further business to discuss, a motion was made by Mr. Mann, seconded by Mr. Scanlon, to adjourn. With no opposition, the motion was unanimously adopted.

BB/AIC 000634

From:

Sent:

To:

Subject: RE: sag naw

Looks like you have it well in hand. I smell victory! I smell gimme five!!!

-----Original Message-----

From: Mike Scanlon [mailto:mike@[REDACTED]]
Sent: Tuesday, October 30, 2001 8:22 AM
To: abramoffj@[REDACTED]
Subject: RE: saginaw

<< File: Slate of eight Political Calendar.doc >> Election is next Tuesday - I have a guy on the ground, 2 more heading up for the final push on Friday, and 4 mail pieces including personalized letters from the candidates hitting between tomorrow and election day. Attached is our campaign calendar. If we don't win after all this - we never had a chance!

-----Original Message-----

From: abramoffj@[REDACTED] [mailto:abramoffj@[REDACTED]]
Sent: Tuesday, October 30, 2001 7:51 AM
To: Mike Scanlon
Subject: saginaw

When exactly is their election? Do you have a guy up there?

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To reply to our email administrator directly, please send an email to postmaster@[REDACTED]

GTG-E000012235

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Friday, November 02, 2001 2:14 PM
To: 'Mike Scanlon alt'
Subject: don't forget!!!

Ballot security at Saginaw!!!!

From:

r-

AM

Sent:

To:

Subject:

Are we all set? I can't handle losing two elections in the space of 4 days!

-----Original Message-----

From: Mike Scanlon [mailto:mike [REDACTED]]

Sent: Friday, November 02, 2001 3:17 PM

To: abramoffj [REDACTED]

Subject: RE: don't forget!!!

got it.

-----Original Message-----

From: abramoffj [REDACTED] [mailto:abramoffj [REDACTED]]

Sent: Friday, November 02, 2001 3:14 PM

To: Mike Scanlon

Subject: don't forget!!!

Ballot security at Saginaw!!!!

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To reply to our email administrator directly, please send an email to postmaster [REDACTED].

From: 0
Sent:
To:
Subject: RE: Give me five

Mike, take a look at the two excel sheets. There seems to be an inconsistency. One says that \$2,568,125 is due to me as of November 5 and the other says that it is only due after the Alabama funds are received. Which is correct?

-----Original Message-----

From: Mike Scanlon [mailto:mike@████████████████████]
Sent: Tuesday, November 06, 2001 5:03 PM
To: abramoffj@████████████████████
Subject: Give me five

<< File: Letter to Abramoff - Amount he is owed.doc >> << File: JA Political Nets Updated 2.xls >> << File: JA 2001 Distribution Schedule.xls >> Jack - there are three attachments here: A letter from me on the amount CCS owes - just in case.

A breakdown (Political Nets) of where you are currently -and

A distribution Schedule for 2001 that shows what you made or directed to other parties - Not bad!!!!!!

A few things though:

- 1) The TX figures are the net funds as of today - if we spend more there - this number will drop.
- 2) Although the Alabama money will come in very soon - its counted as a projection until its in the bank.
- 3) The overall numbers in the amounts I owe you are exactly \$1 million smaller than what we projected last month because your section of the Louisiana Battleground program was paid directly to GT-so I took the whole thing of the chart. I did leave it on the distribution chart so you can see what the "value" of your share to date - approximately 5.4 mill. has gone to you or third party entities at your direction.
- 4) These breakdowns are all we have on our plate for 2001.
- 5) Lets get back on the plane!!!! We need more!

<<Letter to Abramoff - Amount he is owed.doc>> <<JA Political Nets Updated 2.xls>> <<JA 2001 Distribution Schedule.xls>>

From:
Sent:
To:
Subject: RE: Give me five

Yes, as far as I know it does not matter. In essence you are an agent for the tribe and these funds were never yours (the company's).

-----Original Message-----
From: Mike Scanlon [mailto:mike@████████████████████]
Sent: Wednesday, November 07, 2001 9:21 AM
To: abramoffj@████████████████████
Subject: RE: Give me five

That would be huge! The only thing is that I am set up as a sub-s -not an LLC can I still do it?

-----Original Message-----
From: abramoffj@████████████████████ [mailto:abramoffj@████████████████████]
Sent: Tuesday, November 06, 2001 7:21 PM
To: Mike Scanlon
Subject: RE: Give me five

By the way, on the payment to Cap Athletic, you can make the case that the firm gave you the funds to make the contribution for them, and there is no tax event. That's what the firm is doing.

-----Original Message-----
From: Mike Scanlon [mailto:mike@████████████████████]
Sent: Tuesday, November 06, 2001 5:03 PM
To: abramoffj@████████████████████
Subject: Give me five

<< File: Letter to Abramoff - Amount he is owed.doc >> << File: JA Political Nets Updated 2.xls >> << File: JA 2001 Distribution Schedule.xls >>
>> Jack - there are three attachments here:
A letter from me on the amount CCS owes - just in case.

A breakdown (Political Nets) of where you are currently -and

A distribution Schedule for 2001 that shows what you made or directed to other parties - Not bad!!!!!!

A few things though:

- 1) The TX figures are the net funds as of today - if we spend more there - this number will drop.
- 2) Although the Alabama money will come in very soon - its counted as a projection until its in the bank.
- 3) The overall numbers in the amounts I owe you are exactly \$1 million smaller that what we projected last month because your section of the Louisiana Battleground program was paid directly to GT-so I took the whole thing of the chart. I did leave it on the distribution chart so you can see what the "value" of your share to date - approximately 5.4 mill. has gone to you or third party entities at your direction.
- 4) These breakdowns are all we have on our plate for 2001.
- 5) Lets get back on the plane!!!! We need more!

REDACTED

From:

Sent:

To:

Subject:

Fantastic. Thanks Ron.

-----Original Message-----

From: Platt, Ronald (Dir-DC-Gov)
Sent: Wednesday, November 07, 2001 9:31 AM
To: Abramoff, Jack (Dir-DC-Gov)
Subject: RE: Great news!!!!

This is super. Now, at least, I get to make some use of the 3 1/2 months I spent in Michigan for Gore. As you know I am very close to both Senators and the Democrats in the House delegation. I remember our earlier cancelled trips to Michigan. Please let me know what I can do to help. I would really like to take a significant role with this client...obviously to whatever degree you decide is appropriate.

-----Original Message-----

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Tuesday, November 06, 2001 10:23 PM
To: Vasell, Shawn (Dir-DC-Gov); Rudy, Tony (Shld-DC-Gov); Baggett, Fred (Shld-Tal-Gov/Adm); Ring, Kevin (Shld-DC-Gov); Boulanger, Todd (Dir-DC-Gov); Williams, Michael E. (Dir-DC-Gov); Smith, Michael D. (Assoc-DC-Legis); Lane, Rodney (AstDir-DC-Gov); Platt, Ronald (Dir-DC-Gov); Leger, Stephanie K. (Assoc-DC-Gov/Adm); Slomowitz, Alan (Shld-DC-Legis)
Subject: RE: Great news!!!!

The good man (liberal lobbyist for the vanquished members of the tribal council - who had us removed as their lobbyists at the beginning of the year) does not yet know. He is going to be told in a meeting which they want me to attend. Our guys hate him intensely, so they want to make it as painful as possible.

-----Original Message-----

From: Vasell, Shawn (Dir-DC-Gov)
Sent: Tuesday, November 06, 2001 9:54 PM
To: Abramoff, Jack (Dir-DC-Gov); Rudy, Tony (Shld-DC-Gov); Baggett, Fred (Shld-Tal-Gov/Adm); Ring, Kevin (Shld-DC-Gov); Boulanger, Todd (Dir-DC-Gov); Williams, Michael E. (Dir-DC-Gov); Smith, Michael D. (Assoc-DC-Legis); Lane, Rodney (AstDir-DC-Gov); Platt, Ronald (Dir-DC-Gov); Leger, Stephanie K. (Assoc-DC-Gov/Adm); Slomowitz, Alan (Shld-DC-Legis)
Subject: Re: Great news!!!!

This is fantastic. It was a long hard road getting to this point but well worth the wait. I wonder how Larry R. took this great news?

Shawn M. Vasell

-----Original Message-----

From: Abramoff, Jack (Dir-DC-Gov) <abramoffj@>
To: Rudy, Tony (Shld-DC-Gov) <rudyt@>; Baggett, Fred (Shld-Tal-Gov/Adm) <BaggettF@>; Ring, Kevin (Shld-DC-Gov) <ringk@>; Boulanger, Todd (Dir-DC-Gov) <boulangerT@>; Vasell, Shawn (Dir-DC-Gov) <vasells@>; Williams, Michael E. (Dir-DC-Gov) <williamsme@>; Smith, Michael D. (Assoc-DC-Legis) <smithmd@>; Lane, Rodney (AstDir-DC-Gov) <laner@>; Platt, Ronald (Dir-

GTG-E000028114

DC-Gov) <PlattR[REDACTED]>; Leger, Stephanie K. (Assoc-DC-Gov/Adm) <legerst[REDACTED]>;
Slomowitz, Alan (Shld-DC-Legis) <slomowitz[REDACTED]>
Sent: Tue Nov 06 21:33:51 2001
Subject: Great news!!!!

I just got off the phone with Chris Petras, government affairs head for the Saginaw
Chippewa. Today they had their election. We had Scanlon up there running our slate. We
won 7 of the 8 slate positions and now control the council! Our guys will be Chief and
Sub Chief. Chris will head the 1 month transition and we will be on board as soon as they
are in. I figure the representation will be \$100-150K/month.

From:

Sent:

To:

Subject: RE: Sag naw

I love it!

-----Original Message-----

From: Mike Scanlon [mailto:mike@████████████████████]
Sent: Wednesday, November 07, 2001 9:39 AM
To: Aaron Stetter; Chris Cathcart; Patrick Gould; Robin Axline
Cc: jweber1962@████████████████████; baron@████████████████████; abramoffj@████████████████████; jjdiehl14@████████████████████
Subject: Saginaw Election

Well team... Last night was amazing - The slate of 8 kicked ass, and I want to thank all of you for helping out - and watching the bottom line.

We had less than three weeks to take 8 guys we never met before and get them elected. It was a great plan, and great execution by a great team. Just to recap, we elected 7 out of our slate of 8 - and the last guy - Ray Davis missed it by ONE vote. We did get another one of our allies elected in District 2, and we now control 9 out of the 12 seats on the council. Maynard will be elected Chief at the organizational meeting on December 4th, and hopefully we will be doing some more work for the tribe in the near future.

THIS MAKES US 2-0 in tribal elections this year!

Great work again - and by the way the last time I saw Chris he was doing Tequila shots with Dave Otto at the Bennigans in Mt. Pleasant Michigan - If anyone hears from him - tell him to get back to the office - we have a referendum to win in Louisiana!

GTG-E000002297

From:

Sent: 0 44 AM
To:
Subject: Texas

-----Original Message-----

From: Mike Scanlon [mailto:mike[REDACTED]]
Sent: Monday, November 12, 2001 10:26 AM
To: abramoffj[REDACTED]
Subject: RE: Texas

town Hall sounds great!

-----Original Message-----

From: abramoffj[REDACTED] [mailto:abramoffj[REDACTED]]
Sent: Monday, November 12, 2001 9:31 AM
To: Mike Scanlon
Subject: FW: Texas

-----Original Message-----

From: Ralph Reed [mailto:ralph[REDACTED]]
Sent: Monday, November 12, 2001 9:28 AM
To: 'abramoffj[REDACTED]'
Subject: RE: Texas

that was our thought, too. we have over 50 pastors mobilized, with a total membership in those churches of over 40,000---that includes second baptist, which has 12,000 members.

-----Original Message-----

From: abramoffj[REDACTED] [mailto:abramoffj[REDACTED]]
Sent: Monday, November 12, 2001 9:28 AM
To: Ralph Reed
Cc: mike@scanlongould.com
Subject: RE: Texas

How about the town hall of the city which could control the site? Mike, what do you think?

-----Original Message-----

From: Ralph Reed [mailto:ralph[REDACTED]]
Sent: Monday, November 12, 2001 9:21 AM
To: 'abramoffj[REDACTED]'
Subject: RE: Texas

i think so. i'm scheduled to talk to cornyn today. he has also been called by ed young, pastor of second baptist, a good friend who he is counting on big time in the Senate race. will let you know what he says today. question---we have a group of pastors who want to do a picket or demonstration. problem is casino location is miles from the interstate and we don't know if the media will cover it. what do you think? go to the construction location or do something else at a different location? -----Original Message-----

From: abramoffj[REDACTED] [mailto:abramoffj[REDACTED]]
Sent: Sunday, November 11, 2001 6:58 PM
To: Ralph Reed
Subject: FW: Texas

Ralph, this is CRITICAL. Can we get it?

GTG-E00023274

-----Original Message-----

From: Mike Scanlon [mailto:mike.]
Sent: Sunday, November 11, 2001 5:43 PM
To: abramoffj ; ralph
Cc: Eric
Subject: Texas

Can we get anything out of the AG's office on this-this week. This chief is bragging in the newspapers everywhere, calling our client telling them to come over and see the casino, and its in every major newspaper what's going on.

Can we get a statement this week from the AG calling the chiefs bluff (the chief says that its opening but he's a little worried because he wouldn't do so well in jail" Can the AG do a statement saying --- "I don't think you would do so well in jail either - so don't build the casino or that's where you will wind up." Nov. 11, 2001, 12:21AM Despite pitfalls, reservation plans casino opening

By RICHARD STEWART

Copyright 2001 Houston Chronicle

While the Tigua Indians of far West Texas battle in court to keep their lucrative casino open, the Alabama-Coushattas of East Texas are learning to deal blackjack, roll roulette wheels and operate slot machines in what they hope will become the closest gambling hot spot to Houston. The East Texas casino near Livingston could be in operation as early as Christmas, said Kevin Battise, chairman of the tribal council. But that opening is far from certain. It is dependent upon the tribe finding a way around legal opposition to casino gambling by the state government. The attorney general's office would certainly file a lawsuit to block the opening of a casino.

"If we get into trouble over this, I'm the one who's liable," Battise said with a chuckle. "And I don't think I'd do too well in jail." What the Alabama-Coushattas are planning in their "entertainment complex" is modest, Battise said. "We can't afford to start out with a Las Vegas-style resort operation. We have to start out small." He admitted that many members of the combined tribe have no personal love of gambling or the crowds that a casino might bring. They need the money a casino could generate. Two years ago, the tribe voted 201-62 to bring gambling to the reservation.

By that time, their Louisiana cousins had a thriving and growing casino, Grand Coushatta, north of Kinder, La. While the Texas tribe struggled with soaring unemployment, low wages and other problems, they watched their related tribe have full employment and prosperity fueled by gamblers-many of them from Texas-at their casino. The Alabama and Coushatta tribes once inhabited parts of what is now the state of Alabama. While they were separate tribes, they have long lived together and have intermarried over the generations. In the 1760s, many began migrating west. A group of Coushattas remained in western Louisiana. In the 1780s, many Alabamas and a smaller number of Coushattas took up residency in Texas. The Tiguas, one of the Pueblo tribes, started their casino near El Paso in 1993 and now make about \$60 million a year. Battise said his tribe could make good use of gambling income. Like many other reservation residents, he once had to commute 85 miles each way to a job in Houston. The tribe closed its tourist facility at the end of the summer, he said. "We hated to do that, because almost all of us had worked there at one time or another. But it was just losing too much money. And I'm not talking about thousands of dollars, I'm talking about hundreds of thousands of dollars," he said.

The tribe could use the money from a casino for education or health benefits, Battise said.

"We have a terrible problem of diabetes among our members. We need money to deal with that."

The prosperity would not be limited to tribal members, he said. "We would employ many people from surrounding communities without regard to race," he said.

Unlike many other Indian casinos, the Alabama-Coushattas plan to operate their casino themselves-at least at the outset-Battise said. It will probably start as a small operation in an existing building at the front of the tribal complex on U.S. 190, 17 miles east of Livingston. The location is not where the tribe really wants its casino to be, he said. The Alabama-Coushattas have purchased 4,000 acres to the west of their 4,600-acre reservation and some of that land adjoins U.S. 59, Battise said. If that land can be declared part of the tribal trust, the tribe would like to put their casino there. Not only would that keep most of the traffic away from the quiet, wooded area the tribe has long inhabited, but it would make it even more convenient to gamblers from Houston. Battise noted that Interstate 10 is full of buses bringing gamblers from Houston to gambling boats at Lake Charles, 143 miles away, and to the Grand Coushatta casino, which is 175 miles from Houston. The Alabama-Coushatta casino would be half as far. The

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From: Abramoff, Jack [REDACTED]
Sent: Tuesday, November 13, 2001 2:10 PM
To: 'Mike Scanlon alt'
Subject: FW:

You better tell him you already started.

-----Original Message-----

From: Ralph Reed [REDACTED]
Sent: Tuesday, November 13, 2001 3:00 PM
To: 'abramoffj@ [REDACTED]'
Subject: RE:

i strongly suggest we start doing patch-throughs to perry and cornyn. we're getting killed on the phones.

-----Or

From:
Sent: Tuesday, November 13, 20 2:57 PM
To: Ralph Reed
Subject: FW:

-----Original Message-----

From: Mike Scanlon
Sent: Tuesday, November 13, 1:21 PM
To: abramoffj@ [REDACTED]
Subject:

Look out! This was in the el paso times today
Tiguas seek support with state, DC ads
Gary Scharrer
El Paso Times

The Tiguas took their public relations offensive to the state and national capitals Monday with full-page newspaper ads portraying their gambling casino as a lifeline and appealing for support to keep Speaking Rock Casino open.

The tribe placed identical ads in the Austin American-Statesman and in newspapers in Houston, Dallas, San Antonio and Fort Worth, imploring people to contact Texas Attorney General John Cornyn and "beg him to save our families."

Cornyn contends that casino gambling is illegal in Texas. A federal judge has agreed and ordered the Tiguas to shut down the casino gambling operation at Speaking Rock by Nov. 30. The tribe has appealed the order. The ad in the Austin newspaper cost the tribe about \$20,000. The Tiguas paid considerably more for space in the Washington Post, which has a daily circulation of about 760,000. The Tiguas would not say what it cost to buy full-page ads in the big-city newspapers, although spokesman Marc Schwartz said the media buy probably exceeded \$100,000. The ad spots in the Washington Post and Texas newspapers highlighted the 1993 opening of Speaking Rock Casino as the event that reversed the Tiguas' habitually high unemployment and meager living to full employment, modern housing and easy access to college and health care. The tribe contends that Cornyn "is using a legal technicality" to close the door both on Speaking Rock and on its future. But Cornyn said the ad reminded him of a message that President Theodore Roosevelt gave to Congress in 1903 when he said, "No man is above the law and no man is below it; nor do we ask any man's permission when we require him to obey it: Obedience to the law is demanded as a right; not asked as a favor."

The ad message in the Texas newspapers and in the Washington Post is nearly identical, although the Post spot is framed as a letter to President Bush and asks him to convince Cornyn to back off. "We'd like to invite (Cornyn) to take a moment to see the community he's about to destroy," the Tiguas said in their ad. Cornyn will visit El Paso Thursday

GTC-E000023240

to speak at the El Paso Better Business Bureau's annual "torch award" noon luncheon at the Marriott. He is not expected to accept the Tiguas' invitation to visit the reservation. State Rep. Paul Moreno, D-El Paso, is urging El Pasoans to peacefully demonstrate against Cornyn.

"Mr. Cornyn must understand that El Pasoans will not accept his malicious act to quash the Tiguas' request for a stay on the unusually harsh punishment on the Tiguas and El Paso County," Moreno said. As of late Monday, Cornyn's office reported receiving 71 pro-Tigua e-mail responses and five favoring the state's position; and 92 pro-Tigua phone calls and 9 pro-state phone calls.

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To reply to our email administrator directly, please send an email to postmaster@██████████

From:

Sent:

10:01 PM

To:

Subject:

Fine, but I still hope he gets whacked so we can work on both [REDACTED] and getting [REDACTED] helping us.

-----Original Message-----

From: Ralph Reed [REDACTED]

Sent: Wednesday, November 14, 2001 10:13 PM

To: 'abramoffj@' [REDACTED]

Subject: Re: After Cornyn gets whacked in El Paso, let's chat on the phone

Ok. We are sending 50 pastors to give him moral support.

Sent from my BlackBerry Wireless Handheld [REDACTED]

GTG-E000023504

From: Mike Scanlon [mike@████████████████████]
Sent: Thursday, November 22, 2001 11:39 AM
To: abramoffj████████████████████
Subject: FW: TIGUA NEWS-Two more tribes are ready to join casino battle

FYI

-----Original Message-----

From: Brian J. Mann [mailto:brianjmann1████████████████████]
Sent: Thursday, November 22, 2001 5:31 AM
To: Mike Scanlon
Cc: Chris Cathcart
Subject: TIGUA NEWS-Two more tribes are ready to join casino battle

AUSTIN AMERICAN STATESMAN

Two more tribes are ready to join casino battle

By Gary Susswein

American-Statesman Staff

Wednesday, November 21, 2001

Texas Attorney General John Cornyn's battle against casino gambling on Indian reservations could become a three-front effort. As the Tigua Indians took another legal step this week to keep open the Speaking Rock casino in El Paso, the Alabama-Coushatta tribe planned to announce it will open its own casino in East Texas as early as Christmas. And Cornyn questioned whether the Lucky Eagle casino run by the Kickapoo tribe along the Mexican border is legal. The San Antonio Republican's anti-gambling efforts have drawn fire from Tigua supporters in West Texas and could become a major issue as he runs for the U.S. Senate in 2002. His office, though, says it's a matter of law. "The law is clear: Casino gambling is illegal in Texas. That law applies to the Tiguas, the Alabama-Coushattas and the Kickapoos," said spokeswoman Jane Sheppard. In September, a federal judge agreed with Cornyn that the Tiguas, who are bound by a federal statute to obey state gambling laws, must shut down Speaking Rock and ordered it closed by midnight Nov. 30. The Tigua tribe -- which has created 800 jobs and paid for social services from casino revenue -- said it is allowed under state law to sponsor any gambling activities that the state can sponsor. And tribal attorneys said the casino -- with its slot machines and other games of chance -- is no different from the state lottery. As the tribe starts to make budget cuts and prepare for a shutdown, its lawyers are appealing the court ruling and this week asked the 5th U.S. Circuit Court of Appeals to allow the casino to remain open while the appeal is pending. "It's operated for eight years in full view, so it doesn't seem like it's doing irreparable harm," said spokesman Marc Schwarz, who said a two-hour protest is planned for the night of the scheduled shutdown. As the Tiguas' battle with Cornyn reaches its climax, the Alabama-Coushatta will make the first move in what will likely become their own battle. Tribal leaders plan to announce they will open a casino on their 4,600-acre Livingston reservation, about 90 miles northeast of Houston, possibly by Christmas. The tribe voted two years ago to allow casino gambling on its land, and tribal members have been studying up on blackjack and other games. Like the Tiguas, they are required to follow state gambling laws. And as in the Tiguas' case, the legal battles will revolve around whether they are prohibited from sponsoring gambling or permitted to sponsor activities the state would be allowed to sponsor. A tribal spokesman declined to give details about the casino Tuesday but said the timing of the announcement was related to the scheduled closure of the Speaking Rock Casino in El Paso next week. The brewing battles over casino gambling may also stretch down to the Rio Grande Valley. There, the Kickapoos operate poker and blackjack tables and machines that look like slot machines but don't dispense coins to winners. Instead, they dispense pull tabs that tell players whether they've won and can be redeemed for money. "If John Cornyn ever decides any operation we're doing here is illegal, we will stop playing that game and we will go to his office and explain our position as to why it is legal," said spokesman Isidro Garza. "We never want to play our activities contrary to the law of the State of Texas." But Cornyn's office said that already appears to be happening. "It's quite clear from the

games promoted on their Web site that those types of games are illegal in Texas and under (federal Indian gaming laws) as well," said Sheppard. You may contact Gary Susswein at gsusswein@statesman.com or 445-3654. UPDATES Visit the statesman.com home page for the latest local and state news.

All those IRS checks aren't in the mail

Out-of-date addresses leave 33,555 rebates, refunds in need of good homes.

» A list of all Travis and Williamson county residents with unclaimed tax money.

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Holiday Menu Contest: Through 12/7

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CONTACTS

3

GTG-E00000628

From:

Sent:

To:

Subject: RE: FW: [REDACTED]

We wont' be able to get anything back from him, but we could put in for more for [REDACTED] in his name and just keep it for the effort. Should we, or would that seem too weird to Nell?

-----Original Message-----

From: Mike Scanlon [mailto:mike@scanlon.com]
Sent: Monday, November 26, 2001 8:38 AM
To: abramoffj@ [REDACTED]
Subject: RE: FW: [REDACTED]

We can use the money I have set aside -but that's all we have left. If [REDACTED] blows up, or anything else, its all out of pocket. Can we get any of the 500k we gave [REDACTED] back? We are dipping into our pockets in TX- which was his project, now using reserves for [REDACTED] which was his project- we could really use that dough. possible or am I on crack?

-----Original Message-----

From: abramoffj@ [REDACTED] <abramoffj@ [REDACTED]>
To: Mike Scanlon <mike@ [REDACTED]>
Sent: Sun Nov 25 22:58:43 2001
Subject: RE: FW: [REDACTED]

Yes, do it. What will it cost from our gimme five, or is this all moolah you had already set aside (I hope so!! ;)).

-----Original Message-----

From: Mike Scanlon [mailto:mike@scanlon.com]
Sent: Sunday, November 25, 2001 10:19 PM
To: abramoffj@ [REDACTED]
Subject: Re: FW: [REDACTED]

Ok, I put a call into some folks I know and here are the broad strokes of what I am going to do.

I am putting our own field operation in [REDACTED] to cover all three sites, I am turning on phones hitting reps and dems, I am launching a negative campaign against the [REDACTED], including radio and TV, I am launching a negative ad campaign against [REDACTED] and [REDACTED], and others. This will be big, and now that the slots are in, its gonna take some time to be effective. I will give [REDACTED] 48 hours before committing any dollars, but [REDACTED] by Tuesday, I need carte blanche to go after this thing.

-----Original Message-----

From: abramoffj@ [REDACTED] <abramoffj@ [REDACTED]>
To: Mike Scanlon <mike@ [REDACTED]>; Mpsscanlon@ [REDACTED] <Mpsscanlon@ [REDACTED]>
Sent: Sun Nov 25 21:43:49 2001
Subject: FW: [REDACTED]

-----Original Message-----

From: Ralph Reed [mailto:ralph@ [REDACTED]]
Sent: Sunday, November 25, 2001 8:46 PM
To: 'abramoffj@ [REDACTED]'
Subject: RE: [REDACTED]

agreed. we will push this hard from the grassroots, legislators, and from [REDACTED].

Abramoff, Jack

00113944

From:

Sent:

To:

Subject: RE: NEWS-Full House, as a court fight looms, gamblers fill the Alabama-Coushattas

OK, thanks.

-----Original Message-----

From: Ralph Reed [mailto:ralph. [REDACTED]]
Sent: Wednesday, December 05, 2001 9:31 AM
To: 'abramoffj' [mailto: [REDACTED]]
Subject: RE: TIGUA NEWS-Full House, as a court fight looms, gamblers fill the Alabama-Coushattas' new casino

we are talking to the head of the criminal division every day. He tells us that law enforcement will be moving in any day now. Cornyn told the pastors the same thing on Friday at Second Baptist. Cornyn has said he will enforce the law to the fullest extent, and that means arrests and shuttering it. We have been told it could happen this week. We have done candlelight vigils, radio buys, protests on the casino grounds, phone banks, telephone trees, pastor roundtables, and are in daily consultation with the AG and his staff, both legal and political. His chief political advisor is Karl Rove's business partner, formerly of Rove and Company. Let's talk today about what else we might do. But if the client loses us in the meantime, they will not get anyone better to advance their cause.

-----Original Message-----

From: abramoffj [mailto: [REDACTED]] [mailto:abramoffj. [REDACTED]]
Sent: Wednesday, December 05, 2001 9:09 AM
To: Ralph Reed
Subject: FW: TIGUA NEWS-Full House, as a court fight looms, gamblers fill the Alabama-Coushattas' new casino

We are going to lose this client if we can't get this thing closed. What can we do? What are they waiting for?

-----Original Message-----

From: Mike Scanlon [mailto:mike. [REDACTED]]
Sent: Wednesday, December 05, 2001 8:43 AM
To: abramoffj [mailto: [REDACTED]]
Subject: FW: TIGUA NEWS-Full House, as a court fight looms, gamblers fill the Alabama-Coushattas' new casino

FYI - lets talk.

-----Original Message-----

From: Brian J. Mann [mailto:brianjmann. [REDACTED]]
Sent: Wednesday, December 05, 2001 6:56 AM
To: Mike Scanlon
Cc: Chris Cathcart
Subject: TIGUA NEWS-Full House, as a court fight looms, gamblers fill the Alabama-Coushattas' new casino

STAR TELEGRAM-FT. WORTH
12-05-01

Full house

GTG-E000023491

As a court fight looms, gamblers fill the Alabama-Coushattas' new casino By KAREN BROOKS
Star-Telegram Staff Writer LIVINGSTON - Tucked deep in the Piney Woods of East Texas is an unassuming wood-frame building, no larger than a four-bedroom house, that is about to become the next battleground for Indian gaming in Texas. Open less than two weeks with little fanfare and no advertising, the Alabama-Coushatta Entertainment Center has enjoyed capacity crowds daily in spite of rain, cold weather, and two-hour waits to play the slots, blackjack and poker. "It's unbelievable," said Kevin Battise, council chairman for the Alabama-Coushatta tribe of Texas, which has a reservation near Livingston, about 100 miles northeast of Houston. "I can't imagine what it would have been like if we had advertised." Taking their cue from the phenomenal success of the Tigua Indian tribe's Speaking Rock Casino near El Paso - and 200 other tribes across the nation that run more than 300 casinos - the Alabama-Coushattas hope that gaming can relieve their community's 46 percent unemployment rate. "It is sad, but the truth is the only form of economic development, the only route available to reach self-determination for this tribe is gambling," said Thomas Rodgers, a consultant with Carlyle Consulting Company in Alexandria, Va., which represents the National Indian Gaming Association, a coalition of 160 tribes across the nation that have some form of gambling. "With the lack of infrastructure, the lack of education, the lack of a hospital, this is our only way to keep the tribe together." In El Paso, the Tiguas are fighting a lawsuit filed by Texas Attorney General John Cornyn to shut down Speaking Rock. Cornyn says the 1987 law that gave federal recognition to both tribes prohibited gaming. The Tigua argue that the law gives them the right to run the same games of chance as the state, and that the creation of the Texas Lottery in 1991 allowed them to open in 1993. And now, as the Alabama-Coushatta watch thousands of players pass through the doors of their new enterprise every day, they are gearing up for a parallel fight. Just three days before opening the casino Nov. 24, the Alabama-Coushatta launched a pre-emptive strike against Cornyn with a lawsuit demanding that they be allowed to operate. The suit invokes the same law Cornyn is citing in his suit against the Tiguas. "We put a few machines in, started a legal action and forced the state's hand," Battise said. "We firmly believe we are right and legal, and will win any litigation. That's why we did it this way." Cornyn has said that the law is clear that the 1991 lottery legislation did not clear the way for "Las Vegas-style casinos" and that he will fight the tribe in their venture. "If illegal gambling is in fact taking place, Attorney General John Cornyn has no other alternative than to enforce the laws of the state," spokeswoman Jane Dees Shepperd said. The Alabamas and the Coushattas arrived in Texas from Alabama and Louisiana at about the turn of the 19th century. About 550 members of the combined tribe now live on the reservation. An additional 440 live off the reservation in Texas and other states. The tribe was opposed to opening a casino for many years, but voted in 1999 to open one. The Tiguas' success was already evident, and the popular Grand Casino Coushatta, three hours away in Kinder, La., was thriving as well. Open 24 hours a day, seven days a week, the former gift shop near Livingston is a fraction of the size of the 800-employee Speaking Rock casino. The Alabama-Coushatta's facility can handle about 500 players. Players must have a free membership card and be 21 to play. Alcohol is neither served nor allowed in the building. Similar to the operation run by the Tiguas, card players at the Alabama-Coushatta center must pay 50 cents per hand - the only profit the tribe gets from the game. The rest of the money gambled goes into a player pool that pays out the winnings. This is how both tribes contend that their games are legal, and different from Las Vegas casinos, which have a house bank. The Tiguas have gotten resolutions of support from both the city and county of El Paso, but neither Polk County nor Livingston officials have taken an official stance on the Alabama-Coushatta center. Of the approximately 170 casino employees, about half of them are members of the tribe, Battise said. Battise estimates that the payback rate for players on the slots has been about 96 percent - higher than the odds in nearby Louisiana. On Saturday afternoon, hopeful players stood in line for nearly an hour to take their chances inside. Conversation seemed centered on the idea of gaming in Texas and the battle going on in El Paso. Many stayed just a few minutes, vowing to come back only after the casino had gotten bigger, which tribal leaders say will depend on how the litigation goes. Lines outside the center gave way to a longer wait inside for a spot to play, but Sugar Land resident Margaret Gonzales got the chance to play - and left the casino happy with nearly \$1,000 in winnings. "I think Texas should have casinos," she said. "If you're going to play, you're going to go anywhere to play. Why go across to another state when the tax dollars can stay right here?" Battise said the tribe was encouraged by the stay a federal court granted the Tiguas last week and said a loss by the Tiguas would not deter the Alabama-Coushattas. "We're prepared for a long, drawn-out battle with the state," he said. "We feel like if they [the Tiguas] win, we both win. If they lose, we have another bite at the apple." Staff writer Bill Hanna contributed to this report. Karen Brooks,

OPERATION REDWING

A STRATEGY FOR MAKING THE SAGINAW CHIPPEWA TRIBE
THE MOST DOMINANT POLITICAL ENTITY IN MICHIGAN

December 6, 2001

**ARE PROGRAMS LIKE
OPERATION RED WING
SUCCESSFUL?**

YOU DECIDE

BEFORE

AFTER

Background

Two things, *and only two things*, actually influence politicians: money and public opinion.

Operation Red Wing, like other successful political operations, fuses both key motivating factors in American Politics together. When done, and done correctly there is very little a tribal council cannot deliver for their people. Make no mistake, this program when launched does not change the minds of a few legislators, it changes the *entire* political landscape. Operation Red Wing does so by building and mobilizing a passionate and vocal grassroots entity that eclipses most political organizations in existence.

By building and mobilizing this political army, we will expand your reach throughout Michigan, not only among its leaders but also among its people. We will be organized in every election district, in every town hall and on every block. This program is designed to reach your political objectives the old fashion way, it is designed to make you a political powerhouse from the ground up. In order to do this, we must bring the two motivating factors in American politics together, simultaneously, to reach our objectives.

Operation Red Wing will do exactly that; this program will put the right mix of resources and political tactics in the public arena at the same time to reach our designated objectives.

under this program, we can reach out and mobilize for voters almost instantaneously, for whatever purpose you wish to accomplish.

Organization

The true key to any successful political effort is its organizational design. For Red Wing we have developed a two-tiered system. The first component will identify, classify and organize members of our political army. This will become your grassroots database.

The second component will identify, classify and organize all qualitative research we gather for this strategy. Both will be imported into two custom-built political databases. As we execute Operation Red Wing, each phase will draw back to this organizational design for mobilizing individuals and ensuring that the citizens in our army have the information needed to mobilize passionately.

Grassroots Database

Our first step is to tap into your natural political resources and integrate them into a custom-built political database. To do this, we tap into the various individuals and entities who already benefit from the tribe.

We will gather lists of your vendors, employees, tribal members etc. (if you approve, customer lists), and we will import those lists into your new database. Our computer program will match the individuals or businesses with addresses, phone numbers, political registration and e-mail addresses, and then sort them by election districts. The districts run from U.S. Senator down to school board and once completed, you can tap into this database and mobilize your supporters in ANY election, or on any issue of your choosing.

The political army will grow quite quickly to a sizeable force. Your employees alone represent a decent sized unit for political mobilization. When you combine that small unit with every vendor who does business with the tribe, along with their employees, you have literally tens of thousands of individuals who make their living off the tribe. Once organized under this program, we can reach out and mobilize tens of thousands of voters almost instantaneously, for whatever purpose you choose. This is an extremely powerful tool.

Qualitative (opposition) Research Database

This custom built database acts as the information center of Operation Red Wing. Over the next six weeks, our team will gather qualitative information on any entity who can be classified as opposition and enter it into this database. The research will include nearly every piece of information on the opposition you can imagine. Once gathered, it is then sorted by subject matter and made retrievable by a phrase search. This information can then be instantly disseminated to any audience we choose such as our universe of supporters, the press, third party interest groups or other interested parties.

To summarize in military terms, the grassroots database is your weapon; the research database is your ammunition. As I stated previously, this database will contain every piece of information fathomable, and place it at your fingertips. The only question left unanswered is how you use the information.

Recruitment

With the two databases constructed, we have the information and the bodies necessary to wage a political battle. However, the goal of this strategy is to not only place you in a position to fight a political battle, but also to dominate the political landscape. In order to do that, we must go outside the natural resources of the tribe (vendors, customers, employees, patrons, etc.) and recruit others who will either support our efforts, or oppose the efforts of our opposition.

To find these individuals, we have developed a survey technique that identifies active voters based on philosophical positions that will either support our stance or adamantly oppose our opposition. We execute these surveys through the mail or by telephone under the auspices of a public opinion poll. Once completed, we have identified tens of thousands of individuals whom we can mobilize at a moments notice. We then apply them to the political database.

When the process is completed we know everything about the individuals that can be of use in the political arena. We know where they live, how they vote, to whom they will call or write, and what their position is relative to the casino issue. These records are again broken out by election district statewide.

When we combine our profiled and newly recruited individuals with the natural resources of the tribe, we will have a political database with enough active records to swing nearly every statehouse, state senate or congressional election in Michigan. This statewide network will not only be helpful in persuading elected officials in Central Michigan on the issues facing the tribe, but also will be helpful in gaining support from elected officials with whom the tribe has never interacted. An added bonus is found in the fact that if the tribe finds itself facing an aggressive act by the state legislature, it has a statewide network that it can tap into to protect itself politically.

With these two organizational and recruitment phases completed, we will then be in position to mobilize our new army. But before we charge our new army with a mission, we first must identify the best "message" to motivate them.

Messaging

Knowing what to say and *how* to say it is a key part of American politics. As we begin to fine-tune Operation Red Wing by choosing specific issues and races, we will identify the best arguments to back up the tribe positions. We do this by conducting extensive polling. Through a series of specially designed public opinion surveys, we will identify which arguments work with every segment of the voting population, and more importantly, which arguments best move our army to action.

Once we have our arguments and messaging down, we can pinpoint exactly which phrases, words, and slogans move every segment of the electorate we are trying to persuade. In addition, we know who the audience is, where they live and what modes of communication best reach them.

In short, we know what the people are thinking before they do, it is then a process of simply reaching out to them and bring them on board.

Mobilization

Once we have organized the tribes natural resources, identified supporters outside the tribe, identified the messages that move the public, and educated our army, we are then ready to turn our army loose.

At this stage of the game we will have in the range of over 50,000 individuals in our electronic database. We know who they are, where they live, how to contact them, and how to motivate them. At the right time we will ask each one of them to call, write, and contact the appropriate elected officials in support of, or in opposition to, any issue the tribal council sees fit.

If we were to generate 50,000 contacts to the governor, FROM REAL MICHIGAN VOTERS, on any issue, he will stand up and take notice to say the very least.

Conclusion

Operation Red Wing is a complex step-by-step political campaign designed to meet predetermined objectives. Each step is vitally important and must be executed in sequence for the overall plan if it is to be successful. The steps are as follows:

Organization

Recruitment

Messaging

Education

Mobilization

When completed, the tribe will have built a grassroots army of over 50,000 real voters that it can call on for offensive or defensive political efforts. This also means that the tribe will be in a position to affect the political future of any statewide candidate on the ballot. If you launch this program, you can be a candidate's best friend, or worst nightmare.

Our job is to build this for you, how you use it is entirely your prerogative. Operation Red Wing is a powerful program that when launched will elevate the tribe to the level of the United States' other most powerful tribes.

Budget and Timeline

The total cost of Operation Red Wing is \$4,207,000.

Cost Break Out

Organization: \$1,857,000.00

This covers hardware and software design, data matching, grassroots development, online applications and political modifications.

Timing: December 15, 2001 – January 15, 2001

Recruitment: \$800,000.00

This covers design and execution of survey instrument, identification, execution, all necessary cross matching, phone and mail costs, and field staff.

Timing: January 15, 2001 – February 1, 2001

Messaging: \$650,000.00

This covers all polling work including messaging and tracking polls.

Timing: TBA

Education: \$400,000.00

This covers all advocacy efforts such as direct mail, advocacy phone calls, advertising, etc.

Timing: January 1, 2001- February 1, 2001

Mobilization: \$500,000.00

This covers patch-through calls, advocacy calls, direct mail, petition drives, field-staff visits, letter patch-through, postcard campaign, e-mail campaign, etc. Again, we will complete 50,000 direct contacts to the governor.

Timing: TBA

will stir up a lot of commotion. As similar smoking has
the party, and legislators have not shown any interest
in the issue, it is hard to see how the governor can
possibly do this.

Opposition Research

We have also finished the opposition research phase of the campaign. You should have received via FedEx today both Volume One and Volume Two of the opposition research. First, we must look at the language, identify any past or current bill status in regards to a ban on smoking; and identify the major players who will attempt to block this language from going into law. It is important to look at the language so you know what has worked and has not worked in the past. Moreover, you will find enclosed a list of campaign contributions for key targets in the Michigan State Senate and Michigan House of Representatives. You will also find campaign contributions and company information for the Detroit Casinos, big tobacco companies, as well as organizations such as the Michigan Restaurant Association. Below is a brief summary of our opposition and their stance on a smoking ban.

One opponent is the Michigan Restaurant Association. Their position is that with so many establishments already smoke free, there is no need for a law outlawing smoking everywhere and such a law is a violation of their rights.

Another opponent may be the Detroit Casinos. Any law outlawing smoking will no doubt hurt their business. Consequently, they will stop at nothing to make sure any bill prohibiting smoking does not get passed. Currently, they are bringing lawsuits against the State of Michigan in opposition to slot machines at race tracks. I believe they will try a similar tactic with this issue.

Thirdly, big tobacco will be a formidable opponent. These companies include, but are not limited to, Philip Morris of Michigan, Brown and Williamson, and RJR Tobacco. Similar to the Detroit Casinos, the bottom-line of these companies will be affected and they too, will stop at nothing to make sure a smoking ban is not passed. They have significant resources and will no doubt use those resources.

Finally, the legislators in the Michigan Senate and House will be tough. So far, the legislature has not wanted to engage in such an issue due to the fact that it will stir up a lot of commotion. As similar smoking ban bills were introduced in the past, these legislators have not shown any interest in debating such bills. I believe that if we show them that the voters support is there, they will begin to move on the issue.

Make no mistake, these players are not the only players that will be involved. These are just the biggest. I think that we have the advantage due to the fact that we are starting early and we are hitting the ground running.

Polls

We have conducted an initial poll throughout the state and in a number of key media markets. Once we determine our supporters, we will work with them directly and indirectly to ensure your initiative succeeds. The results are attached. As stated before, we believe that support for clean-air and smoke free establishments is already there, but it is necessary to keep going at the issue head on and not lose momentum to defeat the opposition.

“Ballot Question Committee” and other legal processes

On a similar note, there is the question of whether or not to register for a “Ballot Question Committee.” In summary, any “person” who spends \$500 or more in a calendar year to influence voters for or against the qualification, passage, or defeat of one or more ballot questions in Michigan must form and register a “Ballot Question Committee.” A person is defined as individuals, corporations, partnerships, etc. Whether to challenge the law’s applicability based on your sovereign status is entirely up to you. We will await direction from you on this topic.

Conclusion

As I have stated before, our strategy is to go at the opposition hard and not relent until we have won the battle. We do know them inside and out and I believe that we can win this battle despite the delay in starting. As always, please feel free to call me with any questions or concerns and I will keep you apprised any changes and progress.

Overview

In November 1996, voters in Michigan approved Proposition E (Prop E) that effectively authorized three casinos to be built in the city of Detroit. This proposal is a political roadmap that describes the methods and tactics needed to repeal Prop E, and effectively reclaim the Detroit metro market for the Soaring Eagle Casino & Resort. The campaign to successfully repeal Prop E consists of a citizen ballot initiative that requires registered voters in the state to sign a petition requesting the measure be placed on the ballot. The second phase will be a traditional ballot campaign designed to ensure that 50 percent plus one of the Michigan electorate votes for our ballot language. Please find below a brief synopsis of the battleground as we see it, the legal requirements for such a campaign and the tactics CCS will employ.

Background

The Michigan Gaming Control and Revenue Act, also known as Proposition E, was approved on November 5, 1996 by a vote of 51% to 49%. Prop E effectively authorized three licensed casinos to be built in the city of Detroit. The act also vests the Michigan Gaming Control Board (MGCB, a Type I state agency within the Michigan Department of Treasury) exclusive authority to license, regulate, and control the three authorized casinos. The Act authorizes the MGCB to promulgate necessary Administrative Rules to properly implement, administer and enforce the amended Act as well as provides for the licensing, regulation, and control of casino gaming operations, manufacturers and distributors of gaming equipment and supplies, casino employees, and those who participate in gaming.

Furthermore, Prop E imposes certain taxes and fees on casinos and others involved in casino gaming. The revenue from the taxes levied is dedicated to K-12 public education in Michigan, and for capital improvement, youth programs, and tax relief in the city of Detroit. Proposition E created certain funds for the operation of the Board to license, regulate and control casino gaming; and funds for compulsive gambling prevention programs and other casino-related State programs.

The campaign to pass Proposition E was heavily funded by gaming interests in Michigan. Gaming interests spent over \$5 million on the ad campaign, while their opposition only spent \$250,000. Atwater Entertainment Inc. and Greektown Casino LLC spent nearly \$1 million alone in securing Proposition E for the November 1996 ballot. The Sault Ste. Marie Chippewa Tribe, who currently owns 90% of Greektown Casino, also budgeted roughly \$1 million to secure Proposition E. Moreover, the tribe's business partners, Ted Gatzaros and James Papas, also contributed hundreds of thousands of dollars of their own money. The campaign was a complete success and ultimately secured promising positions for Atwater Entertainment Inc. and the Sault Ste. Marie Chippewa Tribe.

Key Players

The three gaming facilities currently in Detroit are the MotorCity Casino (Mandalay Resort Group & Atwater Entertainment), Greektown Casino (Sault Ste. Marie Chippewa Tribe & Monroe Partners LLC) and the MGM Grand Detroit (MGM Grand Inc/Partners Detroit LLC).

Each facility is 75,000 sq. ft. and equipped with roughly 2,500 slot machines and 100 table games. According to 2002 figures the overall revenue generated by the three facilities was \$1.1 billion.

The three facilities also employ roughly seven thousand people directly in their casinos or dining facilities. The casinos have agreed to employ 51% Detroit residents and agreed to purchase 30% of total goods and services from Detroit owned business, Detroit resident-based business, minority-owned business, and women-owned business. Overall, the casino employee wages alone total \$334 million.

Political Landscape of Detroit and Beyond

Due to the current budget crisis in various states and cities, gaming has evolved into a "quick fix" for cash starved governments. The state of Michigan and city of Detroit are no different. Governor Jennifer Granholm is trying to close a \$1.9 billion deficit while Detroit Mayor Kwame Kilpatrick is facing a \$196 million shortfall. As a result, gaming revenue takes on a whole new importance as it is viewed by gambling proponents as the savior of financially strapped governments. Mayor Kilpatrick is already looking to the estimated \$105 million in casino taxes for next year's budget.

The state of Michigan's gaming tax rate is 18% of the gross gaming revenue, plus state and municipal service fees of \$12.3 million per casino. The overall contributions from the three casinos account for one-third of the city's entire tax receipts. While the automotive, manufacturing and health care industries were laying people off over the last few years, the Detroit casinos were booming. The three casinos' annual revenue totaled more than \$1 billion in 2001, up from \$743 million the previous year, before the Greektown casino even opened.

In addition, Detroit's three casinos pay the city about \$8 million a month through wagering-tax revenue. That figure has risen steadily each fiscal year, from about \$4 million on average during the 1999-2000 fiscal years.

We can conclude that the city of Detroit will launch a full scale effort to suppress this initiative. Based on the enormous budget deficit and the tax revenue generated from the casinos, to say nothing of the nearly 7000 jobs that will be lost, Mayor Kwame Kilpatrick will undoubtedly do everything in his power to quash any effort to repeal Prop E.

Furthermore, the passage of Proposition E was a boon for the casino industry. The efforts of Atwater Entertainment Inc. and the Sault Ste. Marie Chippewa Tribe should be viewed as a most successful power play to shape and craft public opinion in their favor, and they will not go down without a fight this time. Mandalay Resort Group, Atwater Entertainment Inc., the Sault Ste. Marie Chippewa Tribe, and MGM Grand Inc. have all realized tremendous windfalls as a result of their efforts. There is little doubt that they will initiate a comprehensive campaign to quash this recall before it gains enough steam to be considered a threat.

Petition Drive

Petition drives such as the one we will endeavor to implement are subject to a number of strict legal guidelines set forth by the state. A citizen initiated law that has been passed, such as Proposition E, can only be amended or repealed by a subsequent vote of the electors or by a three-fourths vote of the members serving in each house of the legislature.

In order to initiate legislation, we must secure, on petitions, the signatures of registered voters in an amount not less than eight percent of the total votes cast for all candidates for governor in the last gubernatorial election. In the 2002 Michigan gubernatorial election, 3,219,864 votes were cast, so 257,590 *valid* signatures would be needed.

Petitions do not have to be pre-approved by the Secretary of State prior to circulation; however, we must file the petition and acquired signatures with the Secretary of State by 5:00 PM on May 26th in order to ensure placement on the general election ballot. The Secretary of State and the Board of Canvassers then has 60 days prior to the election (September 2, 2004) to verify the signatures and submit the proposal to the legislature.

The method of initiative used in Michigan is an "indirect initiative measure." Once the signed petitions are filed and verified, the proposal is automatically submitted to the legislature. The legislature then has 40 session days, or until October 28, 2004, to enact or reject the proposed measure or to propose a different measure on the same question. If the legislature takes no action, votes not to enact the proposed measure, or proposes a different measure on the same question/issue, the question is automatically placed on the ballot.

The above analysis of the applicable law for citizen petition drives gives us the legal framework in which we must work, but it does not provide us with the day-to-day tactics and strategy that will ultimately win this campaign. We have laid out on the following pages the tactics that CCS will employ to get this language on the ballot, and ultimately passed into law.

Opposition Research

As with any campaign, it is critical to know who your enemy is, and what he will attempt to do. This is often referred to as the qualitative research portion of the campaign. We have already identified a number of the more obvious enemies to an initiative like this one. Clearly, those who stand to lose the most money will undoubtedly oppose our efforts. What we will learn, however, is who else may oppose an effort like this one and what resources they may commit to defeating our efforts. As you know, we will compile every piece of information imaginable about the opposition. Once we have done this, the information will be added to our internal database designed to be ready at a moment's notice. Ultimately, that information can be instantly disseminated to any audience we choose, such as the individuals in your political database, the press or third party interest groups. Most importantly, we will have a foundation of useful information to use later, in our ballot campaign.

Messaging and Polling

Before we can begin, we must know what kind of recognition and awareness exists among the electorate. This poll will be the first of many taken to gauge and track the movement of public opinion. Without knowing where we stand, it is impossible to effectively manage this campaign. More importantly, it is important to "benchmark" where we and our opponents stand before any money is spent on either side. This gives us our starting point.

This first poll will also provide our team with the first look at where and how we will build our political organization that will become critical in the second phase of the campaign. Additional polls will be taken as necessary to provide us with accurate tracking of the progress we are making, as well as to monitor any progress our opponents make.

Signature Team

Before the process begins, CCS will with its legal team, draw up the appropriate language and develop a petition that meets with state requirements. Once the petition meets with all of our legal specifications, CCS will employ its own signature gathering team comprised of a number of influential members of the state-wide community. As you know, we maintain a diverse network of highly influential members of the most important communities in Michigan. These individuals will form the backbone of our signature gathering team.

In addition, our team will fan out in previously segmented portions of the state and begin the arduous task of collecting enough signatures to qualify the petition for the ballot. As you know, the minimum required number of signatures will not be sufficient, as the state of Michigan is notorious for checking each signature thoroughly to ensure its validity. We predict the practical threshold to be over 500,000 signatures to legally qualify the petition for the ballot. We anticipate that the process - complicated by a number of factors such as competition with additional petition drives, heavy political activity in the election year, and of course, harsh weather - will require between 6 and 8 months to complete. As we mentioned, the deadline to have the petition approved is May 26, 2004.

Advertising

After determining the level of awareness and support for our position, we will employ a series of targeted advertising campaigns throughout the state. The only clear way to educate the broad cross-section of the electorate needed for this effort is to reach them through mass media. We will develop a series of print, radio and television advertising pieces that will educate citizens throughout the state about the campaign, and more specifically, about the process of signing the petition. The education campaign will allow our signature team to have far greater success in far less time. Without the advertising piece, our team will quite literally get lost among the hundreds of other political issues that will be discussed during next year's political season. The advertising campaign will respond directly to the demands of the signature team and will increase the potency and volume as needed and directed by our team on the ground.

Ballot Campaign

Once the question has been successfully placed on the ballot, the issue must win by popular vote. That is, we must convince 50 percent plus 1 voter that repealing Proposition E is the right step for Michigan. At this point, it is a general campaign waged for the minds of Michigan Voters.

Organization and Recruitment

Our first step is to build your political organization from the ground up. Your political infrastructure is very much in place and fully operational from previous campaigns that you have conducted, but we must reconstruct the heart of the data with individuals who are in support of this particular issue. That will require a systematic analysis of the entire state, identifying where support lies, and where it does not. We will achieve the first step of this analysis using polling data on day 1 of the campaign. Without a quantitative look at the issue, we will not know where to begin. Once we have identified key locales and targeted constituencies, we will begin to identify and recruit new members of your political database.

As you know, CCS uses a tried and true method of recruitment. Our system of phone surveying identifies those voters who will act on your behalf. We will contact individuals whose demographic information is aligned with our cause, and then further qualify them using a series of questions that identify them as active supporters. Finally, these individuals will be fed back into your political matrix.

Opposition Research

While we will have completed the bulk of the opposition research for the Petition Drive, it will be critical to ensure that our information is both pertinent and productive. We will conduct another comprehensive qualitative assessment of the threats that are positioned against your campaign. We will need to be diligent to stay ahead of any new, previously unidentified threats to the campaign and have the information readily available to disseminate throughout our political system.

Messaging and Polling

A very important aspect of this campaign will be the messaging phase. A ballot initiative such as this will be extremely hard to define, and it will be even harder to define who, amongst the general electorate, will support us. We will need to run a series of polls to determine what key messages and phrases will ultimately motivate our supporters to head to the polls on Election Day, and keep our detractors at home. In addition to determining the message, the polling data will give us a clear idea of how steep the hill is that must be climbed. That is, we will know how loud our message will have to be throughout the campaign.

Third-Party Allies Program

Just as it is important to identify our opposition, it will be crucial to identify those individuals and organizations who will support your effort. Our polling will likely help to determine who will be our most likely targets, but once they have been identified, we will directly and indirectly work with them to support their efforts to see this ballot measure succeed. Likely groups include Christian organizations and other minority religious outlets throughout the state.

Mobilization

Unlike the petition drive, the ballot campaign will require a full-scale mobilization campaign designed to turn out our supporters and keep the opposition at home. We will use three main forms of communication to mobilize and win this campaign – phones, mail and advertising. The campaign will be vigorous and will be complicated by the fact that Michigan will witness a flurry of political activity from Labor Day 2004 through Election Day.

As with any campaign, we will use our polling to track public opinion, while constantly refining our message. The volume and intensity of the campaign will be determined by our standing in the polls. We anticipate fierce resistance from not only the Detroit casinos, but also from key political figures in the city and in Lansing.

The bar for mobilization in this case is quite high. It is far easier to motivate people to work *against* something than to get them to work *for* something. The organizational phase of the campaign will be critical to ensure that we have at our disposal thousands of would-be supporters who we know how to contact and with what message to contact them.

From there, we will employ a direct mail campaign in an effort to educate voters throughout the state regarding our position on the repeal of Prop E. We anticipate using between 4 and 5 pieces of mail in all of our targeted regions. However, as with each portion of the second campaign, we will be unable to determine the exact frequency of our tactics until we have poll results closer to the time of the campaign.

Additionally, we will wage several phone campaigns. The first and most frequent tactic will be to develop an advocacy phone campaign directed at our targeted audiences. The phones can be turned on and off as needed throughout the state and in Detroit. We will also use a phone campaign in an intense Get Out The Vote (GOTV) effort as the campaign comes to close in late October and early November.

In addition, we can employ an extensive patch-through phone campaign directed at key elected officials in Detroit and in Lansing. As these officials support and oppose our efforts, we can adjust a message from our supporters to these elected officials demanding their support or keeping them from opposing the effort.

Finally, we anticipate using an extensive advertising campaign using television, radio and print media. It is clear that this fight will be a tough one, and in order to win, your voice will need to be heard above all others. Our media production team will be ready to place ads throughout the state as soon as we receive ballot approval. It will be critical to hit the ground running in this phase as air time will be at a premium during next year's federal election cycle.

Budget

For this aggressive strategy to be successful, we must begin immediately. All of our initial "ramping-up", including opposition research and at least one initial poll, must be completed and ready for our team to hit the ground as early as September 2003. Below we have outlined the costs for running such a campaign, and estimates for the subsequent ballot initiative. Actual costs for the ballot campaign will be determined once the petition drive is successful.

Petition Drive

Opposition Research	\$560,000
Messaging and Polling	\$650,000
Signature Campaign	\$1,400,000
Advertising	\$2,000,000
Total	\$4,610,000

Ballot Campaign (estimates)

Organization and Recruitment	\$250,000
Opposition Research	\$160,000
Messaging and Polling	\$300,000 - \$500,000
Third-Party Allies Program	\$250,000
Mobilization	\$2,000,000 - \$4,000,000
Total	\$2,960,000 - \$5,160,000

possible.

From: Ralph Reed [ralph@██████████]
Sent: Sunday, December 09, 2001 9:36 PM
To: 'abramoffj@██████████'
Subject: RE: update

We have built up plenty, as demonstrated by what the LG and dozens of legislators are doing for us. Also, point out that the budget crisis is making this tougher than ever...they either vote for this or a general tax increase. Finally, remind them that our original plan included media. They did not agree to fund it at first, but now the other side is on tv and radio.

Sent from my BlackBerry Wireless Handheld (██████████)

-----Original Message-----

From: abramoffj@██████████ <abramoffj@██████████>
To: Ralph Reed <ralph@██████████>
Sent: Mon Dec 10 00:34:24 2001
Subject: RE: update

Ralph, they are going to faint when they see these numbers. They will want to know why we have not built up any residual strength for the tons of money we have already spent. Give me some ammo on that and I'll do my best.

-----Original Message-----

From: Ralph Reed [mailto:ralph@██████████]
Sent: Sunday, December 09, 2001 5:03 PM
To: 'abramoffj@██████████'
Subject: RE: update

\$70K for radio; \$140K for two weeks of radio.

\$225K a week for TV; \$450K for two weeks of TV.

they are on TV and radio. we need both; minimum of one or mixture thereof.

-----Original Message-----

From: abramoffj@██████████ [mailto:abramoffj@██████████]
Sent: Saturday, December 08, 2001 7:21 PM
To: Ralph Reed
Subject: RE: update

Give me a number.

-----Original Message-----

From: Ralph Reed [mailto:ralph@██████████]
Sent: Friday, December 07, 2001 5:32 PM
To: 'abramoffj@██████████'
Subject: Fw: update

I think we better move

Sent from my BlackBerry Wireless Handheld (██████████)

-----Original Message-----

GTG-E000019059

From:

f Abram

Sent:

To:

Subject:

:A

Next year, we need to give him a pittance and we need to keep most of this ourselves.

-----Original Message-----

From: Ralph Reed [mailto:ralph@██████████]

Sent: Monday, December 17, 2001 8:23 PM

To: Jack Abramoff (E-mail)

Subject: ██████████

this is from a senior ██████████ operative. fascinating. Note they plan to come back in January:

Just spoke to the Rules Committee Chair ██████████ and he says they will probably not be back this session. He says however that this does not mean they may not try to come back if they see us snoozing. He did say however that they are going to try to come back in the Regular Session of 2002. I want us to discuss real budgets and ground help on this project so we are ready and primed in this districts to do war and get ready for the 2002 election at this same time. I asked him about leaning on members of the Rules Committee and keeping this off of the calendar and he thought it might be a good idea. We can talk in the am about direct hits on this.

GTG-E000023792

From: f Abram
Sent: :12 AM
To:
Subject: RE: Sag naw

What am I a dictionary? :) It's a lower form of existence basically.

-----Original Message-----
From: Mike Scanlon [mailto:mike@]
Sent: Monday, December 17, 2001 7:16 PM
To: abramoffj@
Subject: RE: Saginaw

What's a troglodyte?

-----Original Message-----
From: abramoffj@ <abramoffj@>
To: Mike Scanlon <mike@>
Sent: Mon Dec 17 16:56:26 2001
Subject: RE: Saginaw

The f'ing troglodytes didn't vote on you today. Dammit.

-----Original Message-----
From: Mike Scanlon [mailto:mike@]
Sent: Monday, December 17, 2001 4:11 PM
To: abramoffj@
Subject: Re: Saginaw

Did we win it?

-----Original Message-----
From: abramoffj@ <abramoffj@>
To: Mike Scanlon <mike@>
Sent: Mon Dec 17 15:51:54 2001
Subject: Saginaw

Just spoke with Chris. Did you get Maynard? Chris said they are voting on the project today!! Can you smell money?!?!?!

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the intended recipient, you are hereby notified that any review, dissemination, distribution or duplication of this communication is strictly prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message.

To reply to our email administrator directly, please send an email to postmaster@

The information contained in this transmission may contain privileged and confidential information. It is intended only for the use of the person(s) named above. If you are not the

From:

Sent:

:13 AM

To:

Subject:

RE: Sag naw

They spent the whole time discussing the firings of late. I like these guys, and truly believe they are going to do the program, but they are plain stupid. They should have had you on board first and then done the firings. Morons.

-----Original Message-----

From: Mike Scanlon [mailto:mike@██████████]
Sent: Monday, December 17, 2001 7:15 PM
To: abramoffj@██████████
Subject: RE: Saginaw

Did chris say what the hold up was?

-----Original Message-----

From: abramoffj@██████████ <abramoffj@██████████>
To: Mike Scanlon <mike@██████████>
Sent: Mon Dec 17 18:09:34 2001
Subject: RE: Saginaw

Yes they will
Jack Abramoff

-----Original Message-----

From: Mike Scanlon <mike@██████████>
To: abramoffj@██████████ <abramoffj@██████████>
Sent: Mon Dec 17 17:52:38 2001
Subject: RE: Saginaw

These knuckleheads are never going to do it!

-----Original Message-----

From: abramoffj@gtlaw.com <abramoffj@██████████>
To: Mike Scanlon <mike@██████████>
Sent: Mon Dec 17 16:56:26 2001
Subject: RE: Saginaw

The f'ing troglodytes didn't vote on you today. Dammit.

-----Original Message-----

From: Mike Scanlon [mailto:mike@██████████]
Sent: Monday, December 17, 2001 4:11 PM
To: abramoffj@██████████
Subject: Re: Saginaw

Did we win it?

-----Original Message-----

From: abramoffj@██████████ <abramoffj@██████████>
To: Mike Scanlon <mike@██████████>
Sent: Mon Dec 17 15:51:54 2001
Subject: Saginaw

Just spoke with Chris. Did you get Maynard? Chris said they are voting on the project today!! Can you smell money?!?!?!
The information contained in this transmission may be confidential and intended only for the individual named. If you have received this transmission in error, you should not disseminate, distribute or copy this e-mail. Please notify the sender immediately by e-mail if you have received this e-mail by mistake. delete this e-mail if you did not receive it. If you have any questions, please contact me at 202-462-6000.

CAPITAL ATHLETIC FOUNDATION
611 Pennsylvania Ave., SE
Suite #375
Washington, DC 20003

54510004

Bill Date : December 19, 2001

Ms. Nell Rogers
Mississippi Band of Choctaw Indians

[REDACTED]
[REDACTED]

INVOICE

For Professional Services Rendered

Total Current Invoice: \$ 500,000.00

Balance Due: \$ 500,000.00

Wiring Instructions for Capital Athletic Foundation:

[REDACTED]

Account [REDACTED]

ABA# [REDACTED]

From: Abramoff, Jack (Dir-DC-Gov) [mailto:jack.abramoff@dc.gov] on behalf of Abramoff, Jack (Dir-DC-Gov)
Sent: Sunday, December 23, 2001 10:37 AM
To: 'GRHalpern@[redacted]'
Subject: RE: big check from CCS and investment in Altoona Curve

Given KayGold is really me and wouldn't take long for an attorney to get through, wouldn't it be smarter to have the CCS money paid to and earned by the business trust (or even one or all of the trusts set up for the kids), and then have that/those trust/s invest in and own the restaurant?

-----Original Message-----

From: GRHalpern@[redacted] [mailto:GRHalpern@[redacted]]
Sent: Sunday, December 23, 2001 10:13 AM
To: abramoffj@[redacted]
Subject: Re: big check from CCS and investment in Altoona Curve

1. Because of the PG situation, the ideal is to have the check payable to KayGold, LLC. However, there is no bank account with that name. Should I contact George Craven to open one up, or did Rodney take care of that already?

We also have the issue of the a/c only being FDIC insured to 100K. but I can ask George about that. (like put the excess of 100K in a one month T-bill or 3 month T-bill through George's bank and just roll it over every month until you need it).

2. Since you need to guarantee a loan to Altoona, it is probably best NOT to put it into another entity and have that entity guarantee such a loan.

From what I briefly read, Altoona might not let you keep it in a trust unless it has certain large amount of assets. and we don't want to expose a large amount of assets to Altoona. Like I said, I need time to review the details in the offering that discuss this, and then get with Gary Altman on this portion of the estate plan. I hope to do this in the first or second week of Jan.

Therefore, for now keep it in your name.

As far as your exposure with assets in your personal name, you really have very little assets in your name except for Sports Suite and ML account, and I really would like to have that changed to KayGold, LLC. But I need to work with Rodney on that, and he is very busy with the restaurant.

However, if there is a successful lawsuit against you, your wages can also be subject to payment of a liability. Therefore, CCS paying you in the name KayGold helps. But your GT salary is still subject.

In a message dated 12/23/2001 8:21:18 AM Eastern Standard Time, abramoffj@[redacted] writes:

Do I want to take that check to me in my name, or to a trust entity? I ask this because of the pg situation. Also, do I want to have the Curve investment in my name or in the name of one of the trusts? Same reason.

5/10/2004

GTG-E000012336

From:
Sent:
To:
Subject:

Thanks. It's important. You should introduce Ilisa to her so [REDACTED] can start to take over this chore.

—Original Message—

From: Lane, Rodney (AsDir-DC-Gov)
Sent: Sunday, December 30, 2001 12:30 AM
To: Abramoff, Jack (Dir-DC-Gov)
Subject: RE: did we ever get teh \$500K for Cap Athletic from Choctaw per Scanlon?

I called [REDACTED] on Friday and he confirmed that the money had NOT been wired into the CAF account. I'll call [REDACTED] on Monday.

From:
Sent:
To:

If not, can you call Nell [REDACTED] to find out what the story is? Thanks.

GTG-E00011436

Adjusting Journal Entries
 CAPITAL ATHLETIC FOUNDATION, C
 December 31, 2001

Done by: Date: Index:
 Reviewer: Date:

AJE No.	Account Description	W/P Ref	Account Number	Debits	Credits
1	CHARITABLE ACTIVITIES-ESHKOL			50,510.00	
1	Advertising Expense				50,510.00
TO MOVE ADVERTISING EXPENSE TO ESHKOL ADVERTISING (LOGO & WEB DESIGN, NP ADS)/DIRECT CHARITABLE ACTIVITIES					
2	Organization Costs			500.00	
2	Accum Amortization-Org Costs				150.00
2	Retained Earnings				350.00
TO RECORD ORGANIZATION COSTS & AMORTIZATION PER TR					
3	Amortization Expense			100.00	
3	Depreciation Expense			159.00	
3	Accum Amortization-Org Costs				100.00
3	Accum Depreciation - Equipment				159.00
TO RECORD AMORT & DEPN					
4	CONTRIBUTIONS			12,620.00	
4	REIMB FOR EQUIPMENT				2,700.00
4	TUITION				9,920.00
TO SEPARATE TUITION & EQUIPMENT REIMB FROM CONTRIBUTIONS					
5	Insurance - Health - Employee			1,972.00	
5	CONTRIBUTIONS				1,972.00
TO RECORD JA PAYMENT OF CAF'S HEALTH INSURANCE AS A CONTRIBUTION					
6	DUE TO SPORTS SUITES			10,000.00	
6	CONTRIBUTIONS				10,000.00
TO RECORD CHECK FROM SSA AS CONTRIBUTION FROM JA					
7	DUE TO JACK ABROMOFF			3,443.00	
7	CONTRIBUTIONS				3,443.00
TO RECORD JA PAYMENT OF CAF EXPENSES AS CONTRIBUTION FROM JA					
8	A/R-LEXINGTON			675.00	
8	Advertising Expense				675.00
TO RECORD PAYMENT TO ANTON DESIGNS ON BEHALF OF LEXINGTON AS A/R-LEXINGTON					
9	Deposits			10,000.00	
9	CONTRIBUTIONS				10,000.00
to record JA's payment of CAF's ice rink deposit as contribution					
Totals				89,979.00	89,979.00

12:58 PM

10/01/02

Accrual Basis

**Capital Athletic Foundation, LLC
General Ledger
As of December 31, 2001**

Type	Date	Num	Name	Memo	Split	Amount	Balance
SunTrust Bank							0.00
Total SunTrust Bank							0.00
Harbor Capital Acct							0.00
Deposit	11/13/2001		Alabama-Coushatt...	Account Opening Balance	Alabama-Cou...	1,000,000.00	1,000,000.00
Check	11/29/2001		Harbor Capital Nati...	Corporate Check order	Bank Service ...	-80.45	999,919.55
Deposit	11/30/2001			Interest	HCNB	1,124.37	1,001,043.92
Deposit	12/31/2001			Interest	HCNB	1,819.16	1,002,863.08
Total Harbor Capital Acct							1,002,863.08
Merrill Lynch CMA							0.24
Check	1/10/2001		Merrill Lynch	Check order fee	Bank Service ...	-17.55	-17.31
Deposit	1/18/2001			Deposit	Bank Service ...	17.31	0.00
Deposit	5/14/2001			Deposit	Jack Abramof	100.00	100.00
Check	5/15/2001	708	U.S. Treasury	Extension of time to file	Taxes Expense	-3.00	97.00
Check	5/15/2001		Merrill Lynch	Reverse previous credit	Bank Service ...	-17.31	79.69
Deposit	5/23/2001			Deposit	Jack Abramoff	182,000.00	182,079.69
Deposit	5/31/2001			Interest	ML	0.16	182,079.85
Check	6/5/2001	704	DC Treasurer	VOID: Annual Report	Licenses and ...	0.00	182,079.85
Check	6/5/2001	705	Washington Strate...	VOID: Out of pocket costs	Advertising	0.00	182,079.85
Check	6/20/2001	Wire ...	Jason D. Murdock	Scotland Trip	Travel	-5,000.00	177,079.85
Check	6/21/2001	Fee	Merrill Lynch	Transfer fee	Bank Service ...	-20.00	177,059.85
Deposit	6/26/2001			Deposit	Eriss & Larry ...	1,000.00	178,059.85
Deposit	6/26/2001			Deposit	Foxcom Wirel...	30,000.00	208,059.85
Check	6/26/2001	709	Teachers.com	Teachers	Dues and Su...	-950.00	207,109.85
Deposit	6/29/2001			Interest	ML	484.47	207,594.32
Check	7/5/2001	710	Rabbi Mayer Schiller	for Eshkol	Consulting	-3,500.00	204,094.32
Check	7/16/2001	711	Richard Anderson...	Moving Stipend	Moving Expe...	-2,000.00	202,094.32
Check	7/16/2001	712	Richard Anderson...		Consulting	-4,583.33	197,510.99
Deposit	7/18/2001			Deposit	Foxcom Wirel...	10,000.00	207,510.99
Check	7/20/2001	713	Rabbi Daniel Lapin		Loan Rec. Ra...	-30,000.00	177,510.99
Deposit	7/31/2001			Interest	ML	626.35	178,137.34
Check	8/6/2001	714	Dov Lipman	Business Reimbursement	Advertising	-389.48	177,747.86
Check	8/7/2001	715	May & Barnhard, P...	Inv # 7000	Accounting	-576.00	177,171.86
Check	8/7/2001	716	May & Barnhard, P...		Accounting	-360.00	176,811.86
Check	8/11/2001	706	DC Treasurer	VOID: Name Change Fee	Licenses and ...	0.00	176,811.86
Check	8/13/2001	719	Leaseco	School Van, Title & License	Automobile E...	-225.00	176,586.86
Check	8/15/2001	720	Ben Mackler	Web Design	Advertising	-3,750.00	172,836.86
Check	8/17/2001	721	Richard Anderson...		Consulting	-4,583.32	168,253.54
Check	8/20/2001	722	Ed Laing Investigat...	Background Check	Miscellaneous	-128.40	168,125.14
Check	8/20/2001	723	Anton Design	Brochures, bus. cards	Advertising	-8,309.01	159,816.13
Check	8/21/2001	724	Rifkin, Livingston, ...	Retainer	Legal Fees	-3,000.00	156,816.13
Deposit	8/22/2001			Deposit	Diana & Mich...	500.00	157,316.13
Deposit	8/22/2001			Deposit	Dean L. & De...	50.00	157,366.13
Deposit	8/22/2001			Deposit	GBK Associat...	5,500.00	162,866.13
Deposit	8/22/2001			Deposit	Steven H. Hirth	36.00	162,902.13
Deposit	8/22/2001			Deposit	Lawrence S. ...	100.00	163,002.13
Deposit	8/22/2001			Deposit	Howard W. S...	1,000.00	164,002.13
Check	8/23/2001	707	May & Barnhard, P...	VOID: Tax Return Prep	Accounting	0.00	164,002.13
Check	8/31/2001	725	Richard Goldberg	Reimbursement	Travel	-153.20	163,848.93
Deposit	8/31/2001			Interest	ML	444.89	164,293.92
Deposit	9/4/2001		Robin & Dennis Be...	Deposit	Robin & Denn...	500.00	164,793.92
Check	9/13/2001	726	Dov Lipman-1099		Consulting	-3,500.00	161,293.92
Check	9/13/2001	727	Mark Hanchett-1099		Consulting	-3,125.00	158,168.92
Check	9/13/2001	728	Richard Anderson...		Consulting	-2,291.66	155,877.26
Check	9/13/2001	729	Itamar Simhon-1099		Consulting	-200.00	155,677.26
Check	9/14/2001	730	Dov Lipman	Cobra	Medical	-537.00	155,140.26
Check	9/24/2001	731	DC Treasurer	Name Change Registration	Licenses and ...	-50.00	155,090.26
Check	9/24/2001	732	Magen David Cong...		Rent	-1,200.00	153,890.26
Deposit	9/25/2001			Deposit	Foxcom Wirel...	10,000.00	163,890.26
Check	9/26/2001	733	Pearson Education	Books	Program Exp...	-1,967.86	161,922.40
Check	9/27/2001	734	Richard Anderson...		Consulting	-2,291.61	159,630.79
Check	9/27/2001	735	Dov Lipman-1099		Consulting	-3,500.00	156,130.79
Check	9/27/2001	736	Itamar Simhon-1099		Consulting	-200.00	155,930.79
Check	9/27/2001	737	Mark Hanchett-1099		Consulting	-3,125.00	152,805.79
Check	9/28/2001			Service Charge	Bank Service ...	-150.00	152,655.79
Deposit	9/28/2001			Interest	ML	306.30	152,962.09
Check	10/8/2001	738	Dov Lipman	Reimburse Laptop for school	Program Exp...	-3,511.00	149,451.09
Check	10/8/2001	739	Ed Laing Investigat...	Background Check	Miscellaneous	-133.75	149,317.34
Check	10/10/2001	717	Leaseco	School Van	Fixtures, Furn...	-26,060.00	123,257.34
Check	10/10/2001	718	Silver Spring Agency	Van	Liability Insur...	-5,301.00	117,956.34
Check	10/15/2001	740	Mark Hanchett-1099		Consulting	-3,125.00	114,831.34
Check	10/15/2001	741	Dov Lipman-1099		Consulting	-3,500.00	111,331.34
Check	10/15/2001	742	Richard Anderson...		Consulting	-2,291.61	109,039.73
Check	10/15/2001	743	Itamar Simhon-1099		Consulting	-200.00	108,839.73
Deposit	10/16/2001		Various Depositors	Deposit	-SPLIT	7,980.00	116,819.73
Check	10/23/2001	744	Filial for Governor	VOID:	Contributions	0.00	116,819.73
Check	10/29/2001	745	Magen David Cong...		Rent	-2,400.00	114,419.73

12:58 PM

10/01/02

Accrual Basis

Capital Athletic Foundation, LLC
General Ledger
As of December 31, 2001

Table with columns: Type, Date, Num, Name, Memo, Split, Amount, Balance. Contains detailed ledger entries for 2001, including checks, deposits, and consulting fees, ending with a total of 17,442.90.

Total Merrill Lynch CMA

17,442.90 17,443.14

12:58 PM

Capital Athletic Foundation, LLC

General Ledger

10/01/02

As of December 31, 2001

Accrual Basis

Type	Date	Num	Name	Memo	Split	Amount	Balance
Suspense Bank							0.00
Check	12/3/2001	556	Adelberg, Rudow...	Direct pmt by JA for CAF	Legal Fees	-2,982.50	-2,982.50
Deposit	12/3/2001			Deposit	Jack Abramof...	2,982.50	0.00
Total Suspense Bank						0.00	0.00
Lexington Group, LLC							0.00
Total Lexington Group, LLC							0.00
Deposit, 6325 Griffith Road							0.00
Total Deposit, 6325 Griffith Road							0.00
Eshkol, Inc.							0.00
Total Eshkol, Inc							0.00
Livsar Enterprises, LLC							0.00
Total Livsar Enterprises, LLC							0.00
Fixtures, Furniture & Equipment							0.00
Office Equipment							0.00
Total Office Equipment							0.00
Fixtures, Furniture & Equipment - Other							0.00
Check	10/10/2001	717	Leaseco	School Van	Merrill Lynch ...	26,060.00	26,060.00
Check	11/5/2001	750	Van Cleve & Asso...	Thermal Imager	Merrill Lynch ...	18,057.00	44,117.00
Total Fixtures, Furniture & Equipment - Other						44,117.00	44,117.00
Total Fixtures, Furniture & Equipment						44,117.00	44,117.00
Loan Rec, Rabbi D. Lapin							0.00
Check	7/20/2001	713	Rabbi Daniel Lapin		Merrill Lynch ...	30,000.00	30,000.00
General Journal	9/25/2001	3	Daniel Lapin & Ass...	D. Lapin repmt loan to JA ML A...	Jack Abramoff	-30,000.00	0.00
Total Loan Rec, Rabbi D. Lapin						0.00	0.00
Accounts Payable							0.00
Bill Pmt -Check	12/28/2001	805	Gail R. Halpem & ...		Merrill Lynch ...	400.00	400.00
Bill	12/31/2001		Gail R. Halpem & ...		Accounting	-400.00	0.00
Total Accounts Payable						0.00	0.00
Jack Abramoff							0.00
Total Jack Abramoff							0.00
Jack Abramoff Payable							0.00
General Journal	5/1/2001	2	Jack Abramoff	Paid by JA directly	Accounting	-360.00	-360.00
Deposit	5/14/2001		Jack Abramoff	Tr fr 519-37794	Merrill Lynch ...	-100.00	-460.00
Deposit	12/3/2001	556	Jack Abramoff	Direct pmt to Adelberg for CAF	Suspense Bank	-2,982.50	-3,442.50
Total Jack Abramoff Payable						-3,442.50	-3,442.50
Payroll Liabilities							0.00
Total Payroll Liabilities							0.00
Sports Suites Payable							0.00
Deposit	12/28/2001		Sports Suites	Trans fr 519-37813	Merrill Lynch ...	-10,000.00	-10,000.00
Total Sports Suites Payable						-10,000.00	-10,000.00
Investment, Jack Abramoff							0.00
Total Investment, Jack Abramoff							0.00
Opening Bal Equity							-0.24
Total Opening Bal Equity							-0.24
Retained Earnings							0.00
Total Retained Earnings							0.00
Suspense							0.00
Total Suspense							0.00
Campaign Income							0.00
Total Campaign Income							0.00
Contributions Income							0.00
Jack Abramoff							0.00
Deposit	5/23/2001	1083	Jack Abramoff	Contribution	Merrill Lynch ...	-182,000.00	-182,000.00
General Journal	9/25/2001	3	Daniel Lapin & Ass...	D. Lapin repmt loan to JA ML A...	Loan Rec, Ra...	30,000.00	-152,000.00
Total Jack Abramoff						-152,000.00	-152,000.00
							0.00

3,240.00 +
 1,800.00 +
 2,000.00 +
 720.00 +
 720.00 +
 720.00 +
 720.00 +
 9,920.00 *

 Tuition
 23

Total Money Received
 Total Money Disbursed
 Balance Forward
 Balance Due
 Total Money Due

MB-002066

12:58 PM
10/01/02
Accrual Basis

Capital Athletic Foundation, LLC
General Ledger
As of December 31, 2001

Type	Date	Num	Name	Memo	Split	Amount	Balance
Total							0.00
Alabama-Coushatta Ent. Ctr.							0.00
Deposit	11/13/2001		Alabama-Coushatta...	Account Opening Balance	Harbor Capita...	-1,000,000.00	-1,000,000.00
Total Alabama-Coushatta Ent. Ctr.						-1,000,000.00	-1,000,000.00
Deposit	9/4/2001	2031		Night Vision Equipment	Merrill Lynch ...	500.00	-500.00
						-500.00	-500.00
Capitol Campaign Strategies							0.00
Total Capitol Campaign Strategies							0.00
Mississippi Band Choctaw Indians							0.00
Total Mississippi Band Choctaw Indians							0.00
Deposit	8/22/2001	500		Donation	Merrill Lynch ..	-500.00	-500.00
Total						-500.00	-500.00
Foxcom Wireless							0.00
Deposit	6/26/2001	152	Foxcom Wireless, L...	Deposit	Merrill Lynch ...	-30,000.00	-30,000.00
Deposit	7/18/2001	184	Foxcom Wireless, L...	Deposit	Merrill Lynch ...	-10,000.00	-40,000.00
Deposit	9/25/2001	222	Foxcom Wireless, L...	Corporate Check	Merrill Lynch ...	-10,000.00	-50,000.00
Total Foxcom Wireless						-50,000.00	-50,000.00
Deposit	6/26/2001	4706		Donation	Merrill Lynch ...	-1,000.00	-1,000.00
Total						-1,000.00	-1,000.00
Deposit	11/1/2001	2095		[No description]	Merrill Lynch ...	-1,620.00	-1,620.00
Deposit	11/1/2001	2096		[No description]	Merrill Lynch ...	-1,620.00	-3,240.00
Total						-3,240.00	-3,240.00
Deposit	10/16/2001	4171		Charitable Contribution	Merrill Lynch ...	-1,000.00	-1,000.00
Deposit	11/1/2001	4172		Charitable Contribution	Merrill Lynch ...	-2,000.00	-3,000.00
Deposit	12/14/2001	4173		Charitable Contribution	Merrill Lynch ...	-2,000.00	-5,000.00
Deposit	12/14/2001	4174		Charitable Contribution	Merrill Lynch ...	-2,000.00	-7,000.00
Total						-7,000.00	-7,000.00
Total							0.00
Total							0.00
Deposit	10/16/2001	5259		Contribution	Merrill Lynch ...	-200.00	-200.00
Deposit	10/16/2001	5258		Desktop computers	Merrill Lynch ...	600.00	-800.00
Total						-800.00	-800.00
GBK Associates							0.00
Deposit	8/22/2001	421	GBK Associates	[No description]	Merrill Lynch ...	-5,500.00	-5,500.00
Total GBK Associates						-5,500.00	-5,500.00
Deposit	8/22/2001	2901		Tzedakah [Donation]	Merrill Lynch ...	-50.00	-50.00
Total Dean L. & Devorah L. Grayson						-50.00	-50.00
Deposit	10/16/2001	4548		Donation	Merrill Lynch ...	-660.00	-660.00
Deposit	10/16/2001	5641		Computer	Merrill Lynch ...	660.00	-660.00
Deposit	11/1/2001	4549		Donation	Merrill Lynch ...	-660.00	-1,620.00
Deposit	12/14/2001	4550		Donation	Merrill Lynch ...	-660.00	-2,280.00
Deposit	12/14/2001	4551		Donation	Merrill Lynch ...	-660.00	-2,940.00
Deposit	12/14/2001	4558		Donation	Merrill Lynch ...	-100.00	-3,040.00
Total						-3,040.00	-3,040.00
Deposit	8/22/2001	1071	Steven H. Hirth	Donation	Merrill Lynch ...	36.00	-36.00
Total						-36.00	-36.00
Deposit	10/16/2001	1042		[No description]	Merrill Lynch ...	2,000.00	-2,000.00
Deposit	10/16/2001	2910		Moche-Computer	Merrill Lynch ...	200.00	-2,300.00
Deposit	12/14/2001	1043		[No description]	Merrill Lynch ...	4,000.00	-6,300.00
Total						-6,300.00	-6,300.00

7,200 x .75 = 5,400 cont.
x .25 = 1,800 tuition

7,200

supp 4/15
with letter

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Accrual Basis

Capital Athletic Foundation, LLC
General Ledger
As of December 31, 2001

Type	Date	Num	Name	Memo	Split	Amount	Balance
M&M Ford-Lincoln-Mercury							0.00
Total M&M Ford-Lincoln-Mercury							0.00
Deposit	8/22/2001	2940	[REDACTED]	Donation--Visual Aids	Merrill Lynch ...	-1,000.00	-1,000.00
Total						-1,000.00	-1,000.00
Deposit	10/16/2001	8945	[REDACTED]	[No description]	Merrill Lynch ...	1,000.00	0.00
Deposit	10/16/2001	1001	[REDACTED]	[No description]	Merrill Lynch ...	-720.00	-1,720.00
Deposit	10/16/2001	8944	[REDACTED]	[No description]	Merrill Lynch ...	1,000.00	-2,720.00
Deposit	11/1/2001	1002	[REDACTED]	[No description]	Merrill Lynch ...	-720.00	-3,440.00
Deposit	12/14/2001	1003	[REDACTED]	[No description]	Merrill Lynch ...	-720.00	-4,160.00
Deposit	12/14/2001	1004	[REDACTED]	[No description]	Merrill Lynch ...	-720.00	-4,880.00
Total						-4,880.00	-4,880.00
S.P.I. Spirits (Cyprus)							0.00
Total S.P.I. Spirits (Cyprus)							0.00
Deposit	8/22/2001	3845	[REDACTED]	[No description]	Merrill Lynch ...	-100.00	-100.00
Total						-100.00	-100.00
Restricted							0.00
Total Restricted							0.00
Unrestricted							0.00
Total Unrestricted							0.00
Contributions Income - Other							0.00
Total Contributions Income - Other							0.00
Total Contributions Income						-1,235,946.00	-1,235,946.00
Grants							0.00
Total Grants							0.00
Legacies & Bequests							0.00
Total Legacies & Bequests							0.00
Membership Dues							0.00
Total Membership Dues							0.00
Miscellaneous Income							0.00
Total Miscellaneous Income							0.00
Program Fees							0.00
Total						0.00	0.00
Deposit	10/16/2001	4538	[REDACTED]	Tuition	Merrill Lynch ...	-200.00	-200.00
Deposit	11/1/2001	4539	[REDACTED]	Tuition	Merrill Lynch ...	-200.00	-400.00
Deposit	12/14/2001	4540	[REDACTED]	Tuition	Merrill Lynch ...	-200.00	-600.00
Deposit	12/14/2001	4541	[REDACTED]	Tuition	Merrill Lynch ...	-200.00	-800.00
Total						-800.00	-800.00
Program Fees - Other							0.00
Total Program Fees - Other							0.00
Total Program Fees						-800.00	-800.00
Reimbursed Expenses							0.00
Total Reimbursed Expenses							0.00
Advertising							0.00
Check	6/5/2001	705	Washington State...	VOID: Out of pocket costs	Merrill Lynch ...	0.00	0.00
Check	8/6/2001	714	Dov Lipman	Business Reimbursement	Merrill Lynch ...	389.48	389.48
Check	8/15/2001	720	Ben Meckler	Web Design	Merrill Lynch ...	3,750.00	4,139.48
Check	8/20/2001	723	Anton Design	Brochures, bus. cards	Merrill Lynch ...	8,309.01	12,448.49
Check	11/6/2001	751	National Council of...		Merrill Lynch ...	1,650.00	14,098.49
Check	11/6/2001	752	Jewish Week		Merrill Lynch ...	4,602.00	18,700.49
Check	11/6/2001	753	Jewish Action		Merrill Lynch ...	1,827.50	20,527.99
Check	11/6/2001	754	Chicago Jewish N...		Merrill Lynch ...	673.50	21,201.49
Check	11/6/2001	755	Chicago Jewish Star		Merrill Lynch ...	462.40	21,663.89
Check	11/6/2001	756	Intermountain Jewi...		Merrill Lynch ...	733.80	22,397.69
Check	11/6/2001	757	Jewish Transcript		Merrill Lynch ...	372.00	22,769.69

Website development is for Eshkol - treat as charitable distribution
 = ① Reimb for Eshkol = 2,700
 ② Tuition = 9,920

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Accrual Basis

Capital Athletic Foundation, LLC
General Ledger
As of December 31, 2001

Table with columns: Type, Date, Num, Name, Memo, Split, Amount, Balance. Rows include Advertising, Amortization Expense, Automobile Expense, Bank Service Charges, Benefits Expense (Medical, Moving, Other), Cash Discounts, Communications, Contract Labor, and Contributions.

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Accrual Basis

Capital Athletic Foundation, LLC
General Ledger
As of December 31, 2001

Type	Date	Num	Name	Memo	Split	Amount	Balance
Check	12/31/2001	810	Jewish Federation	VOID	Merrill Lynch ...	0.00	0.00
Total Contributions - Other						0.00	0.00
Total Contributions						0.00	0.00
Depreciation Expense							0.00
Total Depreciation Expense							0.00
Dues and Subscriptions							0.00
Check	6/26/2001	709	Teachers.com	Teachers	Merrill Lynch ...	950.00	950.00
Total Dues and Subscriptions						950.00	950.00
Equipment Rental							0.00
Total Equipment Rental							0.00
Insurance							0.00
Disability Insurance							0.00
Total Disability Insurance							0.00
Liability Insurance							0.00
Check	10/10/2001	718	Silver Spring Agency	Van	Merrill Lynch ...	5,301.00	5,301.00
Total Liability Insurance						5,301.00	5,301.00
Insurance - Other							0.00
Total Insurance - Other							0.00
Total Insurance						5,301.00	5,301.00
Interest Expense							0.00
Finance Charge							0.00
Total Finance Charge							0.00
Loan Interest							0.00
Total Loan Interest							0.00
Mortgage							0.00
Total Mortgage							0.00
Interest Expense - Other							0.00
Total Interest Expense - Other							0.00
Total Interest Expense							0.00
Licenses and Permits							0.00
Check	6/5/2001	704	DC Treasurer	VOID: Annual Report	Merrill Lynch ...	0.00	0.00
Check	8/11/2001	706	DC Treasurer	VOID: Name Change Fee	Merrill Lynch ...	0.00	0.00
Check	9/24/2001	731	DC Treasurer	Name Change Registration	Merrill Lynch ...	50.00	50.00
Check	11/7/2001	778	DC Treasurer	Per Gail Halpern	Merrill Lynch ...	50.00	100.00
Check	12/4/2001	793	Metropolitan Agents	Registered Agent Fee	Merrill Lynch ...	150.00	250.00
Total Licenses and Permits						250.00	250.00
Miscellaneous							0.00
Check	8/20/2001	722	Ed Laing Investigat...	Background Check	Merrill Lynch ...	128.40	128.40
Check	10/8/2001	739	Ed Laing Investigat...	Background Check	Merrill Lynch ...	133.75	262.15
Total Miscellaneous						262.15	262.15
Office Supplies							0.00
Total Office Supplies							0.00
Payroll Expenses							0.00
Total Payroll Expenses							0.00
Postage and Delivery							0.00
Total Postage and Delivery							0.00
Printing and Reproduction							0.00
Total Printing and Reproduction							0.00
Professional Fees							0.00
Accounting							0.00
General Journal	5/1/2001	2	Gail R. Halpern & ...		Jack Abromof...	360.00	360.00
Check	8/7/2001	715	May & Barnhard, P...	Inv # 7000	Merrill Lynch ...	576.00	936.00
Check	8/7/2001	716	May & Barnhard, P...		Merrill Lynch ...	360.00	1,296.00
Check	8/23/2001	707	May & Barnhard, P...	VOID: Tax Return Prep	Merrill Lynch ...	0.00	1,296.00
Bill	12/31/2001		Gail R. Halpern & ...	Services Aug 1-Dec 31, 2001	Accounts Pay...	400.00	1,696.00
Total Accounting						1,696.00	1,696.00

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Accrual Basis

**Capital Athletic Foundation, LLC
General Ledger
As of December 31, 2001**

Type	Date	Num	Name	Memo	Split	Amount	Balance
Consulting							0.00
Israel Blackberry Project							0.00
Total Israel Blackberry Project							0.00
Consulting - Other							0.00
Check	7/5/2001	710	Rabbi Mayer Schiller	for Eshkol	Merrill Lynch ...	3,500.00	3,500.00
Check	7/16/2001	712	Richard Anderson...		Merrill Lynch ...	4,583.33	8,083.33
Check	8/17/2001	721	Richard Anderson...		Merrill Lynch ...	4,583.32	12,666.65
Check	9/13/2001	726	Dov Lipman-1099		Merrill Lynch ...	3,500.00	16,166.65
Check	9/13/2001	727	Mark Hanchett-1099		Merrill Lynch ...	3,125.00	19,291.65
Check	9/13/2001	728	Richard Anderson...		Merrill Lynch ...	2,291.66	21,563.31
Check	9/13/2001	729	Itamar Simhon-1099		Merrill Lynch ...	200.00	21,763.31
Check	9/27/2001	734	Richard Anderson...		Merrill Lynch ...	2,291.61	24,074.92
Check	9/27/2001	735	Dov Lipman-1099		Merrill Lynch ...	3,500.00	27,574.92
Check	9/27/2001	736	Itamar Simhon-1099		Merrill Lynch ...	200.00	27,774.92
Check	9/27/2001	737	Mark Hanchett-1099		Merrill Lynch ...	3,125.00	30,899.92
Check	10/15/2001	740	Mark Hanchett-1099		Merrill Lynch ...	3,125.00	34,024.92
Check	10/15/2001	741	Dov Lipman-1099		Merrill Lynch ...	3,500.00	37,524.92
Check	10/15/2001	742	Richard Anderson...		Merrill Lynch ...	2,291.61	39,816.53
Check	10/15/2001	743	Itamar Simhon-1099		Merrill Lynch ...	200.00	40,016.53
Check	10/30/2001	746	Mark Hanchett-1099		Merrill Lynch ...	3,125.00	43,141.53
Check	10/30/2001	747	Dov Lipman-1099		Merrill Lynch ...	3,500.00	46,641.53
Check	10/30/2001	748	Richard Anderson...		Merrill Lynch ...	2,291.61	48,933.14
Check	10/30/2001	749	Itamar Simhon-1099	Eshkol	Merrill Lynch ...	200.00	49,133.14
Check	11/15/2001	781	Rabbi Hayin Lifshit...		Merrill Lynch ...	5,000.00	54,133.14
Check	11/15/2001	782	Mark Hanchett-1099		Merrill Lynch ...	3,125.00	57,258.14
Check	11/15/2001	783	Dov Lipman-1099		Merrill Lynch ...	3,500.00	60,758.14
Check	11/15/2001	784	Richard Anderson...		Merrill Lynch ...	2,291.61	63,049.75
Check	11/15/2001	785	Itamar Simhon-1099		Merrill Lynch ...	200.00	63,249.75
Check	12/1/2001	788	Mark Hanchett-1099		Merrill Lynch ...	3,125.00	66,374.75
Check	12/1/2001	789	Dov Lipman-1099		Merrill Lynch ...	3,500.00	69,874.75
Check	12/1/2001	790	Richard Anderson...		Merrill Lynch ...	2,291.61	72,166.36
Check	12/1/2001	791	Itamar Simhon-1099		Merrill Lynch ...	200.00	72,366.36
Check	12/14/2001	795	Rabbi Lifshitz	Eshkol Retainer	Merrill Lynch ...	5,000.00	77,366.36
Check	12/14/2001	796	Shinberg-Levinas		Merrill Lynch ...	3,000.00	80,366.36
Check	12/14/2001	798	Dov Lipman-1099		Merrill Lynch ...	3,500.00	83,866.36
Check	12/14/2001	799	Richard Anderson...		Merrill Lynch ...	2,291.61	86,157.97
Check	12/14/2001	800	Itamar Simhon-1099		Merrill Lynch ...	200.00	86,357.97
Check	12/14/2001	797	Mark Hanchett-1099		Merrill Lynch ...	3,125.00	89,482.97
Check	12/31/2001	806	Mark Hanchett-1099		Merrill Lynch ...	3,125.00	92,607.97
Check	12/31/2001	807	Dov Lipman-1099		Merrill Lynch ...	3,500.00	96,107.97
Check	12/31/2001	808	Richard Anderson...		Merrill Lynch ...	2,291.61	98,399.58
Check	12/31/2001	809	Itamar Simhon-1099		Merrill Lynch ...	200.00	98,599.58
Total Consulting - Other						98,599.58	98,599.58
Total Consulting						98,599.58	98,599.58
Eshkol Services						0.00	0.00
Total Eshkol Services						0.00	0.00
Legal Fees						0.00	0.00
Check	8/21/2001	724	Rifkin, Livingston, ...	Retainer	Merrill Lynch ...	3,000.00	3,000.00
Check	12/3/2001	556	Adelberg, Rudow, ...	Direct prmt by JA for CAF	Suspense Bank	2,982.50	5,982.50
Total Legal Fees						5,982.50	5,982.50
Rabbi D. Lapin						0.00	0.00
Total Rabbi D. Lapin						0.00	0.00
Professional Fees - Other						0.00	0.00
Total Professional Fees - Other						0.00	0.00
Total Professional Fees						106,278.06	106,278.06
Program Expense						0.00	0.00
Check	9/26/2001	733	Pearson Education	Books	Merrill Lynch ...	1,967.86	1,967.86
Check	10/8/2001	738	Dov Lipman	Reimburse Laptop for school	Merrill Lynch ...	3,511.00	5,478.86
Check	11/9/2001	779	Forum Publishing ...	Books, non-reimbursable	Merrill Lynch ...	4,870.00	10,348.86
Check	12/5/2001	794	Ner Israel Rabbinc...	Eshkol	Merrill Lynch ...	500.00	10,848.86
Total Program Expense						10,848.86	10,848.86
Rent						0.00	0.00
Check	9/24/2001	732	Magen David Cong...		Merrill Lynch ...	1,200.00	1,200.00
Check	10/29/2001	745	Magen David Cong...		Merrill Lynch ...	2,400.00	3,600.00
Total Rent						3,600.00	3,600.00
Repairs						0.00	0.00
Building Repairs						0.00	0.00

teachers

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Accrual Basis

Capital Athletic Foundation, LLC
General Ledger
 As of December 31, 2001

Type	Date	Num	Name	Memo	Split	Amount	Balance
Total Building Repairs							0.00
Computer Repairs							0.00
Total Computer Repairs							0.00
Equipment Repairs							0.00
Total Equipment Repairs							0.00
Repairs - Other							0.00
Total Repairs - Other							0.00
Total Repairs							0.00
Supplies							0.00
Marketing							0.00
Total Marketing							0.00
Office							0.00
Total Office							0.00
Supplies - Other							0.00
Total Supplies - Other							0.00
Total Supplies							0.00
Taxes Expense							0.00
Check	5/15/2001	708	U.S. Treasury	Extension of time to file	Merrill Lynch ...	3.00	3.00
Check	12/14/2001	801	Motor Vehicle Ass...	Eshkol Excise tax, 2001 Ford Van	Merrill Lynch ...	1,236.77	1,239.77
Total Taxes Expense						1,239.77	1,239.77
Travel & Ent							0.00
Entertainment							0.00
Total Entertainment							0.00
Meals							0.00
Total Meals							0.00
Travel							0.00
Check	6/20/2001	Wire ...	Jason D. Murdock 1	Wire out to J.D. Murdock	Merrill Lynch ...	5,000.00	5,000.00
Check	8/31/2001	725	Richard Goldberg	Reimbursement	Merrill Lynch ...	153.20	5,153.20
Check	12/26/2001	803	Rabbi Bonchek	Plane Tickets	Merrill Lynch ...	874.00	6,027.20
Check	12/26/2001	804	Rabbi Bonchek	Travel Expenses	Merrill Lynch ...	70.00	6,097.20
Total Travel						6,097.20	6,097.20
Travel & Ent - Other							0.00
Total Travel & Ent - Other							0.00
Total Travel & Ent						6,097.20	6,097.20
Utilities							0.00
Gas and Electric							0.00
Total Gas and Electric							0.00
Water							0.00
Total Water							0.00
Utilities - Other							0.00
Total Utilities - Other							0.00
Total Utilities							0.00
Interest Income							0.00
HCNB							0.00
Deposit	11/30/2001			Interest	Harbor Capita...	-1,124.37	-1,124.37
Deposit	12/31/2001			Interest	Harbor Capita...	-1,819.16	-2,943.53
Total HCNB						-2,943.53	-2,943.53
ML							0.00
Deposit	5/31/2001			Interest	Merrill Lynch ...	-0.16	-0.16
Deposit	6/29/2001			Interest	Merrill Lynch ...	-484.47	-484.63
Deposit	7/31/2001			Interest	Merrill Lynch ...	-626.35	-1,110.98
Deposit	8/31/2001			Interest	Merrill Lynch ...	-444.99	-1,555.97
Deposit	9/28/2001			Interest	Merrill Lynch ...	-308.30	-1,862.27
Deposit	10/31/2001			Interest	Merrill Lynch ...	-280.12	-2,142.39
Deposit	11/30/2001			Interest	Merrill Lynch ...	-139.15	-2,281.54
Deposit	12/31/2001			Interest	Merrill Lynch ...	-23.78	-2,305.32

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Accrual Basis

Capital Athletic Foundation, LLC
General Ledger
As of December 31, 2001

Type	Date	Num	Name	Memo	Split	Amount	Balance
Total ML						-2,305.32	-2,305.32
Interest Income - Other							0.00
Total Interest Income - Other							0.00
Total Interest Income						-5,248.85	-5,248.85
Other Income							0.00
Total Other Income							0.00
Other Expenses							0.00
Total Other Expenses							0.00
No acct							0.00
Total no acct							0.00
TOTAL						0.00	0.00